Women's Mobility and Labor Supply

Experimental Evidence from Pakistan*

Erica Field† Robert Garlick‡ Kate Vyborny§

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Abstract

We recruit both labor force participants and non-participants onto a new job search platform in Lahore, Pakistan. We experimentally vary their access to different types of commuting services, at different prices, to study the impact on job application rates. Offering any commuting service increases women's job applications by 72%, substantially more than for men. This is driven more by offers of women-only than mixed-gender commuting services, which women value more than large price discounts for mixed-gender services. This suggests that concerns about harassment and social propriety are important barriers to women's labor supply but can be reduced by policy interventions.

Keywords: transport, mobility, gender, female labor force participation
JEL codes: J16, J22, J28, L91

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†Duke University
‡Duke University
§World Bank

1 Introduction

Women have substantially lower rates of labor force participation and employment than men in many parts of the world, and particularly in South Asia (ILO, 2023). This pattern has persisted despite substantial increases in women's education levels relative to men's (Heath & Jayachandran, 2018). For example, in Pakistan, 24% of women aged $\geq$25 are employed, which rises to only 29% for those with university degrees (ILO, 2025). Increasing female labor force participation and employment has the potential to raise aggregate economic output as well as women's empowerment (Agte et al., 2024; Ashraf et al., 2023; Chiplunkar & Kleineberg, 2023; Duflo, 2012; Hsieh et al., 2019).

What can be done to help non-working women realize employment gains in these settings? In this paper we explore whether women's labor supply in urban Pakistan is constrained by the multidimensional challenges associated with commuting to work: risk of harassment or violence, penalties for breaking propriety by sharing public spaces with men from outside their family, and the high cost of commuting relative to women's wages. There are two distinct margins on which better commuting options could boost female employment. First, easier commutes could expand the set of jobs over which unemployed women search, thereby increasing the rate at which they find suitable employment. Second, some women out of the labor force may be "latent jobseekers" at the margin of participation, for whom a wider set of work options pushes them into search. For example, although only one quarter of women in Pakistan work outside the home, another quarter say they are willing to work, suggesting scope to double female labor force participation by encouraging active search (Field & Vyborny, 2016).

To study this question, we work with a job search and matching platform to conduct door-to-door recruitment in a representative set of enumeration blocks around the city of Lahore. A novel feature of our study is that the women who register on the platform are split roughly equally between labor force participants and non-participants at baseline, allowing us to study potentially latent jobseekers who would be missing from a sample of existing workers, jobseekers, or job search platform users.[1] The platform provides rich administrative data on all jobseeker attributes visible to firms during job applications: demographics, education, and employment.

The platform runs a transport service that uses motorized rickshaws and 12-seat vans to pick up women from their homes, drop them at work, and then return them home each

[1]This approach is rare in experimental research in labor economics. Poverty Action Lab (2022) reviews 29 experimental job search studies and finds that only 8 construct samples from household listings. Another 12 sample from unemployment registries and 4 sample from job search assistance services, which may miss both employed people and non-labor force participants.

work day. The service is designed to address some of the concerns women raise about commuting to work: it sidesteps the need for private transport, and the door-to-door structure means that women do not need to walk on foot to or wait at public transport nodes, reducing their risk of harassment or breaches of propriety. We randomize access to the transport service, its price, and whether the vans are women-only or mixed-gender. These additional randomizations allow us to test whether women's labor supply is sensitive to the price of commuting or responds more when barriers to safety and propriety are lowered.

We study effects on one specific margin of women's labor supply: job applications. While not a comprehensive measure of labor supply, job applications are a necessary step in all subsequent stages of labor supply and employment, and many women in our sample report that commuting concerns deter them from applying for jobs. We deliberately do not study downstream outcomes like job offers and employment because these reflect both the supply-side factors that we do study and demand-side factors that are outside the scope of this study.

Offering women any form of transport increases their job application rate by 72%, from a relatively low base. This increase is almost entirely driven by offers of women-only transport, which have three times higher an effect on job application rates as offers of mixed-gender transport. Strikingly, these effects are similar for women who were and were not in the labor force at baseline, suggesting that labor force participation is relatively malleable and that non-participants are dissuaded from search by commuting concerns.

Lower transport prices also increase job application rates for both groups of women, and the response on the price margin allows us to calibrate the value of women-only transport in monetary terms. Application decisions show a high pecuniary value of women-only transport: offering women-only rather than mixed-gender transport increases the job application rate by as much as an 81% discount on the transport price, although these estimates are imprecise. To confirm that these findings reflect gendered factors, we run a similar experiment with men and find that offering mixed-gender transport has a substantially higher effect on women's job application rates than it does on men's.

These findings suggest that improved transport services can facilitate higher female labor supply, particularly when the transport service allows women to avoid interacting with men while commuting. However, back-of-the-envelope calculations suggest that the cost of running such a service is large enough relative to women's wages that market-based provision is unlikely until rates of female employment are sufficiently high. Hence, there is an economic rationale for temporary interventions to encourage female employ-

ment.

This paper provides the first experimental evidence about the separate importance of pecuniary versus safety and propriety factors during commutes in shaping women's job application behavior. We build on an extensive literature on barriers to female labor force participation and employment, reviewed by Heath et al. (2024), Jayachandran (2020), and Petrongolo & Ronchi (2020), as well as Borker (2024) on gender differences in commuting experiences in particular. This research documents that women face risks of crime and harassment while traveling across a wide range of settings (Aguilar et al., 2019; Amaral et al., 2023; Chakraborty et al., 2018; Kondylis et al., 2023), that risks of harassment are associated with lower female employment (Chakraborty et al., 2018; Sharma, 2023; Siddique, 2022), and that expansions of transport infrastructure can increase women's employment, potentially through a combination of demand and supply factors (Kwon, 2022; Martinez et al., 2020).[2] This work suggests the potential for improved transport services to shift women's labor supply but does not directly identify effects of transport services on labor supply.

Our work is most closely related to three contemporaneous papers using quasi-experimental variation in women's transport access to examine their job search, commuting, and employment. Chen et al. (2024) and Dasgupta & Datta (2024) show that offering free bus rides in India increases job search and employment for some types of women. This is consistent with our finding that women's job applications are sensitive to expected commuting costs, although their setting does not allow separate analysis of women-only and mixed-gender transport access. Kondylis et al. (2023) show that encouraging female commuters in Brazil to use women-only train carriages substantially reduces their experiences of harassment and they are willing to pay higher commuting costs for this. This is consistent with our finding that women prefer women-only transport services, although they do not study labor supply effects.

This paper also builds on research into spatial barriers to job search and employment, particularly into the role of transport subsidies. This has found mixed effects of transport subsidies on job search and employment (Abebe et al., 2021; Banerjee & Sequeira, 2020; Caria et al., 2024; Franklin, 2018; Phillips, 2014). Our work differs by focusing on subsidies for commuting to specific jobs rather than traveling to search for jobs, and by studying both pecuniary subsidies and a key non-pecuniary attribute of travel: women-only versus

[2]Related work shows that these concerns affect women's education (Borker, 2021; Cheema et al., 2022; Muralidharan & Prakash, 2017) and firms' willingness to hire women (Buchmann et al., 2024). Ho et al. (2024) and Jalota & Ho (2024) show that offering home-based jobs with flexible scheduling can substantially increase female employment, which may in part reflect preferences against even short commutes.

mixed-gender commuting.[3]

While we study one specific setting, the underlying barriers to women's mobility and labor supply that we demonstrate may also be relevant in higher-income settings. For example, over 75% of adult women in each of Brazil, India, Thailand, and the UK report they have ever been harassed in public (ActionAid, 2016). Furthermore, women's labor supply is more sensitive than men's to commuting times and costs across France, India, and the USA, contributing to gender wage gaps (Farre et al., 2022; Joshi, 2024; Le Barbanchon et al., 2021). Similarly, the policies we study here are live considerations, with at least 15 countries running women-only buses or train carriages (Kearl, 2015).

2 Economic Environment

We work in Lahore, a city of population roughly 10 million in Pakistan. Only 9.8% of women aged 18-60 were working in 2018 and only 11.2% were in the labor force (Table A.1). This reflects a consistent pattern of low female labor force participation across many South Asian cities, despite rising rates of female education (Heath & Jayachandran, 2018).

2.1 Jobseekers

We aim to recruit both active labor force participants and people who are not currently working or searching but are open to possibly working. To achieve this, we randomly sampled 447 enumeration blocks and conducted a door-to-door listing of all households in these blocks. This generated a sample of roughly 150,000 adults in 50,000 households, for whom we observe sex, age, education, and employment. We invited each adult member to register with our phone-based job matching service, Job Talash, described in Section 2.3. Our main analysis sample consists of the 2,653 women who registered and matched with at least one job advert posted on Job Talash during the experiment. In Section 4.5, we also study the corresponding 5,842 male registrants. See Appendix A for more details on sampling.

This recruitment strategy achieves the aim of including women with widely varied labor force attachment. Table 1 shows that 7% of these women were employed and searching, 7% employed but not searching, 38% searching but not employed, and 48% neither employed nor searching. Only 72% had ever worked before, and mean experience conditional on working was 5.6 years. The sample also covers a wide range of demographic groups: the interdecile age range is 20-45; the shares with at most primary, junior secondary, secondary, and tertiary education are respectively 21, 25, 14, and 39%; 58% are

[3]This also relates to research into job search through platforms (reviewed by Kircher 2022), including work documenting gender differences in on-platform job search and hiring (Afridi et al., 2023; Jones & Sen, 2024; Kuhn & Shen, 2012; Kuhn et al., 2020; Roussille, 2024).

married; and 28% have children aged $\leq$5. Labor force participation is higher for younger, unmarried women with more education (Table A.2).

Women in our sample self-report that transport access is a barrier to labor force participation. 86% do not have their own private transport. Only 65% are willing to commute in a public bus and 80% in a private rickshaw/taxi, which might carry them alone or with a few other passengers. But 94% are willing to use the service we offer, which takes them directly from home to work and back. 67% say this would increase their likelihood of taking a job.

While our household *listing* is designed to be representative of Lahore's adult female population, the sample of women who *register* on Job Talash naturally differs. Women in this sample are slightly younger and more likely to have secondary or higher education, to be employed, and to be searching than the adult female population of Lahore (Table A.1). This selection means that our findings should not be generalized to all adult women. However, our findings apply to the policy-relevant population of adult women who are open to searching for jobs through a matching service that actively recruits participants.

Throughout the paper we refer to participants as "jobseekers" irrespective of their search status at baseline and their search behavior during the experiment.

2.2 Firms and Jobs

We recruited firms through a door-to-door listing in a representative sample of enumeration blocks around Lahore. For firms interested in Job Talash, we conducted a baseline survey and invited them to list a job advert immediately and again every few months. During the 13-month experiment, 256 firms listed 376 adverts, but only 260 adverts listed by 197 firms were open to women.[4] These 260 adverts are our primary analysis sample, although we include all 376 adverts when analyzing men's job search in Section 4.5. See Appendix A for more details on sampling.

