

# Rajeev H. Dehejia

Robert F. Wagner Graduate School of Public Service  
New York University  
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## Employment

New York University, Robert F. Wagner Graduate School of Public Service	
Associate Dean, Academic Affairs	2016-
Professor of Economics and Public Service	2016-
Affiliated Faculty, Center for Data Science	2016-
Associate Professor of Public Policy with tenure	2011-2016
New York University, Department of Economics	
Professor of Economics (Associated appointment)	2019-
New York University, Development Research Institute	
Co-director	2018-
Tufts University, Department of Economics	
Associate Professor with tenure	2006-2011
Cross-appointment, The Fletcher School	2006-2011
Columbia University, Department of Economics and School of International and Public Affairs	
Associate Professor	2004-2006
Assistant Professor	1998-2004
University of Toronto, Department of Economics	
Assistant Professor	1997-1998

## Visiting Positions

Royal Holloway College, University of London	
Professor of Economics	2007-2008
London School of Economics, Department of Economics	
Visiting Professor	2007-2008
Harvard University, Department of Economics.	
Visiting Associate Professor	2005-2006
Visiting Scholar	2001, 2006-2007
New York University, Robert F. Wagner Graduate School of Public Service	
Visiting Scholar	2005
Princeton University, Department of Economics	
Visiting Assistant Professor	2002

## Education

Harvard University, Cambridge, Massachusetts	
A.M.	1994
Ph.D.	1997
Carleton University, Ottawa, Canada,	
B.A. Honours, Economics	1988-1992
Governor General's Academic Medal (top graduate)	1992

**Editorships**

*Journal of Business and Economic Statistics*

Joint editor 2015-2018

Associate Editor 2010-2015

*Journal of Human Resources*

Coeditor 2007-2015

*Journal of the American Statistical Association*

Associate editor 2010-2013

**Affiliations**

National Bureau of Economic Research

Research Associate 2016-

Faculty Research Fellow 1998-2016

Institute for the Study of Labor Economics (IZA)

Research Fellow 2005-

CESifo

Research Network Fellow 2011-

Columbia University, Raj Center on Indian Economic Policies

Senior Fellow 2019-

**Teaching Experience**

Undergraduate

Intermediate Microeconomics Toronto, Tufts

Introductory Econometrics Tufts

Development Economics Tufts

Masters

Advanced Empirical Methods NYU

Development Economics NYU

Program Evaluation NYU, LSE

MPA Microeconomics Columbia

Econometrics NYU, Tufts, LSE

Doctoral

Labor Economics Harvard

Bayesian Econometrics Columbia

Research Methods NYU

### Articles in Refereed Journals

“Working Conditions and Factory Survival: Evidence from Cambodia,” with Brown Drusilla and Raymond Robertson, Better Work Discussion Paper No. 4. ILO, Geneva, forthcoming *Review of Development Studies*.

“The Effect of Fertility on Mothers’ Labor Supply over the Last Two Centuries,” National Bureau of Economic Research, Working Paper No. 23,717; forthcoming *Economic Journal*.

“Financial Development, Self-Employment, and the Service Sector in India” with Nandini Gupta, NYU Wagner Research Paper No. 249551; forthcoming *Journal of Financial and Quantitative Analysis*.

“From Local To Global: External Validity in a Fertility Natural Experiment,” with Cristian Pop-Eleches and Cyrus Samii, National Bureau of Economic Research, Working Paper No. 21.459; CESifo Working Paper No. 5493; IZA Discussion Paper No. 9300; forthcoming *Journal of Business & Economic Statistics*.

“Do Rewards Reinforce the Growth Mindset? Joint Effects of the Growth Mindset and Incentive Schemes in a Field Intervention,” with Melody Chao, Sujata Visaria, and Anirban Mukhopadhyay, *Journal of Experimental Psychology: General*, Volume 146, Number 10 (2017), pp. 1402-1419.

“Local Instruments, Global Extrapolation: External Validity of the Same-Sex-Fertility-Labor Supply Local Average Treatment Effect,” with James Bisbee, Cristian Pop-Eleches, and Cyrus Samii, *Journal of Labor Economics*, Volume 35, Number S1 (July 2017), pp. S99-S147.

“Do Factory Managers Know What Workers Want? Manger-Worker Information Asymmetries and Pareto Optimal Working Conditions,” with George Domat, Paris Adler, Drusilla Brown, and Raymond Robertson, *Asian Development Review*, Volume 34, Number 1 (March 2017), pp. 65-87.

