Applicant Information Summary

Applicant Information

Full Name: Amirsalar Jafari Gorizi
Email: axj220128@utdallas.edu
Phone Number: (571)328-4012
Mailing Address: 1165 Montgomery Blvd, # 106, Allen, TX 75013

Academic Background

Current Institution: University of Texas at Dallas
Field of Study: Organizations, Strategy and International Management
Area of Interest: Institutional Entrepreneurship, Property Rights
Year of Entry into PhD Program: 2023
Expected Year of Completion: 2027

Faculty Information

Recommending Faculty Member 1: Gregory Dess, Ph.D.
Title/Position: Andrew R. Cecil Chair in Applied Ethics Endowed Chair - Management
Email Address: gdess@utdallas.edu

Recommending Faculty Member 2: Mike Peng, Ph.D.
Title/Position: Jindal Distinguished Chair of Global Strategy, Professor of Organizations, Strategy and International Management
Email Address: mikepeng@utdallas.edu

Recommending Faculty Member 3: Haemin Park, Ph.D.
Title/Position: Associate Professor, Organizations, Strategy and International Management
Email Address: parkhd@utdallas.edu

AMIRSALAR JAFARI GORIZI

https://www.linkedin.com/in/ajgorizi

RESEARCH INTERESTS

Corporate governance, Property rights, stakeholder management

EDUCATION

University of Texas at Dallas

Dallas, TX

Ph.D. International Management Studies

2023-2026

- Relevant coursework: International Business, Advanced Strategic Management, Technology Innovation and Entrepreneurship, Social Network Theory, Organizational Behavior, Bayesian Analysis, Multivariate Regression, Time-series Analysis

American University

Washington, DC

M.Sc., Sustainability Management

Aug 2023

- Relevant coursework: Applied Econometrics, Geographical Information Systems, GIS Applications in Empirical Economics, Environmental Data Analysis and Visualization, Sustainability Analytics, Public Policy in Environment and Energy, Applied Sustainability Management

Shahid Beheshti University

Tehran, Iran

M.A., Information Technology Management

Sep 2020

- Relevant coursework: Statistical Analysis, Advanced Management Theories, Advanced Management Information Systems, Strategic Information Systems, Fuzzy Logic and Artificial Intelligence

Payam Noor University

Tehran, Iran

BA, Business Administration and Management

Aug 2016

- Relevant coursework: Microeconomics, Macroeconomics, Strategic Management, International Business

WORK EXPERIENCE

University of Texas at Dallas

Dallas, TX

Instructor *Aug 2024 – present*

- *Taught International Business to a class of 62 students*
- Contacted Guest speakers, organized speeches, and hosted high-profile speakers including the president of the Steel Manufacturers Association, the VP of the US Foreign National Trade Council, the VP of Caterpillar Inc., the VP of Circle, the CSO of Ericson North America, the Founder and CEO of BRAIN, the CTO of Texco Technology

Graduate Assistant – Teaching & Research *Aug 2023 – August 2025*

- Facilitated professor in teaching and grading
- Assessed and graded Essays
- Organized and directed students for class teamwork
- Assisted in the course: Human Resource Management, International Business, Strategic Management

American University

Washington, D.C. *Graduate Assistant – Research and Teaching*

Jan 2022 – Jul 2023

- Facilitated professor in teaching and grading for about 50 students
- Assessed and graded approximately 150 Essays each semester
- Organized and directed 10 groups in each class for class teamwork
- Contacted Guest speakers, organized speeches, and hosted speakers from the U.S. Department
  of State, U.S. Department of Commerce, Embassy of Indonesia, Steel Manufacturers Association, IBM, etc.
- Collected data, cleaned data, reviewed literature, and wrote reports
- Assisted in two courses: Fundamental of International Business, Strategic Management

SKILLS

- **Language***:* Persian (Fluent), English (Advanced)
- **Data Visualization**: Excel, PowerPoint, Power B.I, Tableau, R, ArcGIS Pro
- **Statistical Analysis:** Jamovi, R, SPSS, STATA, Python, STAN
- **Linguistics:** Deconstruction, Historical Discourse Analysis, and Computational Methods (NLP, Machine Learning, Deep Learning, Large Language Models)