The average firm had 15 male and 12 female employees, although 35.9% of firms had no female employees. 68.9% of firms were in the service sector. The job adverts cover many roles including beautician, cleaner, cook, IT, manager, salesperson, and teacher. Education requirements range from none to graduate degrees. Posted monthly salaries have interdecile range 5,000-30,000 rupees.[5]

[4]Gender-segregated workplaces are common and legal in Pakistan (Gentile et al., 2023) and some other settings (Kuhn & Shen, 2013).

[5]One Pakistani Rupee $\approx$ 0.03 USD in purchasing power parity terms during the experiment.

2.3 Job Talash Platform

Job Talash is a phone-based platform that registers jobseekers and firms, collects job adverts, informs jobseekers about job adverts that match their profiles, and allows jobseekers to send job applications to firms. The platform is designed to allow cheap, fast job posting and applications without complex or expensive technology.

Jobseekers register with their name, contact information, demographics, education, work experience, and occupational preferences. This information populates a CV template. We contact registered firms every few months to solicit new job adverts, collecting their required education and work experience. We send a text message and/or phone call to every jobseeker about every job advert that matches their education, work experience, and occupational preferences. This lists the job title, firm name, firm location, and job salary. If jobseekers tell us they want to apply, we send their CV to the firm. See Appendix B for more details.

This structure means that we observe exactly the same information as both sides of the market up to and including applications. This allows us to experiment with the application process and limits the scope for analysis to be confounded by unobserved information.

The unit of observation is a jobseeker$\times$job advert match. We observe 54,237 matches involving 2,653 female jobseekers and 260 adverts. The main outcome is the application decision. This outcome isolates the initial labor *supply* decision, separate from *demand-side* decisions about how to select applicants based on gender, distance, access to transport, or the interaction of these factors.

In the control group, the average jobseeker matches with 31.7 job adverts during the 13-month study and applies to 1.1% of these. This application rate may seem low to some readers. However, it is natural that few matches generate applications. A match just means the jobseeker is interested in that occupation and has the required education and work experience for the job. Jobseekers in any search environment will apply to only a fraction of such jobs. We show in a companion paper that application rates on platforms vary substantially across platforms and countries, that many studies report seemingly higher application rates because they exclude platform users submitting zero applications, and that our application rate is comparable to several platforms in countries ranging from France to Mozambique (Vyborny ⓡ al., 2024). Furthermore, we deliberately sample women who were economically inactive at baseline, to study the labor force participation margin. Most studies of job search platforms naturally exclude such participants.

3 Research Design

3.1 Treatments

We experimentally vary access to six different daily commuting services and study how these affect women's labor supply. Each job advert on Job Talash shows the job title, firm name, salary, and firm location. People in any treatment group also receive an offer of a commuting service run by Job Talash: a 12-seat van that will take them from home to work and back each workday. This is for commuting daily to the specific job in the advert, not any other job, nor for job applications or interviews. It is paid through a monthly subscription fee. Such "pick-and-drop" services are rare but familiar in this context: 7.8% of firms in our baseline survey offer free or fee-based transport to at least some employees.[6]

We run two different services: women-only and mixed-gender. The women-only service is designed to minimize threats of harassment and stigma during commuting by avoiding all male contact between home and the workplace. The mixed-gender service provides identical cost savings and convenience but with a higher threat of harassment and stigma.

The service is offered at one of three price levels: 20, 60, and 80% discounts on the "base price." The base price is a linear function of the distance between the respondent's home and the job location. It approximates a market price, i.e., the break-even price when 10 out of 12 seats on the van are paid. It does not differ between women-only and mixed-gender vans. It is approximately 20% lower than the cost of a private rickshaw, the status quo commute mode for many middle class female commuters. The commuting service is guaranteed for at least one year at the offered price.

This design creates six treatments: mixed-gender versus women-only transport, each at three different price levels. This identifies the impacts of a convenient commuting service, with different harassment and stigma risks, at different price levels, and hence the monetary equivalent value of lower harassment and stigma risks.

3.2 Treatment Implementation

Once a jobseeker has been randomized to any treatment, the Job Talash call center attempts to contact them to brief them about the commuting service. If they cannot be contacted during this initial round of calls, they are briefed during their next job application.

[6] We keep these firms in the experimental sample because the job adverts sent through Job Talash do not provide any information about firm-provided transport.

The briefing describes the type of commuting service offered (mixed-gender or women-only) and explains this will be offered for some but not necessarily all future job matches (see next subsection for reasons). The script does not specify the discount rate the jobseeker has been assigned. To avoid signalling other information about the job, the briefing emphasizes that the service is offered by Job Talash (not the employer) and that the gender composition of the workplace may differ from the commuting service.

After the jobseeker has been briefed, future matches she receives include information about the commuting service. Hence, different jobseekers start receiving treatment at different times. Both treatment and control groups receive information in the text message and phone call about the job location. Appendix B shows the briefing script and sample messages.

3.3 Treatment Randomization and Receipt

The different treatments are randomized at different levels. Assignment to control versus mixed-gender versus women-only transport is randomized at the level of the enumeration block where each jobseeker lives. These are *also* randomized at the level of the enumeration block where the *jobs* are located. This geographic concentration facilitates actually running the commuting service. A jobseeker$\times$firm match is assigned to each treatment type if and only if the jobseeker *and* firm enumeration blocks are *both* randomized to that treatment type. This means that a jobseeker assigned to each treatment type is eligible to receive that transport for only some of their matches. A jobseeker assigned to control is never eligible to receive transport. The discount rates are randomized at the jobseeker level.

Table C.1 shows the shares of jobseekers and matches assigned to control and each of the six treatments. We run most analysis at the match level. Of the 54,237 matches: 84.5% are assigned to control; 10.6% are assigned to mixed-gender transport, with shares in the small/medium/large discount groups of respectively 1.0/3.2/and 6.4%; and 4.8% are assigned to women-only transport, with shares in the small/medium/large discount groups of respectively 0.4/1.5/3.0%. See Appendix C for details on randomization and reasons for the relative group sizes.

Treatment is randomized at baseline but rolled out gradually because jobseekers are only offered transport once they have been contacted and briefed. Table C.2 shows the shares of matches assigned to each treatment that are actually offered that treatment, which differ somewhat between treatment arms. No match is ever offered a treatment that it has not been assigned.

3.4 Estimation and Inference

We first estimate the effect of receiving an offer of any type of transport. We instrument transport offers with treatment assignments, to take into account the partial treatment receipt discussed in the previous subsection:

$$OfferAny_{ij} = AssignAny_{ij}\alpha_1 + v_{ij} \quad (1)$$

$$Apply_{ij} = OfferAny_{ij}\beta_1 + \epsilon_{ij} \quad (2)$$

where the unit of observation is the match between jobseeker i and job j, $AssignAny_{ij}$=*1* if and only if jobseeker i and job j are both assigned any of the six treatments and =*0* otherwise, and $OfferAny_{ij}$=*1* if jobseeker i is offered any of the six treatments for job j and =*0* otherwise. Standard errors are clustered at both the jobseeker enumeration block and the firm enumeration block, the levels at which control versus mixed-gender versus women-only transport is assigned. We estimate this system with and without prespecified jobseeker- and match-level covariates, listed in Table 2. The object of interest is β_1, the average treatment effect on the treated jobseekers of being offered transport (the ATT/ATET).

We also estimate the ATTs of different types of treatment, e.g., mixed-gender and women-only transport, or transport at different discount levels. To do so, we replace the scalars $AssignAny_{ij}$ and $OfferAny_{ij}$ with vectors of indicator variables for different types of transport assigned and offered, and we estimate a separate first-stage equation for each type of treatment.[7]

Throughout the paper, we report ATT estimates with the corresponding first-stage instrument strength test results. All our analyses are just-identified and use clustered standard errors, so we follow the recommendation from Andrews et al. (2019) and use F-test statistics from Kleibergen & Paap (2006) to evaluate first stage strength. The first-stage results satisfy their criteria for 'strong' instruments in all cases (Table C.3).

The estimating equation, outcome, covariates, and heterogeneity analyses are prespecified at https://www.socialscienceregistry.org/trials/2410. Appendix D describes the preanalysis plan, lists which analyses in the paper were not prespecified, and explains why some prespecified analyses become infeasible for operational reasons.

[7]Conventionally, this two-stage least squares approach identifies the local average treatment effect (LATE) of being offered transport. However, in our case the ATT and LATE are identical because no control group matches that are ever offered transport (i.e. non-compliance is one-sided rather than two-sided). Our experimental design also identifies the average treatment effects of being *assigned* to each treatment, sometimes called the intention-to-treat effects (ITTs). We do not focus on ITTs because treatment receipt rates differ between treatments, e.g., mixed-gender versus female-only transport. This makes it difficult to compare ITT magnitudes between treatments. The ATTs automatically adjust for differences in treatment receipt rates, allowing us to compare magnitudes.

4 Results

In this section we first examine the average effect of offering transport of any kind at any price on female jobseekers' likelihood of applying for a vacancy. The proceeding subsections then explore the relative importance of pecuniary and non-pecuniary considerations in women's labor supply by decomposing this average effect into the effects of being offered women-only versus mixed-gender transport at different discount rates.

4.1 Average Effect of Any Transport Offer

Offering any transport nearly doubles women's likelihood of applying to a match, increasing from the control group mean of 1.11% to 1.91% with s.e.=0.038, p=0.037 (Table 2, column 1, row 1). The estimate is virtually unchanged when we add controls for prespecified baseline covariates (column 2, row 1), which is also true of all main results in the paper.

Treatment does not substantially change the types of jobs that receive applications. Treated jobseekers apply to jobs that are on average 2% farther from their homes and have 0.4% higher values of an index of desirable attributes like salary and benefits (Figures E.1 and E.2). But neither difference is close to statistically significant (p=0.83 and 0.96).

The firm-side randomization means treated jobseekers are offered transport for some but all of their matches, so we test if part of this effect reflects within-jobseeker application substitution away from matches without transport and toward matches with transport. Appendix E.2 shows that treated jobseekers submit more applications overall, net of any within-jobseeker substitution.

4.2 Gender-segregated versus Mixed Transport

Given limited alternative commuting options in this setting, female jobseekers may value the transport we offer because it lowers commuting costs and/or provides a uniquely safe and socially sanctioned commuting option. To isolate the value of safety and propriety for encouraging female labor supply, our experimental design randomizes whether women are offered a women-only or mixed-gender transport service. The women-only service is likely to be perceived as safer because it imposes lower risk of harassment by fellow commuters, and also as more socially acceptable due to prevailing norms against women and men sharing public spaces.