“Unintended Negative Consequences of Rewards for Student Attendance: Results from a Field Experiment in Indian Classrooms,” with Melody Chao, Anirban Mukhopadhyay, and Sujata Visaria, *Economics of Education Review*, Volume 54 (October 2016), pp. 173-184.

“Trade Liberalization in Manufacturing and Accelerated Growth in Services in India” with Arvind Panagariya, *Economic Development and Cultural Change*, Volume 64, Number 2 (January 2016), pp. 221-264.

“Experimental and Non-Experimental Methods in Development Economics: A Porous Dialectic,” *Journal of Globalization and Development*, Volume 6, Number 1 (June 2015), pp. 47-69.

“The Impact of Income and Non-Income Shocks on Child Labor: Evidence from a Panel Survey of Tanzania,” with Amarakoon Bandara and Shaheen Lavie-Rouse, *World Development*, Volume 67 (March 2014), pp. 218-237.

“Financial Incentives and Fertility,” with Alma Cohen and Dmitri Romanov, *Review of Economics and Statistics*, Volume 95, Number 1 (March 2013), pp. 1-20 (lead article).

“Do Interest Rates Matter? Credit Demand in the Dhaka Slums,” with Heather Montgomery and Jonathan Morduch, *Journal of Development Economics*, Volume 92, Number 2 (March 2012), pp. 437-449.

“Public Disclosure and Labor Law Compliance: Evidence from Better Factories Cambodia,” with Debra Ang, Drusilla Brown, and Raymond Robertson, *Review of Development Economics*, Volume 16, Number 4 (November 2012), pp. 594-607.

“Why Should We Care About Child Labor? Child Labor and the Returns to Schooling and Experience in Vietnam,” with Roberta Gatti and Kathleen Beegle, *Journal of Human Resources*, Volume 44, Number 4 (Fall 2009), pp. 871-889.

“Optimal Minimum Wage in the Classic Labor Supply and Demand Paradigm,” with Bjorn Jorgensen and Raphael Thomadsen, *Journal of Poverty*, Volume 12, Number 4 (2008), pp. 481-495.

“Financial Development and Pathways of Growth: State Branching and Deposit Insurance Laws in the United States from 1900 to 1940,” with Adriana Lleras-Muney, *Journal of Law and Economics*, Volume 50, Number 2 (May 2007), pp. 239-272.

“Insuring Consumption and Happiness Through Religious Organizations,” with Thomas DeLeire and Erzo Luttmer, *Journal of Public Economics*, Volume 91, Numbers 1-2 (February 2007), pp. 259-279.

“Child Labor, Crop Shocks, and Credit Constraints,” with Roberta Gatti and Kathleen Beegle, *Journal of Development Economics*, Volume 81 (September 2006), pp. 80-96. Reprinted in *Globalization and Poverty*, Volume 3, Paul Collier and Jan Willem Gunning (eds.), Northampton, MA: Edward Elgar, 2008.

“Child Labor: The Role of Income Variability and Access to Credit in a Cross Section of Countries,” with Roberta Gatti, *Economic Development and Cultural Change*, Volume 53, Number 4 (July 2005), pp. 913-932.

“Practical Propensity Score Matching,” *Journal of Econometrics*, Volume 125, Issues 1-2 (May 2005), pp. 355-364.

“Program Evaluation as a Decision Problem,” *Journal of Econometrics*, Volume 125, Issues 1-2 (May 2005), pp. 141-173.

“Uninsured Motorists and Unsafe Drivers: The Role of Compulsory Insurance Regulations,” with Alma Cohen, *Journal of Law and Economics*, Volume 47, Number 2 (October 2004), pp. 357-394.

“Booms, Busts, and Babies’ Health,” with Adriana Lleras-Muney, *Quarterly Journal of Economics*, Volume 119, Number 3 (August 2004), pp. 1019-1130.

“Evaluation in Multi-Site Programs,” *Journal of Business and Economic Statistics*, Volume 21, Number 1 (January 2003), pp. 1-11 (lead article).

“Propensity Score Matching Methods for Non-Experimental Causal Studies,” with Sadek Wahba, *Review of Economics and Statistics*, Volume 84, Number 1 (February 2002), pp. 151-161 [**sixth most cited article in ReStat from 1919-2017**]. Reprinted in *Active Labour Market Policies*, Robert Lalonde (ed.), Cheltenham, United Kingdom: Edward Elgar, 2016.

“Causal Effects in Non-Experimental Studies: Re-Evaluating the Evaluation of Training Programs,” with Sadek Wahba, *Journal of the American Statistical Association*, Volume 94, Number 448 (December 1999), pp. 1053-1062. Reprinted in *Active Labour Market Policies*, Robert Lalonde (ed.), Cheltenham, United Kingdom: Edward Elgar, 2016.