HONORS AND AWARDS

- Awarded conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present research at the Decision Science Institute Annual Meeting, Orlando, FL, November 2025
- Awarded conference support scholarship from the Bryant University to present research at the Academy of International Business Northeast Annual Meeting, Smithfield, RI, October 2025 (did not attend due to teaching conflicts)
- Nomination for the **best Ph.D. paper award** at the Strategic Management Society conference, San Francisco, October 2025
- Awarded conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present research at the Lone Star Conference, College Station, TX, September 2025
- Awarded the **top student paper award** at the Eastern Academy of Management, Baltimore, MD, May 2025
- Awarded conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present research at the Western Decision Sciences Institute - 53rd Annual Meeting, Honolulu, HI, April 2025
- Awarded conference registration waiver to participate at the conference and doctoral student consortium of the Southwestern Academy of Management, Tulsa, OK, March 2025
- Awarded conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present at the Academy of Management Journal Paper Development Workshop, Washington, D.C., October 2024
- Awarded conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present at the Journal of Management Studies Paper Development Workshop, Chicago, IL, August 2024
- Awarded conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present at the MIS Quarterly Paper Development Workshop, Chicago, IL, August 2024

- Awarded conference support scholarship from Rice University, Jones Graduate School of Business to attend the conference and doctoral consortium on Emerging Market, Houston, TX, May 2024
    - *This prestigious event will bring together leading scholars from the United States and abroad to share groundbreaking research on strategic issues related to emerging markets.*
- Received full admission with a tuition waiver and scholarship to join the Ph.D. graduate program for an approximate value of $300,000 from Naveen Jindal School of Management, 2023
- Awarded Conference support scholarship from Kogod School of Business to attend AOM conference, Boston, MA, August 2023
- Awarded the Linda Latham Scholarship to attend the 2023 ACEEE Industry Summer Study in Detroit, MI, July 2023
    - *This scholarship is given by the American Council for Energy-Efficient Economy to students. I was among **only seven students worldwide** who received this recognition.*
- Awarded the Graduate Excellence Fund from Kogod School of Business, 2023
    - *The Graduate Excellence Fund aims to recognize Kogod graduate students who have demonstrated academic excellence and leadership outside the classroom at Kogod and American University.*
- Awarded conference support scholarship from Kogod School of Business to present research at the Seventh Edition of Global Energy Meet, Boston, MA, 2023
- Awarded conference support scholarship from Kogod School of Business to present research at Informs Annual Meeting, Indianapolis, IN, 2022
- Awarded conference support scholarship from Kogod School of Business to present research at Western Decision Sciences Institute - Fiftieth Annual Meeting, Big Island, HI, 2022
- Received admission with tuition waiver to join five courses from the United Nations System Staff College (UNSSC), 2021-2022
- Received the maximum merit-based admission Scholarship to join the master's graduate program for a value of $30,000 from Kogod School of Business, 2021

CAREER DEVELOPMENT

WORKING PAPERS

- **Property Rights (title is preserved for peer-review)**
    - *Amirsalar Jafari Gorizi, Mike W. Peng Ph.D.*
    - *Under review at Strategic Management Journal*

- **Corporate Sustainability (title is preserved for peer-review)**
  - *Amirsalar Jafari Gorizi, Mike W. Peng Ph.D.*
  - *Preparing for submission to Management Science*
- **The Prevalence of AI-generated Text in Research Articles**
  - *Amirsalar Jafari Gorizi*
  - *Preparing for submission to Science*
- **Shareholders' Unlikely Surrogates**
  - *Amirsalar Jafari Gorizi*
  - *Preparing for submission to Strategic Management Journal*
- ***The Burdens and Blessings of Openness***
  - *Amirsalar Jafari Gorizi*
  - *Data collection & analysis*
  - *Target: Strategic Management Journal*