Being offered women-only transport has an effect roughly four times larger than being offered mixed-gender transport (Table 2, column 3, rows 2–3), showing that some combination of safety and propriety considerations are important for women's labor supply. Women-only transport offers increase the application probability by 1.81pp (s.e.=0.90,

p=0.045), while mixed-gender transport offers increase the probability of applying by only 0.48pp (s.e.=0.48, p=0.312). The 1.3pp difference is large, particularly relative to the control group mean application rate of 1.1%, but not statistically significant (p=0.24). Adding controls has little impact on the results (column 4, rows 2–3).

These results suggest that non-price commuting features play a key role in women's labor supply decisions. While the value of gender-segregated transport likely reflects a combination of safety and propriety considerations, separating their relative importance is difficult. This would require independent variation in safety conditional on propriety and vice versa. Independent safety variation might in principle be possible to achieve, e.g., through a mixed-gender transport service with more versus less aggressive enforcement of anti-harassment policies. But this requires a different experimental design to the one we employ and independent variation in propriety conditional on safety seems more difficult to achieve.

4.3 Heterogeneous Treatment Effects

We show heterogeneous treatment effects (HTEs) by a pre-specified set of jobseeker and vacancy characteristics that likely correlate with wage elasticities and the value of transport in Figure 1. These estimates come with the important caveat that we have limited power to detect differences across subsamples.

The HTEs provide some suggestions about which features drive the strong preference for female-only transport. Both married women and women with higher safety concerns show no response at all to the offer of mixed transport and large though not statistically significant responses to the offer of female-only transport (panels A and B). As the two characteristics are uncorrelated in our data (ρ=0.03), these patterns suggest that both safety and propriety concerns underlie the preference for gender-segregated commuting.

We also observe that women respond much more to the offer of mixed-gender transport for jobs with above-median rather than below-median salaries (panel C). Interpreting this pattern is complex given that salary offers are endogenous to both jobseeker and job characteristics. But one possibility is that women feel less threatened by gender-mixed transport that is offered for well-paid jobs than for low-paid jobs, perhaps due to expectations of behavioral norms among van occupants. Consistent with the possibility that this is about co-commuters rather than pecuniary factors, we see this pattern of HTEs *only* when we split the sample at the median of the aggregate salary distribution, *not* when we split it at the median of the distribution of salaries over each jobseeker's matches.

Perhaps even more telling is the fact that the strong preference for female-only over mixed-gender transport is independent of many other factors: education, age, and num-

ber of social contacts who work (panels D–F). The universality of women's preference for gender-segregated commutes suggests that it is driven by a common factor such as a widespread social norm that constrains married women in any demographic group from taking safety risks or breaking propriety.

It's also striking that labor supply responses to offer both women-only and mixed-gender transport are very similar between female subscribers who were and were not labor force participants at baseline (panel G).[8] This provides novel evidence that many women in this setting who are out of the labor force have relatively elastic labor force participation, responding readily to changes in the cost of labor supply. This is important because, in South Asia, the majority of women are not labor force participants. It would be difficult to learn about this population of "latent jobseekers" in much of the experimental labor economics literature because of the common practice of sampling participants from job search agencies or platforms (Poverty Action Lab, 2022).[9]

4.4 Sensitivity of Women's Labor Supply to Commuting Costs

Our experimental design generates exogenous variation in the price at which transport is offered, by randomly varying the discount rate subscribers receive on the "base price" of transport. The base price is a roughly linear function of the distance between the subscriber's home and the firm location and is approximately equal to the average cost per rider of running a full van on that route. It is not necessarily equal to the cost of any alternative transport method.

The treatment effect on applying is monotonically increasing in the size of the discount (Table 3, columns 1–2), rising from fractionally below zero at the 20% discount to fractionally above 1pp at the 80% discount. The price sensitivity of applications is driven more by women-only transport (Table 3, columns 3–4). The application rate is almost identical for mixed-gender and women-only transport at 20% discounts but is 1.68pp higher for women-only transport at 80% discounts. This difference is large relative to the control group application rate of 1.11%, although it is not statistically significant because the sample size in each of the six treatment groups is small (p=0.291).

We can also see jobseekers' price sensitivity in a prespecified heterogeneous treatment effects analysis. Offering transport raises application rates mainly for jobs with higher salaries (Figure 1, Panel C) and jobs farther away from jobseekers' homes that would have higher-cost commutes (Panel H). Both results are imprecisely estimated in the women-

[8] We define subscribers as labor force participants at baseline if they were employed or searching for work, following International Labour Organization definitions.

[9] Individual labor force participation often changes rapidly through time in both higher- and lower-income economies (Castro et al., 2024; Donovan et al., 2018), though this work does not directly examine the policy-sensitivity of participation.

only group and clearer in the (larger) mixed-gender group. This shows that application decisions in the mixed-gender group do respond to pecuniary considerations, even if they respond only modestly to the discount rate.

The experimental design allows a back-of-the-envelope comparison of the relative importance of pecuniary factors versus safety and propriety for women's labor supply. This comparison is important for a policymaker running mixed-gender private or public transport who wants to raise women's labor supply and can allocate resources to price discounts or providing women-only transport. We use the estimates in Table 3 columns 3–4 to fit a linear application-discount relationship, separately in the women-only and mixed-gender transport groups. In the mixed-gender group, a 1pp higher discount raises the application rate by 0.016pp. Moving from mixed-gender to women-only transport raises the application rate by 1.33pp (Table 2, column 3), equivalent to an 81pp higher discount rate (s.e.=110pp). This suggests a high return to women-only transport relative to cheaper mixed-gender transport, although the standard error is large enough that we interpret this comparison very cautiously.

4.5 Comparing Women's and Men's Responses to Transport Offers

This paper's main focus is on women's mobility and labor supply but our experimental design also allows us to compare women's and men's responses to offers of transport services. This is important because it identifies how gender shapes responses to transport offers, which would be impossible in a study of only women.

Our sample includes 5,842 men who register on Job Talash, who all live in enumeration blocks assigned to control, mixed-gender, or women-only transport. Here we focus on men assigned to control and mixed-gender transport, excluding men living in the third group of enumeraction blocks. We randomize individual men into 20, 60, and 80% discounts on the transport base price using the same process as women.[10]

We estimate the system of equations

$$OfferAny_{ij} = AssignAny_{ij}\gamma_1 + Male_i\gamma_2 + Male_i AssignAny_i\gamma_3 + v_{ij} \tag{3}$$

$$Apply_{ij} = OfferAny_{ij}\delta_1 + Male_i\delta_2 + Male_i OfferAny_{ij}\delta_3 + \epsilon_{ij} \tag{4}$$

using the same approach as for equations (1) and (2), with and without the prespecified covariates. The coefficients of interest are δ_1, the ATT of being offered transport for women, and δ_3, the difference between the ATTs for women and men. The instruments for men easily pass conventional instrument strength tests.

[10]We do not provide a men-only transport service because scoping work showed very low demand for such a service in this setting.

Men's labor supply is substantially less responsive to transport offers than women's. Offering men mixed-gender transport increases their application rate by 1.2pp *less* than offering women any type of transport women and by 0.96pp less than offering women mixed-gender transport (Table 4, columns 1 & 2). These differences are both large and statistically significant (p=0.00 & 0.06), suggesting that men value the transport service substantially less than women.[11] The results are similar when we reweight men to have the same distribution of observed baseline characteristics as women, showing that the gender difference in treatment effects is not explained by gender differences in these characteristics (columns 3 & 4).[12]

Taken together, these results show that men value mixed-gender transport services less than women, perhaps because they have access to better outside options for transport. This highlights the relative importance for women specifically of improved transport services for commuting.

Including both women and men in the experiment raises the possibility of treatment spillovers between household members. Appendix E.3 shows that our main finding still holds when we restrict analysis to households with only one participant in the experiment, and that there is limited evidence of intra-household spillover effects.

5 Concluding Discussion

Our results show that women's labor supply can be highly sensitive to variation in commuting options. Offering a reliable, home-to-work commuting service increases job application rates in our setting by 72%, averaging across multiple different types and prices of services. In particular, women value women-only commuting services, primarily when offered at a large discount on the approximate market price.

This provides both a positive and a cautionary note about the scope for commuting services to raise women's labor supply. On the one hand, such services can raise women's job application rates. On the other hand, the cost of our service is a high proportion of market wages for most jobseekers. The base price of the home-to-work commuting service is greater than half the posted salary for 42% of the job×jobseeker matches on Job Talash. Even for matches with below-median commuting distance (within 10km of the jobseeker's home), the median ratio of commuting cost to posted salary is 0.23. This af-

[11] The treatment effects for men are actually marginally negative but close enough to zero that we do not view this as evidence that transport offers actually discourage male applications.

[12] Men's application rates are somewhat lower than women's application rates (bottom row of the table). This is not evidence that men are less likely to work or apply to jobs than women, because women and men on the platform match on average to different jobs. In particular, men on average match to 33 more jobs than women over the year of the experiment, so they submit more applications even though their match-level application rates are lower.

fordability is particularly serious for women-only transport, as low female employment and labor force participation means that women-only vans are harder to fill and hence harder to cover costs. However, this partly mirrors the high government subsidies required to run most public transport services worldwide (Estupinan et al., 2016).

Thus, perhaps the most important policy implication of our results is the high potential impact of incorporating women-only protected spaces on public transport vehicles. This approach is already used in many countries (Kearl, 2015) and valued by women in even in much more socially liberal contexts (Kondylis et al., 2023). Our results suggest this may be more effective for increasing women's labor supply than even large subsidies. To the extent that this can crowd in women's labor supply, it offers the possibility of increasing usage and further reducing average costs.