“Religion and Economic Activity in India: An Historical Perspective,” with Vivek Dehejia, *American Journal of Economics and Sociology*, Volume 52, Number 2 (May 1993), pp. 145-154.

“Economic Sanctions and Econometric Policy Evaluation: A Cautionary Note,” with Bernard Wood, *Journal of World Trade*, Volume 26, Number 1 (February 1992), pp. 73-84.

### Chapters in Books

“Regulations, Monitoring, and Working Conditions: Evidence from Better Factories Cambodia and Better Work Vietnam” with Drusilla Brown and Raymond Robertson, forthcoming in Deidre McCann, Sengheon Lee, Patrick Besler, Colin Fenwick, John Howe, and Malte Luebker (eds.), *Create Labor Regulation: Indeterminacy and Protection in an Uncertain World*, New York and London: International Labour Organization and Palgrave Macmillan, 2014.

“Factory Decisions to Become Noncompliant with Labor Standards: Evidence from Better Factories Cambodia,” with Drusilla Brown and Raymond Robertson, forthcoming in *Toward Better Work*, Amy Luinstra, John Pickles, and Arianna Rossi (eds.) New York: International Labour Organization and Palgrave Macmillan, 2014.

“Is There a Business Case for Improving Labor Standards? Some Evidence from Better Factories Cambodia,” with Drusilla Brown and Raymond Roberston, forthcoming in *Workers’ Rights and Labor Compliance in Global Supply Chains: Is a Social Label the Answer?* Jennifer Bair, Marsha Dickson, and Doug Miller (eds.) New York: Routledge, 2013.

“Services Growth in India: A Look Inside the Black Box,” with Arvind Panagariya, forthcoming in *Reforms and Economic Transformation in India*, Jagdish Bhagwati and Arvind Panagariya (eds.), Chapter 4. New York, NY: Cambridge University Press, 2012.

“Entrepreneurship in Services and the Socially Disadvantaged in India,” with Arvind Panagariya, forthcoming in *Reforms and Economic Transformation in India*, Jagdish Bhagwati and Arvind Panagariya (eds.), Chapter 10. New York, NY: Cambridge University Press, 2012.

“The Role of Religious and Social Organizations in the Lives of Disadvantaged Youth” with Thomas DeLeire and Erzo Luttmer, and Josh Mitchell, in *The Problem of Disadvantaged Youth: An Economic Perspective*, Jonathan Gruber (ed.), Chicago, IL: University of Chicago Press for the National Bureau of Economic Research, 2009. Reprinted with edits in *The Cultural Matrix: Understanding Black Youth*, Orlando Bloom and Ethan Fosse (eds.), Cambridge, MA: Harvard University Press, 2015.

“When is ATE Enough? Rules of Thumb and Decision Analysis in Evaluating Training Programs”, in *Advances in Econometrics: Modeling and Evaluating Treatment Effects in Econometrics*, Volume 21, D. Millimet, J. Smith, and E. Vytlacil (eds.) New York: Elsevier-Science, 2008.

### **Manuscripts**

“Evaluating Ex Ante Counterfactual Predictions Using Ex Post Causal Inference,” with Michael Gechter, Cyrus Samii, and Cristian Pop-Eleches, arXiv:1806.07016.

“External Validity of School Choice Effects: Evidence from 350 Regression Discontinuities,” with Robert Ainsworth, Cristian Pop-Eleches, and Miguel Urquiola (in preparation).

“Is there an Efficiency Case for International Labor Standards?” with Drusilla Brown and Raymond Robertson.

“Labor Law Compliance and Human Resources Management Innovation: Better Factories Cambodia,” with Drusilla Brown, Raymond Roberston, and Debra Ang. Better Work Discussion Paper No. 1. ILO, Geneva.

“Two Steps Forward, One Step Back? Retrogression and Closure in Cambodian Apparel Factories in the Better Factories Cambodia Program, ” with Drusilla Brown and Raymond Roberston, manuscript.

“Work and Marriage: Child Labor, Marriage Matches, and Bride Prices in Rural Tanzania”, (with Kathleen Beegle and Roberta Gatti), manuscript.

“The Consequences of Child Labor: Evidence from Longitudinal Data in Tanzania”, (with Kathleen Beegle, Roberta Gatti, and Sofya Krutikova).

### Students Trained

Adriana Lleras Muney, Ph.D. Economics, Columbia University, June 2001. Initial placement: Department of Economics, Princeton University. Current: Tenured UCLA.

Monica Fuentes, Ph.D. Economics, Columbia University, June 2003. Initial placement: Goldman Sachs.