PUBLICATIONS

- **How do Online Newspapers Set Agendas Differently from Traditional Media? A Study of Institutional Logics**
  - *Published at ICIS proceedings: https://aisel.aisnet.org/icis2025/is_media/is_media/14*
  - *Weimin Liang, Amirsalar Jafari Gorizi*
- **Exploring the Impact of COVID-19 Pandemic and Vaccine Dissemination on Airbnb's Popularity and Sentiment on Twitter**
  - *Published at International Journal of Web Based Communities: https://doi.org/10.1504/IJWBC.2025.145134*
  - *Sina Shokoohyar, Vahid Ghomi, Amirsalar Jafari Gorizi, Weimin Liang and Charlie Evert*
- **Deconstruction of Sustainable Development Discourses: Avoiding Skepticism Pitfalls with a Postmodern Perspective**
  - *Published at World Review of Science, Technology and Sustainable Development: https://doi.org/10.1504/WRSTSD.2023.131934*
  - *Sina Shokoohyar Ph.D., Sajjad Shokouhyar Ph.D., Vahid Ghomi Ph.D., Amirsalar Jafari Gorizi*
- **Impact of COVID-19 Outbreak and Vaccination on Ride-sharing Services: A Social Media Analysis**
  - *Published at Transportation Letters: https://doi.org/10.1080/19427867.2023.2212998*
  - *Sina Shokoohyar Ph.D., Vahid Ghomi Ph.D., Amirsalar Jafari Gorizi, Weimin Liang, Andrew Sinclair*

- **Why Is Auto Repossession Agency Profitability Declining?**
  - *Published at SAGE Publications: SAGE Business Cases Originals: https://doi.org/10.4135/9781071914243*
  - *Sina Shokoohyar Ph.D., Jeremy Cross, Andrew Sinclair, Charlie Evert, Amirsalar Jafari Gorizi*
- **Sustainable Transportation in Practice: A Systematic Quantitative Review of Case Studies**
  - *Published at Sustainability: https://doi.org/10.3390/su14052617*
  - *Sina Shokoohyar Ph.D., Amirsalar Jafari Gorizi, Vahid Ghomi Ph.D., Weimin Liang, Hak J. Kim Ph.D.*
- **Shared Mobility in Post-covid Era: New Challenges and Opportunities**
  - *Published at Sustainable Cities and Society: https://doi.org/10.1016/j.scs.2021.102714*
  - *Sajjad Shokouhyar Ph.D., Sina Shokoohyar Ph.D., Anae Sobhani Ph.D., Amirsalar Jafari Gorizi*
  - *Cited in official reports published by the **United Nations,** the **UN ESCAP,** and the **Asian Development Bank***

CONFERENCE PROCEEDINGS

- **Southwest Academy of Management Conference, Dallas, TX, March 2026**
  - Shareholders' Unlikely Surrogates. *Amirsalar Jafari Gorizi*
- **Southwest Academy of Management Conference, Dallas, TX, March 2026**
  - CPA in Uncertain Times. *Amirsalar Jafari Gorizi*
- **International Conference of Information Systems, Nashville, TN, December 2025**
  - How do Online Newspapers Set Agendas Differently from Traditional Media? A Study of Institutional Logics. *Weimin Liang and Amirsalar Jafari Gorizi*
- **The Decision Sciences Institute Annual Conference, Orlando, FL, November 2025**
  - Corporate pledges. *Amirsalar Jafari Gorizi, Mike W. Peng Ph.D.*
  - How do Online Newspapers Set Agendas Differently from Traditional Media? A Study of Institutional Logics. *Weimin Liang and Amirsalar Jafari Gorizi*
- **The Academy of International Business Northeast Conference, Smithfield, RI, October 2025**
  - Property rights, power distribution. *Amirsalar Jafari Gorizi, Mike W. Peng Ph.D.*
  - (did not attend due to teaching conflicts)
- **The Strategic Management Society, San Francisco, CA, October 2025**