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6 Tables & Figures

Table 1: Jobseeker-Level Summary Statistics at Baseline

	Mean	SD	p10	p90
	(1)	(2)	(3)	(4)
Baseline labor force status:				
Employed and searching	0.110	0.312		
Employed but not searching	0.091	0.288		
Searching but not employed	0.320	0.467		
Not searching or employed	0.479	0.500		
Ever worked before	0.718	0.450		
Experience in years | Ever worked	5.63	5.91	1.00	13.00
Age in years	29.8	9.4	20.0	45.0
Highest education level:				
At most primary	0.211	0.408		
Junior secondary/matric	0.254	0.436		
Senior secondary/intermediate	0.142	0.349		
Tertiary education	0.392	0.488		
Married	0.580	0.494		
Married with children $<= 5$	0.315	0.464		
Have own private transport	0.139	0.346		
Willing to commute in public bus	0.654	0.476		
Willing to commute in rickshaw	0.801	0.399		
Willing to use our transport system	0.940	0.238		
More likely to accept job with transport	0.794	0.405		

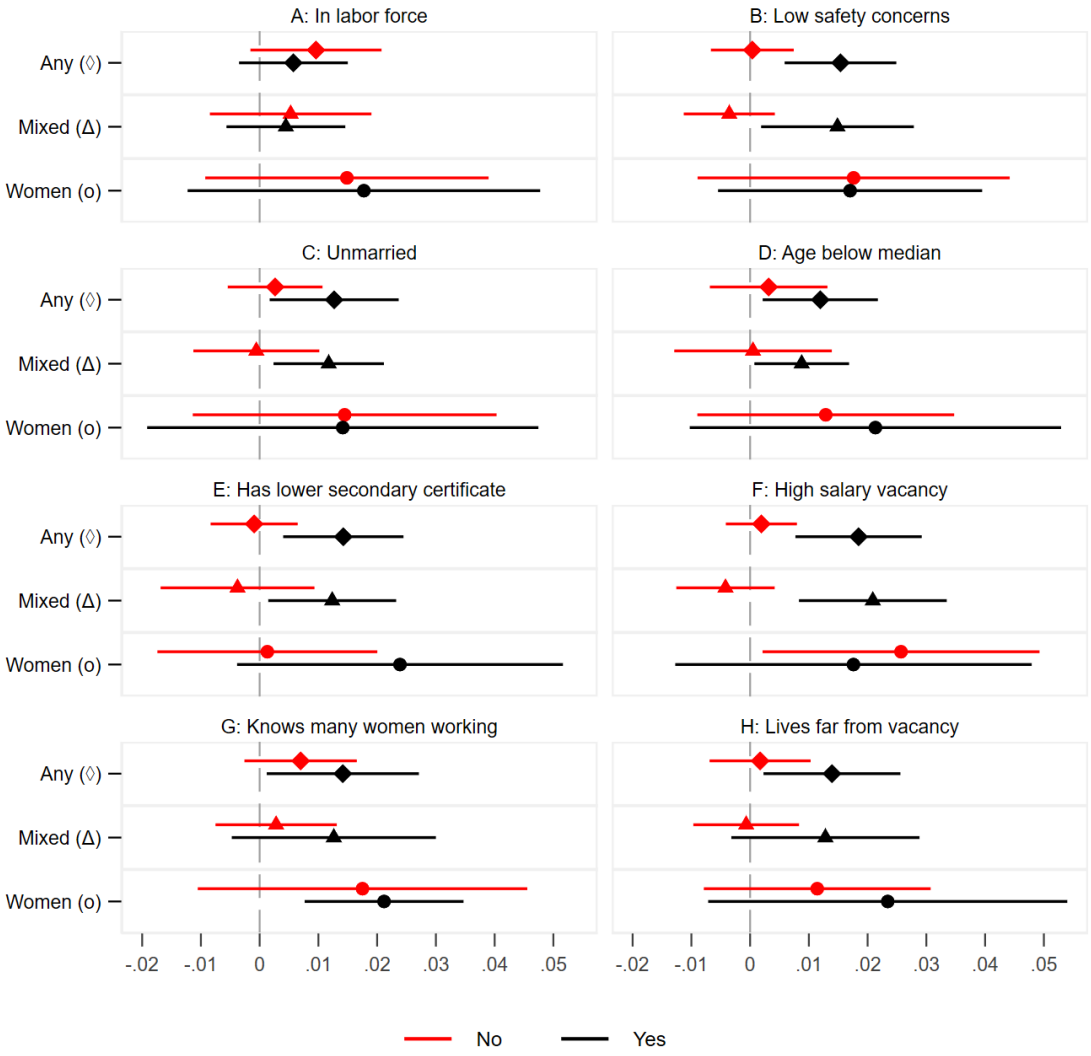
Notes: This table shows baseline summary statistics with one observation per jobseeker in the main analysis sample used throughout the paper: all female jobseekers who receive at least one job match during the duration of the experiment (N = 2,653). 'At most primary education' is an indicator equal to one for jobseekers who have completed at most primary education, including jobseekers with no formal education. 'Junior secondary/matric' is an indicator variable equal to one for the jobseekers who have completed junior secondary school (called 'matric' in Pakistan). 'Senior secondary/intermediate' is an indicator variable equal to one for the jobseekers who have completed senior secondary school (called 'intermediate' in Pakistan). 'Tertiary education' is an indicator variable equal to one for the jobseekers who have completed a bachelors degree or postgraduate degree. 'Married with children ≤ 5' is an indicator variable equal to one if the jobseeker is married and has a child aged five years or younger.

Table 2: Treatment Effects of Different Types of Transport Offers on Job Applications

	Apply			
	(1)	(2)	(3)	(4)
Offered any at any price	0.0080**	0.0076**		
	(0.0038)	(0.0035)		
Offered women only at any price			0.0181**	0.0163*
			(0.0090)	(0.0097)
Offered mixed at any price			0.0048	0.0048
			(0.0048)	(0.0044)
# matches	54237	54237	54237	54237
# jobseekers	2653	2653	2653	2653
# jobseeker clusters	282	282	282	282
# firm clusters	46	46	46	46
Mean outcome | T = 0	0.0111	0.0111	0.0111	0.0111
First-stage strength: F-stat	62.57	61.66	40.70	54.19
First-stage strength: p-value	0.0000	0.0000	0.0000	0.0000
Controls	No	Yes	No	Yes
Equality of treatments: p-value			0.2403	0.3208

Notes: This table shows the effects of different types of transport offers on an indicator for applying. In columns (1) and (2), the coefficient on 'Offered any transport at any price' shows the effect of being offered either women-only or mixed-gender transport at any price level. In columns (3) and (4), the coefficient on 'Offered women-only at any price' shows the effect of being offered specifically women-only transport at any price level, and the coefficient on 'Offered mixed at any price' shows the effect of being offered specifically mixed-gender transport at any price level. In all columns, the offer variables are instrumented by assignment variables, as explained in Section 3.4. Even-numbered columns include pre-specified covariates – age, education categories, years of work experience, and indicators for married, having children aged ≤ 5, and the job salary exceeding the jobseeker's self-reported reservation wage – using a flexible functional form explained in Appendix C and following Goldsmith-Pinkham et al. (2024). The unit of observation is the jobseeker $\times$ job match and the sample is all matches for female jobseekers during the duration of the experiment. Standard errors shown in parentheses are two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned.

Figure 1: Heterogeneous Treatment Effects of Transport Offers on Job Applications



Notes: This figure shows heterogeneous treatment effects of offering each type of transport – any transport (⋄), mixed-gender transport (△), and women-only transport (○) – on job applications, using eight different dimensions of heterogeneity. Each dimension of heterogeneity is captured by a binary variable. The heterogeneous treatment effects are obtained by splitting the sample in two using the binary variable and then estimating equations (1) and (2) in each sample, including the covariates listed in Table 2. The dashed red line and solid black line show the treatment effects in the sample where the heterogeneity variables are respectively = 0 and = 1. Binary heterogeneity variables are defined as follows: "A: In labor force" = 1 if the jobseeker was employed or was searching for a job at baseline and = 0 otherwise. "B: Low safety concerns" = 1 if the jobseeker has an above-median value of an inverse-covariance-weighted average of baseline self-reported perceptions of neighborhood safety, self-reported perceptions of safety for women in public spaces, and official neighborhood crime rate and = 0 otherwise. "C: Unmarried" = 1 if the jobseeker was unmarried at baseline and = 0 otherwise. "D: Age below median" = 1 if the jobseeker's age is below the median and = 0 otherwise. "E: Has lower secondary certificate" = 1 if the jobseeker had completed at least junior secondary school at baseline and = 0 otherwise. "F: High salary vacancy" = 1 if the job salary is above the sample median and = 0 otherwise. "G: Knows many women working" = 1 if the jobseeker reports knowing many women working at baseline and = 0 otherwise. "H: Lives far from vacancy" = 1 if the straight-line distance from the jobseeker's home to the job location is higher than the sample median and = 0 otherwise. All HTEs except age are prespecified. The safety index includes both two prespecified variables and a third variable we obtained after preregistration. See Appendix D for details. The unit of observation is the jobseeker × job match and the sample is all matches for female jobseekers during the duration of the experiment (N = 2,653). Standard errors are two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned.

Table 3: Price Sensitivity of Different Types of Transport Offers on Job Applications

	Apply			
	(1)	(2)	(3)	(4)
Offered any at 20% discount	-0.0037	-0.0088		
	(0.0104)	(0.0071)		
Offered any at 60% discount	0.0065	0.0071		
	(0.0057)	(0.0061)		
Offered any at 80% discount	0.0106*	0.0104**		
	(0.0055)	(0.0049)		
Offered women-only at 20% discount			-0.0036	-0.0060
			(0.0263)	(0.0243)
Offered women-only at 60% discount			0.0137	0.0146
			(0.0109)	(0.0093)
Offered women-only at 80% discount			0.0233*	0.0244*
			(0.0131)	(0.0142)
Offered mixed-gender at 20% discount			-0.0038	-0.0091
			(0.0109)	(0.0065)
Offered mixed-gender at 60% discount			0.0041	0.0031
			(0.0070)	(0.0072)
Offered mixed-gender at 80% discount			0.0065	0.0075
			(0.0065)	(0.0052)
# matches	54237	54237	54237	54237
# jobseekers	2653	2653	2653	2653
# jobseeker clusters	282	282	282	282
# firm clusters	46	46	46	46
Mean outcome | T = 0	0.0111	0.0111	0.0111	0.0111
First-stage strength: F-stat	21.18	21.27	13.86	18.98
First-stage strength: p-value	0.0000	0.0000	0.0000	0.0000
Equality of treatments: p-value	0.2844	0.0421		
Equality of women-only treatment: p-value			0.5319	0.4518
Equility of mixed-gender treatment: p-value			0.5416	0.0851
Equality of 20% discount: p-value			0.9954	0.9038
Equality of 60% discount: p-value			0.4697	0.3516
Equality of 80% discount: p-value			0.2908	0.2842
Controls	No	Yes	No	Yes

Notes: This table shows the effects of each treatment disaggregated by price discounts on an indicator for applying. In columns (1) and (2), the coefficient on 'Offered any transport at 20/60/80% discount' shows the effect of being offered either women-only or mixed-gender transport at a 20/60/80% discount. In columns (3) and (4), the coefficient on 'Offered women only at 20/60/80% discount' shows the effect of being offered specifically women-only transport at a 20/60/80% discount, and the coefficient on 'Offered mixed-gender at 20/60/80% discount' is defined analogously. In all columns, the offer variables are instrumented by assignment variables, as explained in Section 3.4. Even-numbered columns include pre-specified covariates – age, education categories, years of work experience, and indicators for married, having children aged ≤ 5, and the job salary exceeding the jobseeker's self-reported reservation wage – using a flexible functional form explained in Appendix C and following Goldsmith-Pinkham et al. (2024). The unit of observation is the jobseeker $\times$ job match and the sample is all matches for female jobseekers during the duration of the experiment. Standard errors shown in parentheses are two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned. More jobseekers are assigned to the larger than smaller discounts, as we explain in Appendix C, which explains why the estimated effect of a 20% discount is both less precisely estimated and slightly more sensitive to adding controls.