Laila Haider, Ph.D. Economics, Columbia University, June 2004. Initial placement: London School of Economics.

Prachi Mishra, Ph.D. Economics, Columbia University, June 2004. Initial placement: International Monetary Fund.

Sujata Visaria, Ph.D. Economics, Columbia University, June 2005. Initial placement: Department of Economics, Boston University. Current: Hong Kong University of Science and Technology

Stephan Litschig, Ph.D., Economics, Columbia University, June 2009. Initial placement: Universitat Pompeu Fabra. Current: National Graduate Institute for Policy Studies, Japan.

Raimundo Undurraga, Ph.D. Public Policy, New York University, June 2017. Initial placement: Universidad de Chile.

### Academic Talks

NYU Abu Dhabi Economic History Conference	2020
Cornell University, NBER Summer Institute (Labor Studies)	2019
Brandeis, Tsinghua University Econometrics Conference (keynote) GRIPS/University of Tokyo, World Bank-Bank of Italy, Petralia Economics Workshop	2018
Williams University, Aix-Marseille GREQAM, LISER, NBER SI, Amazon, University of Washington, Cornell	2017
University of Connecticut, Atlantic Causal Inference Conference, Yale Cowles Conference, World Bank, BREAD Conference, Fordham, CUNY Graduate Center, UCLA, UCSD, Hunter College, Federal Reserve Board Cleveland, Asian Development Bank	2016
NYU Development Research Institute, Harvard/MIT, NYU Economics, Columbia, Federal Reserve Board New York, Stanford SITE Conference, Aix-Marseille, Chicago Lalonde Festschrift, IZA, Maastricht, Stata Empirical Micro Conference (Dallas, keynote)	2015

Indian Statistical Institute, World Bank-Cornell Labor Conference, NEUDC, NYU CASSR, Munich LMU	2014
Aix-Marseille GREQAM	2013
Indian School of Business, Columbia-NCAER Conference	2012
Chicago Harris, Journées Gérard-Varet, Marseille GREQAM, Goethe University, Hong Kong Economic Association, Hong Kong Institute of Science and Technology, Columbia Program on Indian Economic Policy, University of Maryland College Park	2011
IZA, Cornell, Mercy Corps Roundtable, Pompeu Fabra	2010
NBER Summer Institute, Institute for Advanced Economic Studies Stockholm	2009
University of Miami, Bristol, Chicago, Brandeis, St. Gallen University of Cyprus, AEA Annual Meetings	2008
Policy Studies Institute London, Sussex, Maryland College Park LSE, Tel Aviv, Hebrew University, CIDE Mexico, Center for the Studies of African Economies, Rutgers, AEA Annual Meetings	2007
UCLA, Boston University	2006
London Business School, USC, RAND, MSU, UNICEF Harvard, Brown, Duke	2005
NYU Wagner, NBER Summer Institute Labor LS, International IO Conference Chicago, Maryland, Oxford, Universidad Nova Lisbon, UCLA	2004
NEUDC, Bank of Italy-CEPR Conference Rome, NBER Summer Institute DAE, NBER Summer Institute LS, Indiana, Hunter	2003
Williams NEUDC, LSE, UCL, Princeton	2002
Wisconsin Madison, EUI, Statistics Canada	2001
Brown, UC Irvine, SUNY Albany, Columbia	2000
Johns Hopkins, Berkeley NSF Symposium, ZEW Mannheim, Columbia	1999



Canadian Econometrics Study Group, Columbia, Econometric Society Chicago 1998

Econometric Society Toulouse, Ohio State, UCL, Pompeu Fabra, Mathematica Policy Research, Penn State, Toronto, McGill, Johns Hopkins 1997

**University Service**

University Faculty Affairs Leaders Working Group 2018-  
University Research Leadership Committee 2016-  
Climate Survey Working Group 2016-2018  
NYU Shanghai Faculty Search Committee 2016  
Faculty Senators Council (alternate) 2011-2014  
Faculty Senators Council (active alternate) 2012  
University Space Priorities Working Group 2012  
Recruiting Committee for Dean, Wagner School 2012

**School Service, NYU Wagner**

Associate Dean, Academic Affairs 2016-  
Faculty Director, MPA Policy Specialization 2016-  
Faculty Director, Masters of Science in Public Policy (MSPP) 2016-2017  
Junior Faculty Recruiting Committee 2018-2019  
Junior Faculty Recruiting Committee 2017-2018  
Junior Faculty Recruiting Committee 2016  
Doctoral Board 2011-2015

**Personal**

United States Citizen, Canadian Citizen, Overseas Citizen of India.  
Married, one child.