- Shareholders' unlikely surrogates. *Amirsalar Jafari Gorizi*
- **The Lone Star Conference, College Station, TX, September 2025**
  - Shareholders' unlikely surrogates. *Amirsalar Jafari Gorizi*
- **The Eastern Academy of Management Conference, Baltimore, MD, May 2025**
  - Property rights, power distribution. *Amirsalar Jafari Gorizi, Mike W. Peng Ph.D.*
- **The Western Decision Sciences Institute - Fiftieth Annual Meeting, Hawaii, April 2025**
  - Exploring the impact of COVID-19 pandemic and vaccine dissemination on Airbnb's popularity and sentiment on Twitter. *Sina Shokoohyar, Vahid Ghomi, Amirsalar Jafari Gorizi, Weimin Liang and Charlie Evert*
  - Institutional Press and Agenda Setting in The Digital Age. *Amirsalar Jafari Gorizi*
  - Does Commitment to Corporate Sustainability Benefit Firms? *Amirsalar Jafari Gorizi*
- **The 2023 Decision Sciences Institute Annual Conference, Phoenix, AZ, November 2024**
  - Impact of COVID on ride-sharing services: a social media analysis. *Sina Shokoohyar, Vahid Ghomi, Amirsalar Jafari Gorizi, Weimin Liang, Andrew Sinclair*
- **The Southeast Decision Sciences Institute 2024 Conference, Charleston, SC, February 2024**
  - Impact of COVID-19 Outbreak and Vaccination on Ride-sharing Services: A Social Media Analysis. *Sina Shokoohyar, Vahid Ghomi, Amirsalar Jafari Gorizi, Weimin Liang, Andrew Sinclair*
- **The 2023 Decision Sciences Institute Annual Conference, Atlanta, GA, November 2023**
  - Impact of COVID-19 Outbreak and Vaccination on Ride-sharing Services: A Social Media Analysis. *Sina Shokoohyar, Vahid Ghomi, Amirsalar Jafari Gorizi, Weimin Liang, Andrew Sinclair*
- **The 24th Annual International Conference of the Global Business and Technology Association, Prague, July 2023**
  - The Use of Digital Technologies in Climate Smart Agriculture Management: A Quantitative Systematic Review of Objectives and Challenges. *Amirsalar Jafari Gorizi, Tomasz Mroczkowski Ph.D., Elżbieta Zysk Ph.D.*
- **The Seventh Edition of Global Energy Meet, Boston, March 2023**
  - A Macro-micro-Analysis of the Impacts of Market and Non-market Factors on the Investment in the Energy Sector. *Amirsalar Jafari Gorizi, Anna Fung Ph.D.*

- **The Informs Annual Meeting, Indianapolis, October 2022**
  - Shared Mobility in Post-covid era: New Challenges and Opportunities. *Sajjad Shokouhyar Ph.D., Sina Shokoohyar Ph.D., Anae Sobhani Ph.D., Amirsalar Jafari Gorizi*
  - Transformative Innovation Policies and Their Impacts on Innovation and Investment in the Energy Sector. *Amirsalar Jafari Gorizi, Anna Fung Ph.D.*
  - A Systematic Quantitative Review of Sustainable Transportation Case Studies. *Sina Shokoohyar Ph.D., Amirsalar Jafari Gorizi, Vahid Ghomi Ph.D., Weimin Liang, Hak J Kim Ph.D.*
- **The Fourth Bridging Transportation Researchers (BTR) Conference, Virtual, August 2022**
  - Sustainable Transportation in Practice: A Systematic Quantitative Review of Case Studies. *Sina Shokoohyar Ph.D., Amirsalar Jafari Gorizi, Vahid Ghomi Ph.D., Weimin Liang, Hak J Kim Ph.D.*
- **The Western Decision Sciences Institute - Fiftieth Annual Meeting, Hawaii, April 2022**
  - Transportation in the Path of Sustainability: A Systematic Quantitative Review of Case Studies. *Sina Shokoohyar Ph.D., Amirsalar Jafari Gorizi, Vahid Ghomi Ph.D., Weimin Liang, Hak J Kim Ph.D.*
- **The Third Bridging Transportation Researchers (BTR) Conference, Virtual, August 2021**
  - Shared Mobility in Post-COVID era: Facing New Challenges & Opportunities. *Sajjad Shokouhyar Ph.D., Sina Shokoohyar Ph.D., Anae Sobhani Ph.D., Amirsalar Jafari Gorizi*