Table 4: Treatment Effects of Different Types of Transport Offers on Job Applications – Comparing Women and Men

	Apply			
	(1)	(2)	(3)	(4)
Offered any at any price	0.0080**		0.0080**	
	(0.0038)		(0.0038)	
Offered any at any price × Male	-0.0128***		-0.0104**	
	(0.0042)		(0.0043)	
Offered women only at any price		0.0181**		0.0181**
		(0.0090)		(0.0090)
Offered mixed at any price		0.0048		0.0048
		(0.0048)		(0.0048)
Offered mixed at any price × Male		-0.0096*		-0.0073
		(0.0051)		(0.0051)
Male Jobseeker	-0.0037**	-0.0037**	-0.0078***	-0.0078***
	(0.0015)	(0.0015)	(0.0017)	(0.0017)
# matches	365660	365660	361330	361330
# jobseeker	8495	8495	8411	8411
# jobseeker clusters	299	299	299	299
# firm clusters	62	62	62	62
Mean outcome | T = 0	0.0079	0.0079	0.0079	0.0079
First-stage strength: F-stat	46.71	37.46	40.95	33.52
First-stage strength: p-value	0.0000	0.0000	0.0000	0.0000
Weights			X	X

Notes: This table shows the gender-specific effects of each treatment on an indicator for applying. In columns (1) and (3), the coefficient on 'Offered any transport at any price' shows the effect of being women offered either women-only or mixed-gender transport at any price level, while the coefficient on 'Offered any transport at any price × Male' shows how the effect of being offered either mixed-gender transport differs for men. In columns (2) and (4), the coefficient on 'Offered women only at any price' shows the effect on women of being offered specifically women-only transport at any price level and the coefficient on 'Offered mixed at any price' shows the effect of women being offered specifically mixed-gender transport at any price level, and the coefficient on 'Offered mixed at any price × Male' shows how the effect of being offered mixed-gender transport differs for men. In columns (3) and (4), the estimates are weighted by the jobseeker's age, years of work experience, marital status at baseline, and the gap between job ad's salary and expected salary. The unit of observation is the jobseeker × job match and the sample is all matches for female or male jobseekers during the duration of the experiment. In all columns, the offer variables are instrumented by assignment variables. Standard errors shown in parentheses are two-way clustered by jobseekers enumeration block and firm's enumeration block, the units at which the treatment was assigned.

A Sample

Jobseeker sample: We recruited jobseekers by randomly sampling roughly 300 enumeration blocks in the city of Lahore. Our survey team approached each dwelling in each sampled enumeration area and completed a baseline survey with roughly 150,000 adults in roughly 50,000 households. We invited all adult household members to register on the Job Talash platform. This sampling process is designed to include participants with different education levels and types of labor market attachment, including people who are neither employed nor searching. This is relatively unusual in experimental labor economics research.[13] This sample breadth is important because it allows us to study how transport access affects labor force participation.

In this paper we study the 2,653 women and 5,842 men who registered and matched with at least one job advert posted on Job Talash during the one year of the experiment.[14]

We can compare our experimental sample of jobseekers to a representative sample of adults in the city of Lahore from the 2018/9 Labor Force Surveys (LFS) run by the Pakistan Bureau of Statistics (Pakistan Bureau of Statistics, 2018-2019). Table A.1 shows summary statistics for our experimental sample (column 5), for all respondents in our household listing exercise (column 4), and for three external benchmarks: data from the LFS for the entire country (column 1), Lahore (column 2), and Lahore reweighted to match the age, gender, and education distribution of the experimental sample (column 3). Women in our experimental sample are slightly younger, more likely to have secondary or higher education and to be employed, and much more likely to be searching than the adult female population of Lahore (panel A, columns 2 and 4 versus 5). We see the same patterns for men except that men in our experimental sample are *less* likely to be employed than the adult male population of Lahore (panel B, columns 2 and 4 versus 5). See Gentile et al. (2023) for additional discussion on selection from the household listing to registration on this platform.

Table A.2 describes the relationship between baseline labor force participation and our observed demographic characteristics: age, education, marital status, and parenthood. Women who in the labor force are on average younger, more educated, and less likely to be married or have young children, although the latter relationships are not statistically significant at conventional levels.

Firm sample: We conducted a door-to-door listing in a representative sample of enu-

[13] For example, of the 29 experimental job search studies reviewed by Poverty Action Lab (2022), only 8 construct samples from household listings, while another 12 sample from unemployment registries and 4 from job search assistance services, whose participants are required or strongly encouraged to search.

[14] This sample definition is appropriate for this specific paper but other research using Job Talash data uses different sample definitions and different periods, leading to different sample sizes.

Table A.1: Summary Statistics for Experimental and External Comparison Samples

Panel A - Female Sample

	LFS Pakistan	LFS Lahore	LFS Lahore Reweighted	HH listing Sample	Experimental Sample
	(1)	(2)	(3)	(4)	(5)
Age	33.9	33.8	32.7	32.6	30.4
	(11.6)	(11.6)	(11.0)	(11.1)	(9.4)
Highest Education Level					
Less than Intermediate/High School	0.853	0.679	0.700	0.706	0.466
Completed Intermediate/High School	0.073	0.148	0.130	0.127	0.142
More than Intermediate/High School	0.074	0.173	0.170	0.159	0.392
Employed	0.242	0.098	0.100	0.081	0.200
Not employed and available for work	0.034	0.014	0.015	N/A	0.328
Searching	N/A	N/A	N/A	N/A	0.454
Searching and not employed	0.011	0.009	0.009	N/A	0.328
Applied to prospective employer	0.004	0.004	0.005	N/A	0.105
Checked at work sites, factories, markets, etc.	0.001	0.002	0.002	N/A	0.059
Sought assistance from friends, relatives, others	0.004	0.003	0.003	N/A	0.243
Placed or answered advertisements	0.002	0.000	0.000	N/A	0.069
Registered with an employment agency	0.001	0.001	0.001	N/A	0.027
Took other steps	0.004	0.000	0.000	N/A	0.004

Panel B - Male Sample

	LFS Pakistan	LFS Lahore	LFS Lahore Reweighted	HH Listing	Experimental Sample
	(1)	(2)	(3)	(4)	(5)
Age	34.4	34.4	33.0	33.3	30.2
	(12.2)	(11.9)	(11.3)	(11.4)	(9.8)
Highest education level					
Less than Intermediate/High School	0.797	0.705	0.730	0.720	0.624
Completed Intermediate/High School	0.103	0.134	0.117	0.118	0.151
More than Intermediate/High School	0.100	0.160	0.153	0.152	0.226
Employed	0.865	0.832	0.834	0.713	0.434
Not employed and available for work	0.026	0.031	0.032	N/A	0.324
Searching	N/A	N/A	N/A	N/A	0.628
Searching and not employed	0.020	0.025	0.026	N/A	0.324
Applied to prospective employer	0.009	0.013	0.014	N/A	0.136
Checked at work sites, factories, markets, etc.	0.008	0.010	0.010	N/A	0.103
Sought assistance from friends, relatives, others	0.008	0.014	0.015	N/A	0.243
Placed or answered advertisements	0.004	0.005	0.005	N/A	0.081
Registered with an employment agency	0.002	0.001	0.002	N/A	0.033
Took other steps	0.003	0.005	0.004	N/A	0.005

Notes: This table compares the sample of jobseekers in this study (column 5) to several external benchmarks: the country (column 1), Lahore (column 2), and people in Lahore in the eligible age range for the study, reweighted with propensity scores to approximate the experimental sample on age, education, and sex (column 3). The table also compares the jobseekers in the experimental (column 5) to an internal benchmark, the Lahore representative household listing from which the experimental sample was recruited (column 4). The external benchmarks are calculated from the Labor Force Survey (LFS) 2018 using post-stratification weights provided by Pakistan Bureau of Statistics. Standard deviations are shown in parentheses for all continuous variables. Cells with 'N/A' mean that measure was not collected for that sample. The LFS only asked non-employed respondents about search.

meration blocks around Lahore, approaching all of the roughly 10,000 firms we could locate in the blocks. For firms interested in Job Talash, we conducted a baseline survey and invited them to list a job advert immediately and again every few months. During the 13-month experiment, 256 firms listed 376 adverts, but only 260 adverts listed by 197 firms were open to women. These 260 adverts are our primary analysis sample, although

Table A.2: Relationships between Baseline Labor Force Attachment and Demographics

	(1) Employed and searching	(2) Employed and not searching	(3) Searching and not employed	(4) Not searching and not employed
Age	-0.0019**	0.0002	-0.0009	0.0025
	(0.0008)	(0.0010)	(0.0015)	(0.0016)
Junior secondary/matric	0.0372**	0.0351**	-0.0206	-0.0517
	(0.0167)	(0.0170)	(0.0304)	(0.0330)
Senior secondary/intermediate	0.0674***	0.0695***	0.0190	-0.1558***
	(0.0259)	(0.0259)	(0.0401)	(0.0429)
Tertiary education	0.1047***	0.0474**	0.0872***	-0.2393***
	(0.0205)	(0.0192)	(0.0335)	(0.0346)
Married	-0.0092	-0.0371*	0.0113	0.0350
	(0.0217)	(0.0216)	(0.0369)	(0.0402)
Married with children <= 5	-0.0220	0.0174	0.0450	-0.0404
	(0.0202)	(0.0202)	(0.0341)	(0.0368)
Share of sample	0.1111	0.0905	0.3198	0.4785

Notes: This table shows the relationships between four baseline states of labor force attachment and demographics. The unit of observation is at the jobseeker level. The sample is the 'main analysis sample:' all female jobseekers who receive at least one job match during the duration of the experiment. Columns (1) to (4) show results from regressions with four different left-hand-side variables – employed and searching, employed and not searching, searching and not employed, and not searching and not employed – and the same right-hand-side variables – age, education, marriage, and parenthood. At most primary education is the base category for the education indicator variables and is omitted. Junior secondary/matric is an indicator variable equal to one for the jobseekers who have completed junior secondary school (called "matric" in Pakistan). Senior secondary/intermediate is an indicator variable equal to one for the jobseekers who have completed senior secondary school (called "intermediate" in Pakistan). Tertiary education is an indicator variable equal to one for the jobseekers who have completed at least a bachelors degree. Share of sample in the final row shows the percentage of jobseekers in each of the labor force states. Heteroskedasticity-robust standard errors are shown in parentheses. * p<0.10, ** p<0.05, *** p<0.01.

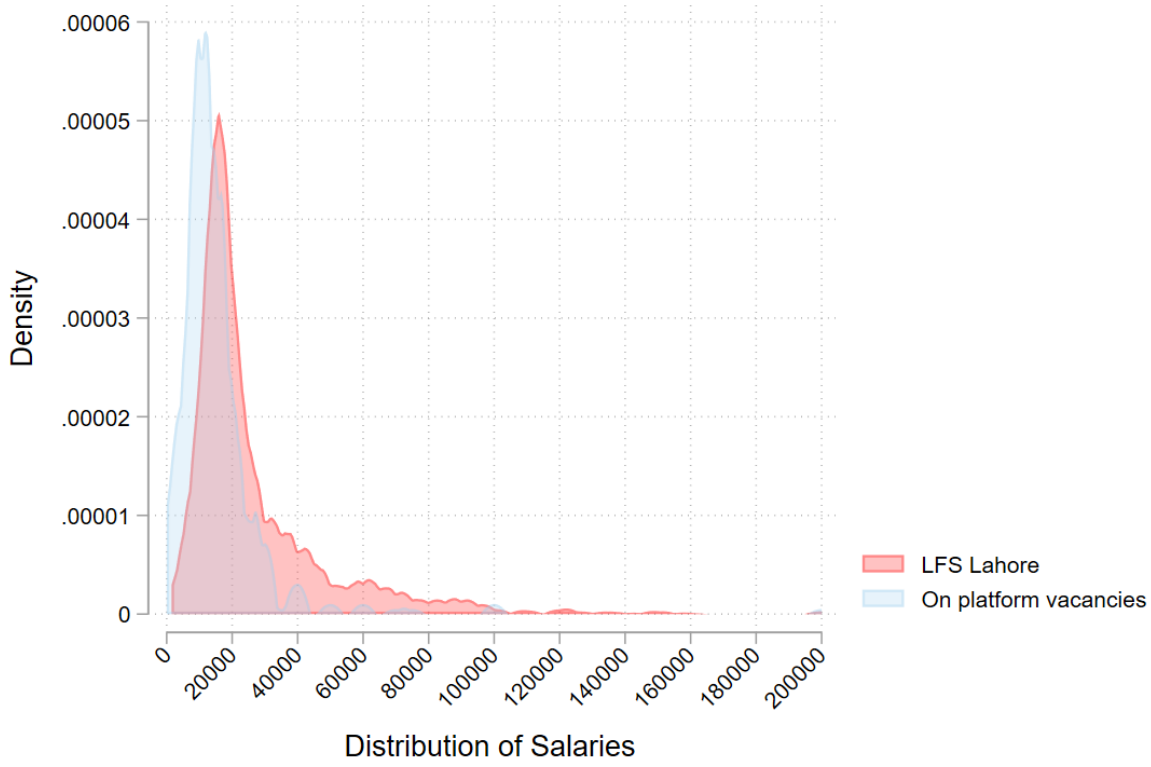
we include all 376 adverts when analyzing men's job search in Section 4.5.[15]

The firms post job adverts for a wide range of roles including beautician, cleaner, cook, IT, manager, salesperson, and teacher. These roles require a wide range of education levels from none to graduate degrees. Posted monthly salaries have interdecile range 5,000-30,000 rupees.

Figure A.1 compares the distribution of salaries for vacancies posted on the Job Talash platform to the distribution of salaries for the Lahore LFS (Pakistan Bureau of Statistics, 2018-2019). The salary distribution is somewhat higher for the LFS data. But this does not necessarily mean that vacancies on Job Talash are lower quality than average vacancies in Lahore because the data capture two different types of salaries. The LFS data capture salaries for filled jobs including jobs where incumbent workers have substantial experience with that firm, while the Job Talash data capture posted vacancies for new hires.

[15]This sample definition is appropriate for this specific paper but other research using Job Talash data uses different sample definitions and different periods, leading to different sample sizes and including some firms recruited through methods other than the door-to-door listing.

Figure A.1: Salary Distribution for Experimental and External Comparison Sample



Notes: Figure shows the distribution of monthly salaries reported in the Labor Force Survey for Lahore in 2018 (red distribution, slightly to the right) and the distribution of salaries for vacancies posted on the platform for the experimental sample (blue distribution, slightly to the left). Data includes both women and men. Salary values greater than 200,000 have been top-coded at 200,000. Salaries are reported in Pakistani Rupees per month. 1 Rupee $\approx$ USD 0.03 in purchasing power parity terms during the study period.

B Platform & Transport Service

Platform registration & search processes: Table B.1 compares the processes on Job Talash for registering, being notified about matched jobs, and applying for jobs to three prominent commercial job search platforms. This shows substantial overlap in the processes for learning about matched jobs and submitting applications to these jobs. The other three platforms also include search functions that allow users to learn about jobs outside the match notification system. The main difference is that Job Talash runs on text messages and phone calls, while other platforms run on websites or phone apps, making them less accessible to users with limited education or hardware access.

Briefings about transport service: Table B.2 shows the script for the phone calls used to inform treated jobseekers about the transport service. Note that the script differs for jobseekers assigned to the women-only and mixed-gender arms. The script does not mention the randomized discount rates because jobseekers are not told about their assigned discount rate; they are only told the cost of the transport service for each job to which they match.

Sample text messages sent to jobseekers about matches: Figure B.1 shows sample text messages sent to jobseekers for the four possible types of matches: (1) assigned to the mixed-gender transport, (2) assigned to the women-only transport, (3) not assigned any transport because the firm is not in a transport group even though the jobseeker is in a transport group, and (4) not assigned any transport because the jobseeker is in the control group. The messages differ between the third and fourth cases because in the third case only, the jobseeker has been offered transport for some other matches and hence needs to be told that there is no transport for this match, while in the fourth case the jobseeker has never heard about the transport offers.

Table B.1: Registration and Job Application Processes on Job Talash and Other Job Search Platforms

Platform	Job Talash (control group)	LinkedIn	Rozee	Indeed
Registration process	Complete phone call with the platform that asks about demographics, education, work experience, and occupational preferences. No fee for registration.	Complete registration on the website that requires contact information, location, education, and occupation preferences, with the option of adding more information later. No fee for registration. Can upload CV.	Complete registration on the website that requires contact information, gender, education, work experience, and occupation preferences. No fee for registration. Can upload CV.	Complete registration on the website that requires contact information, location, and gender. Can also provide information on education, work experience, and skills or upload a CV. No fee for registration.
Notification process	Notified about jobs that match education, experience, occupational preferences. Sent by text message.	Notified about jobs that match preferred job title and location. Sent by email or in the app.	Notified about jobs that match preferred experience, salary, location and optional keywords. Sent by email.	Notified about jobs that match preferred job title, salary, location and work schedule. Sent by email or in the app.
Job application process	Phone platform and ask them to send your template CV to the jobs you're interested in. No fee to apply.	If the job allows applications via LinkedIn: submit contact information, upload CV, and for some jobs answer additional job-specific questions. Otherwise redirected to the company website. No fee to apply.	If the job allows applications via Rozee: confirm contact information is correct, upload CV or submit platform-generated CV, and for some jobs answer additional job-specific questions. Otherwise redirected to the company website. No fee to apply.	Confirm contact information is correct, upload CV or submit platform-generated CV, and for some jobs answer additional job-specific questions. No fee to apply.
Other platform notes		Largest online professional networking site in the world by number of users	Largest online job search platform in Pakistan by number of users	Largest employment website in the world by number of visitors.

Notes: This table compares the processes on Job Talash for registering, being notified about matched jobs, and applying for jobs to three other prominent job search platforms. This shows substantial overlap in the processes for learning about matched jobs and submitting applications to these jobs. The other three platforms also include search functions that allow users to learn about jobs outside the match notification system. Table is reproduced verbatim from companion paper Vyborny ⓡ al. (2024).

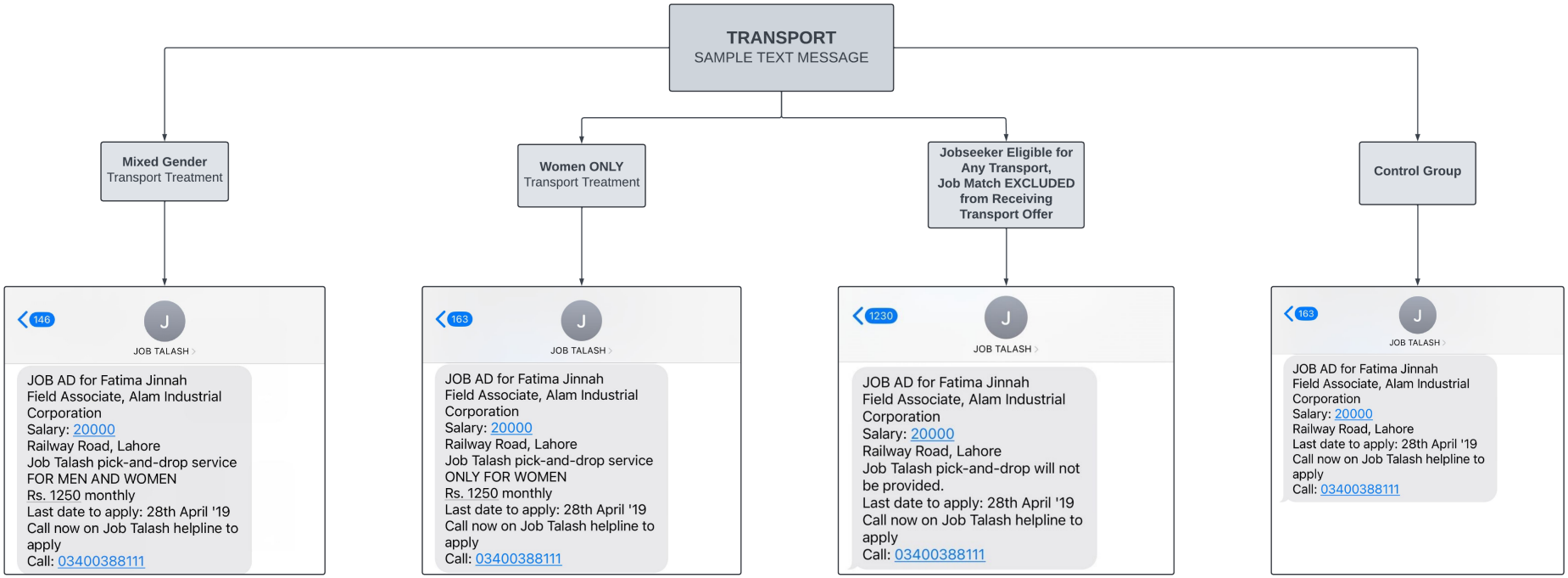
Table B.2: Briefing Scripts Used in Phone Calls to Explain Transport Service to Treated Participants When They Are First Assigned to Treatment (Translated From Urdu)

Women-only Treatment Arm	**Mixed-gender Treatment Arm**
${name}, Job Talash is offering a cheap and reliable transport service.	
You have been selected for this exclusive pick and drop service which is being offered to only women.	You have been selected for this exclusive pick and drop service which is being offered to both men and women.
This pick and drop service is a Job Talash initiative. It is not linked to any other company. Our van will also be taking other people from your area to the office area. The pick and drop service will be offered only for some jobs. If it is offered with a particular job, you will receive details about this transport service via SMS. Opting for the transport service is not necessary. You will still be receiving job ads regardless of your interest in this service. Registering or not registering for this service will not affect your application for jobs. This service is only applicable to the individual receiving the SMS, not for any other family member.	