INVITED DOCTORAL CONSORTIUMS AND PAPER DEVELOPMENT WORKSHOPS

- The Mid-Atlantic B Corporation Paper Development Workshop hosted by the George Washington Business School, Washington, DC, November 2025
- Academy of International business Paper Development Workshop, Louisville, KY, June 2025
- Southwestern Academy of Management, the conference and doctoral student consortium, Tulsa, OK, March 2025
- Academy of Management Journal Paper Development Workshop, Washington, D.C., October 2024
- Academy of Management, International Management Division Doctoral Student Consortium, Chicago, IL, August 2024
- MIS Quarterly Paper Development Workshop, Chicago, IL, August 2024

- Journal of Management Studies Paper Development Workshop, Chicago, IL, August 2024
- Jones Graduate School of Business, Rice University, the conference and doctoral student consortium on Emerging Markets, Houston, TX, May 2024
- The 2023 ACEEE Industry Summer Study, Detroit, MI, July 2023

EXTRACURRICULAR COURSES (Click on the link)

- **Graduate Reflective Teaching Seminar**, 2023, UTD, 8 weeks
- **Anti-Corruption in the Context of the 2030 Agenda for Sustainable Development**, 2022, UNSSC, Five weeks
- **Policy Coherence and Systems Thinking for Sustainable Development**, 2022, UNSSC, Five weeks
- **Social Protection for Sustainable Development**, 2022, UNSSC, Five weeks
- **Circular Economy and the 2030 Agenda**, 2022, UNSSC, Six weeks
- **The Paris Agreement on Climate Change as a Development Agenda**, 2021, UNSSC, Six weeks

Ad-hoc REVIEWER

- “Journal of Business Venturing”
- “Academy of International Business Conference, 2025”
- “Academy of Management Conference, 2025”
- “Academy of Management Conference, 2024”
- “Cross Cultural & Strategic Management”
- “Energy Strategy Reviews”
- "World Development Sustainability"
- "Sustainable Production and Consumption"
- "Sustainable Manufacturing and Service Economics"
- “Papers in Applied Geography”
- “Technology in Society”
- “The Third Bridging Transportation Researchers (BTR) Conference, 2021”

NEWS (Click on the link)

- I am so impressed with our MS in sustainability management students
- Case Study Analysis of Sustainable Transportation (azom.com)
- Case Study Analysis of Sustainable Transportation - AZoM - Business Fast
- Studies from St. Joseph's University Reveal New Findings on Sustainability Research (Shared Mobility In Post-covid Era: New Challenges and Opportunities)

INTERVIEWS (Click on the link)

- PhD Student, Professor at Jindal School Win Best Paper for Conflict Research
- Current MS in Sustainability Management students Are Ready to Play the Field

Statement and Motivation for Attending the Boot Camp

Dear Review Committee,

My research straddles both strategy and entrepreneurship, and most of my work focuses on how both economic and behavioral micro foundations determine entrepreneurial behavior and firm performance. Further, I have looked at both economic and behavioral micro-foundations within and beyond organizations.

My current research examines the local entrepreneurial outcomes of county-level regulatory interventions. Specifically, I use census data to evaluate the effect of enacting these regulations on the formation of new businesses within the study's context. My research aims to disentangle the mechanisms through which these regulations influence entrepreneurship at the local level. I believe attending this boot camp will be very beneficial for my research since I am often very involved with NBER papers that give rigorous empirical and theoretical lessons about the economics of entrepreneurship.

I have presented my research in several management conferences within and beyond the field of strategy to foster interfiled dialogue. I believe the NBER boot camp provides a great opportunity to further my exposure to state-of-the-art research in the economics of entrepreneurship, meet scholars who work at the forefront of this field, and contribute to the promotion of research in this area. Ultimately, this workshop will enable me to integrate insights from both economics and strategy, strengthening my potential contribution to meaningful scholarship at the nexus of strategy and economic entrepreneurship. I am committed to use this opportunity to engage in constructive dialogue with peers and leading researchers and foster future collaborative projects.

Thank you for your time and consideration. I greatly appreciate the opportunity to apply and look forward to the possibility of participating.

Respectfully,

Amirsalar Jafari Gorizi