Table B.3: Briefing Scripts Used in Phone Calls to Explain Transport and Job Location for Each Job Match (Translated From Urdu)

Women-only Treatment Arm, Job Treated	**Mixed-gender Treatment Arm, Job Treated**	**All Treatment Arms, Job Not Treated**	**Control Arm**
Job Talash is offering a pick and drop service for only women to ${firmname} for ${jobtitle} position. The transport being offered is only for women who work in firms nearby but the company may have men, women or a mix of both.	Job Talash is offering a pick and drop service for both men and women to ${firmname} for ${jobtitle} position. The transport being offered is for men and women who work in firms nearby but the company may just have men, women or a mix of both.	Job Talash pick and drop service will not be offered for ${jobtitle} position at ${firmname}.	NA
Distance from your house to ${firm_location} is ${distance}km. Monthly charges: Rs ${price}. Rickshaw fare from your house to ${firm_location} costs Rs ${rickshaw_fare} which is more than the price Job Talash is offering.		Distance from your house to ${firm_location} is ${distance}km. Rickshaw fare from your house to ${firm_eb} costs Rs ${rickshaw_fare}.	

Figure B.1: Sample Text Messages Sent in each Treatment Arm to Announce Job Matches (Translated from Urdu)



C Research Design

This appendix contains additional information about the design, implementation, and analysis of the experiment.

Treatment assignments: Table C.1 shows the shares of matches (panel A) and jobseekers (panel B) assigned to the control group and each of the six possible treatments: combinations of the three discount rates and women-only versus mixed-gender transport. The mixed-gender transport group is larger than the women-only group to facilitate the comparison of men's and women's labor supply in Section 4.5 and to preserve the option of running additional experiments using both genders. The control group contains many more matches than the treatment groups because matches are only treated if the jobseeker *and* job are in enumeration blocks assigned to treatment, as discussed above. This also means that the share of jobseekers assigned to treatment for at least some of their matches is roughly three to four times higher than the share of treated matches.

Table C.1: Treatment Shares by Price Discount and Transport Type

	Women-only Transport Group	**Mixed-gender Transport Group**	**Control Group**
Panel A: Shares of Matches			
20% discount	0.38%	1.02%	
60% discount	1.50%	3.21%	NA
80% discount	2.96%	6.40%	
Total	4.84%	10.62%	84.54%
Panel B: Shares of Jobseekers			
20% discount	1.43%	3.69%	
60% discount	5.09%	11.38%	NA
80% discount	11.16%	22.88%	
Total	17.68%	37.95%	44.36%

Treatment receipt: Table C.2 shows the shares of matches assigned to each of the six treatment arms that are offered transport. These also serve as the first stages for each of the six treatment arms. All our analyses are just-identified and use clustered standard errors, so we follow the recommendation from Andrews et al. (2019) and use F-test statistics from Kleibergen & Paap (2006) to evaluate first stage strength. The first-stage results satisfy their criteria for 'strong' instruments in all cases.

Table C.3 reports the results from a similar exercise for all of the combinations of treatments used to generate the paper's main results in Tables 2 and 3. The first-stage results satisfy the Kleibergen & Paap (2006) criteria for 'strong' instruments in all cases.

Overall, 46% of matches assigned to transport receive transport, because it took some time to contact jobseekers and brief them about the transport service, as discussed in Section 3.2. The treatment receipt rate differs between the mixed-gender arm (51%) and the women-only arm (36%) because more call center staff time was allocated to contacting people in the mixed-gender than women-only group, to help with another experiment being run on the platform. The treatment receipt rate is similar for all three discount levels (46-49%). While not all matches assigned to each of the six treatment type are offered that treatment type, no match or jobseeker is ever offered a treatment type they are not assigned. No control group jobseeker or match is ever offered any form of transport, no jobseeker or match assigned to mixed-gender transport is ever offered women-only transport, and no jobseeker or match assigned to one discount level is ever offered another discount level.

Table C.2: Treatment Receipt for All Six Treatment Assignments

	(1) Offered women only at 20% discount	(2) Offered women only at 60% discount	(3) Offered women only at 80% discount	(4) Offered mixed at 20% discount	(5) Offered mixed at 60% discount	(6) Offered mixed at 80% discount
Assigned women only at 20% discount	0.3786***	0.0000	-0.0000	-0.0000	-0.0000	0.0000
	(0.1169)	(0.0000)	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Assigned women only at 60% discount	0.0000	0.3596***	0.0000	-0.0000	-0.0000	-0.0000
	(0.0000)	(0.0861)	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Assigned women only at 80% discount	0.0000	-0.0000	0.3524***	-0.0000	-0.0000	0.0000
	(0.0000)	(0.0000)	(0.0889)	(0.0000)	(0.0000)	(0.0000)
Assigned mixed at 20% discount	0.0000	0.0000	-0.0000	0.5344***	-0.0000	0.0000
	(0.0000)	(0.0000)	(0.0000)	(0.0749)	(0.0000)	(0.0000)
Assigned mixed at 60% discount	0.0000	-0.0000	-0.0000	-0.0000	0.5175***	-0.0000
	(0.0000)	(0.0000)	(0.0000)	(0.0000)	(0.0700)	(0.0000)
Assigned mixed at 80% discount	0.0000	-0.0000	0.0000	-0.0000	-0.0000	0.5091***
	(0.0000)	(0.0000)	(0.0000)	(0.0000)	(0.0000)	(0.0650)
# observations	54237	54237	54237	54237	54237	54237
# jobseeker clusters	282	282	282	282	282	282
# firm clusters	46	46	46	46	46	46
Mean outcome | T = 0	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000
Controls	No	No	No	No	No	No
F-stat	10.4923	17.4550	15.7178	50.9182	54.6918	61.3111
p-value	0.0012	0.0000	0.0001	0.0000	0.0000	0.0000

Notes: This table shows the estimates from the first stage regression of assignment to each treatment type (women-only or mixed-gender) at discount rate Y% on being offered that treatment type at that discount rate. In columns (1) to (3), the coefficients on 'Assigned women only transport at Y% discount' show the estimates for being assigned women-only transport discounted by Y% from the base price. In columns (4) to (6), the coefficients on 'Assigned mixed at any Y% discount' show the estimates for being assigned mixed transport discounted by Y% from the base price. The unit of observation is the jobseeker $\times$ job match and the sample is all matches for female jobseekers during the duration of the experiment. Standard errors shown in parentheses are two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned.

Table C.3: Treatment Receipt for Aggregated Combinations of Treatment Assignment

	Offered Transport							
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Assigned any at any price	0.4648***	0.4627***						
	(0.0588)	(0.0589)						
Assigned women only at any price			0.3567***	0.3592***				
			(0.0867)	(0.0781)				
Assigned mixed at any price			0.5141***	0.5210***				
			(0.0652)	(0.0562)				
Assigned any at 20% discount					0.4921***	0.4991***		
					(0.0674)	(0.0670)		
Assigned any at 60% discount					0.4673***	0.4710***		
					(0.0609)	(0.0622)		
Assigned any at 80% discount					0.4595***	0.4556***		
					(0.0592)	(0.0588)		
Assigned women-only at 20% discount							0.3786***	0.3902***
							(0.1173)	(0.1220)
Assigned women-only at 60% discount							0.3596***	0.3464***
							(0.0861)	(0.0964)
Assigned women-only at 80% discount							0.3524***	0.3378***
							(0.0889)	(0.0928)
Assigned mixed-gender at 20% discount							0.5344***	0.5415***
							(0.0750)	(0.0723)
Assigned mixed-gender at 60% discount							0.5175***	0.5321***
							(0.0700)	(0.0619)
Assigned mixed-gender at 80% discount							0.5091***	0.5134***
							(0.0650)	(0.0610)
# observations	54237	54237	54237	54237	54237	54237	54237	54237
# jobseeker clusters	282	282	282	282	282	282	282	282
# firm clusters	46	46	46	46	46	46	46	46
Mean outcome | T = 0	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000
Controls	No	Yes	No	Yes	No	Yes	No	Yes
F-stat	62.5705	61.6535	40.7046	54.1878	21.1801	21.1450	13.8648	15.1175
p-value	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000

Notes: This table shows the estimates from the first stage regression of assignment to each specific type of transport on an indicator for being offered that specific type of transport. In columns (1) and (2), the coefficients on 'Assigned any transport at any price' show the estimates for being assigned either women-only or mixed-gender transport at any price level. In columns (3) and (4), the coefficients on 'Assigned women only at any price' show the estimates for being assigned specifically women-only transport at any price level and the coefficient on 'Assigned mixed at any price' is defined analogously for mixed-gender transport. In columns (5) and (6), the coefficients on 'Assigned any at X% discount' show the estimates of being assigned either women-only or mixed-gender transport discounted by X% from the base price. In columns (7) and (8), the coefficient on 'Assigned women-only at X% discount' show the estimates of being assigned either women-only or mixed-gender transport discounted by X% from the base price. Even-numbered columns include pre-specified covariates – age, education categories, years of work experience, and indicators for married, having children aged ≤ 5, and the job salary exceeding the jobseeker's self-reported reservation wage – using a flexible functional form explained in Appendix C and following Goldsmith-Pinkham et al. (2024). The unit of observation is the jobseeker $\times$ job match and the sample is all matches for female jobseekers during the duration of the experiment. Standard errors shown in parentheses are two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned.

Estimation: Section 3.4 shows the two-stage least squares system that we estimate. Here we briefly explain how we incorporate covariates. Goldsmith-Pinkham et al. (2024) show that in regressions with multiple treatment variables, simply including covariates linearly can lead to 'contamination bias,' because it forces the relationship between the outcome and covariates to be identical across all treatment groups. To address this, we follow their recommendation to demean the covariates and include both the covariates and their interactions with the treatment variables. For example, equations (1) and (2) become

$$OfferAny_{ij} = AssignAny_{ij}\alpha_1 + \tilde{\mathbf{X}}_{\mathbf{ij}}\alpha_2 + AssignAny_{ij}\tilde{\mathbf{X}}_{\mathbf{ij}}\alpha_3 + v_{ij} \tag{5}$$

$$Apply_{ij} = OfferAny_{ij}\beta_1 + \tilde{\mathbf{X}}_{\mathbf{ij}}\beta_2 + OfferAny_{ij}\tilde{\mathbf{X}}_{\mathbf{ij}}\beta_3 + \epsilon_{ij} \tag{6}$$

where $\tilde{\mathbf{X}}_{\mathbf{ij}}$ is a vector of demeaned covariates. Using demeaned covariates in the interaction means that α_1 and β_1 capture the treatment effects of interest, without needing to take into account the values of α_3 or β_3.[16] We use a similar approach when including covariates in the heterogeneous treatment effects analysis in Section 4.3 and the comparison of male and female treatment effects in Section 4.5, where we include the full set of interactions between treatment, gender, and demeaned covariates.

[16] To see this, note that using demeaned covariates means that their values are equal to zero in expectation, $\mathbb{E}\left[\tilde{\mathbf{X}}_{\mathbf{ij}}|AssignAny_{ij}=1\right] = \mathbb{E}\left[\tilde{\mathbf{X}}_{\mathbf{ij}}|AssignAny_{ij}=0\right] = 0$. Hence all terms involving covariates are equal to zero in expectation, including the interaction terms, $\mathbb{E}\left[\tilde{\mathbf{X}}_{\mathbf{ij}}\alpha_2 + AssignAny_{ij}\tilde{\mathbf{X}}_{\mathbf{ij}}\alpha_3|AssignAny_{ij}=1\right] = \mathbb{E}\left[\tilde{\mathbf{X}}_{\mathbf{ij}}\alpha_2 + AssignAny_{ij}\tilde{\mathbf{X}}_{\mathbf{ij}}\alpha_3|AssignAny_{ij}=0\right] = 0$, and hence the treatment effect of *AssignAny* on *OfferAny* is simply $\mathbb{E}\left[OfferAny_{ij}|AssignAny_{ij}=1\right] - \mathbb{E}\left[OfferAny_{ij}|AssignAny_{ij}=0\right] = \alpha_1$. The same argument applies to the second stage regression.

D Pre-analysis Plan

The trial was preregistered at https://www.socialscienceregistry.org/trials/2410. The trial registry includes two pre-analysis plans. The first covers an initial pilot and the second covers the full trial. We follow the second pre-analysis plan with the following four exceptions.[17]

1. We preregistered job applications, interviews, hires, and transport use as outcomes. We focus only on job application in this paper. We do not have sufficient statistical power to study the downstream outcomes because applications were rarer than expected, leading to fewer interviews etc.., and because operational challenges around the COVID pandemic limited the duration of the experiment.

2. We prespecified that we would use a post double selection LASSO to include covariates in the main treatment effects analysis, following Belloni et al. (2014). However, using LASSO with the covariate-interacted specification produced unstable results, in line with recent findings by Cilliers et al. (2024). We therefore instead use the six covariates that we prespecified in the pilot pre-analysis plan: age, education, years of work experience, and indicators for married, having children aged ≤ 5, and the job salary exceeding the jobseeker's self-reported reservation wage. In practice, this change is innocuous because the main results are almost identical with and without covariates (Tables 2 and 3).

3. The experiment was meant to include an additional treatment arm: cash transfers that were labeled for commuting but could be spent on anything. This was designed to separately identify the price and income effects of the transport subsidies. However, this treatment arm was delayed and not implemented in time.

4. The following analyses that we include in the paper in response to reader questions were not prespecified:

   (a) Treatment effects on job applications at the level of the jobseeker $\times$ matching round and jobseeker (Tables E.1 and E.2).

   (b) Heterogeneous treatment effects by age were not prespecified (Figure 1). We prespecified heterogeneous treatment effects by two safety proxies – self-reported

[17] We also clarify one point from the pre-analysis plan. The trial included two control groups. Both are randomly assigned at the enumeration block level, and both have identical experimental protocols, but they vary in their geographic distance to the treated enumeration blocks. We follow the pre-analysis plan in pooling these two control groups throughout the analysis.

perceptions of safety of women in public and in their own neighborhood – but we combined them into an inverse-covariance-weighted average with official neighborhood-level crime data, a measure that we only obtained after preregistration. The other six dimensions used in the heterogeneous treatment effects analysis are all prespecified.

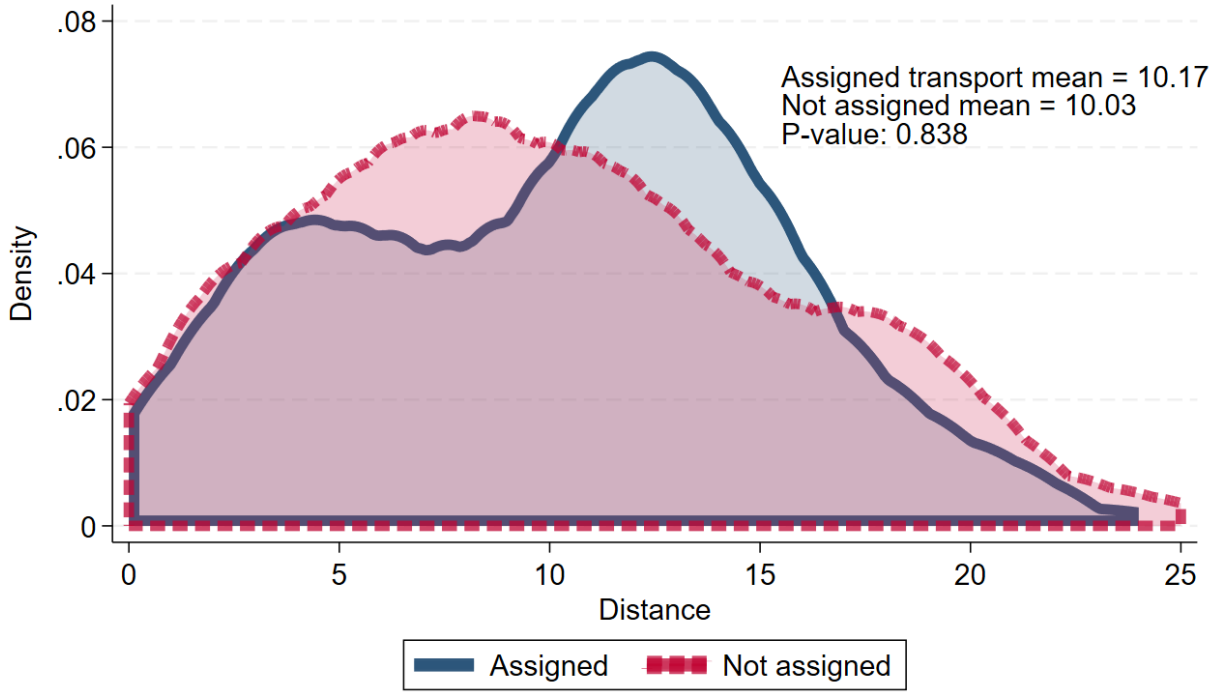
(c) The specific approach used in the back-of-the-envelope comparison of the relative importance of pecuniary factors versus safety and propriety for women's labor supply (Section 4.4).

(d) Intrahousehold spillovers analysis (Table E.3).

E Additional Results

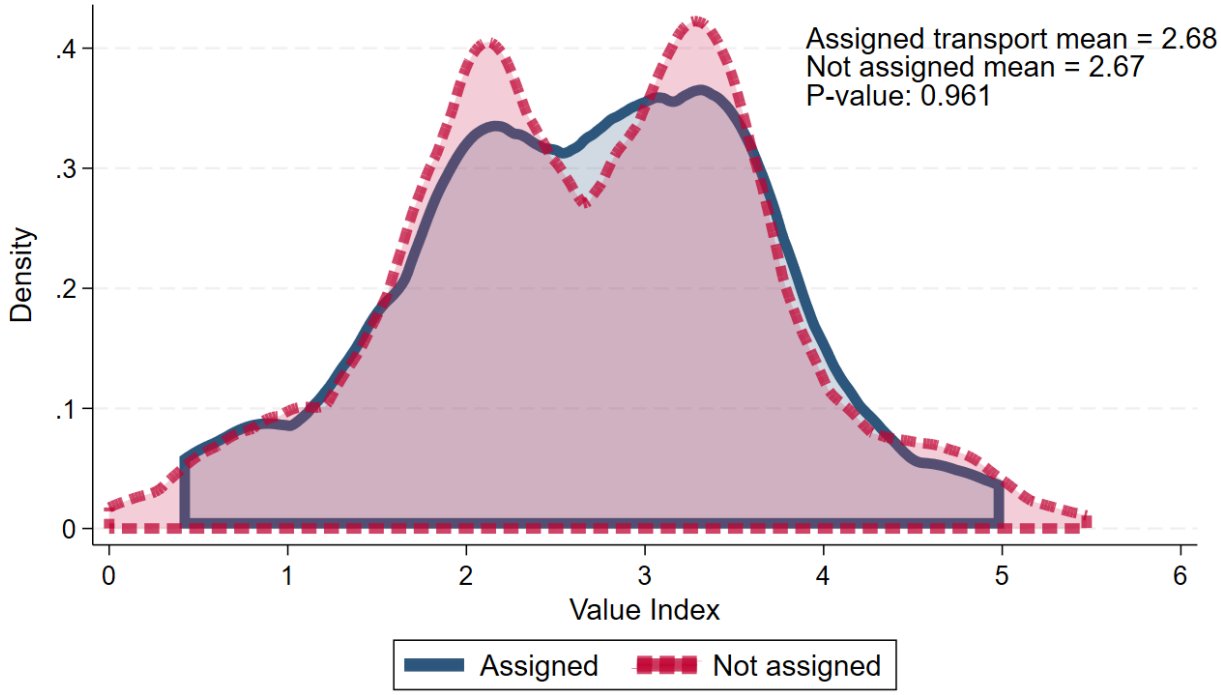
E.1 Characteristics of Matches Receiving Treated Versus Control Applications

Figure E.1: Distances from Jobseeker Home to Firm Location for Matches Receiving Job Applications in the Assigned Treatment Versus Control Groups



Notes: This figure shows the density of the distance from jobseekers' homes to jobs' locations (in kilometers) of matches that receive applications, separately for matches assigned to transport and not assigned to transport. The p-value is obtained by regressing distance on an 'assigned transport' dummy within the subset of matches that receive applications, with standard errors two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned. The p-value has a descriptive but not causal interpretation, as this analysis uses the selected sample of matches that receive applications.

Figure E.2: Job & Match Quality for Matches Receiving Job Applications in the Assigned Treatment Versus Control Groups



Notes: This figure shows the density of an index of job / match value for matches that receive applications, separately for matches assigned to transport and not assigned to transport. The p-value is obtained by regressing the value index on an 'assigned transport' dummy within the subset of matches that receive applications, with standard errors two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned. The p-value has a descriptive but not causal interpretation, as this analysis uses the selected sample of matches that receive applications. The index is an inverse covariance-weighted average (following Anderson 2008) of seven variables capturing valuable, non-transport-related features of the job or jobseeker $\times$ job match: (1) the log of the offered salary, (2) whether any non-salary benefit is offered, such as pension payments, (3) whether the match is relevant to the jobseeker's education, (4) whether the match is relevant to the jobseeker's sector-specific experience, (5) whether flexible working hours are allowed, (6) whether the position involves short working hours, and (7) whether the posted salary exceeds the jobseeker's stated expected salary.

E.2 Treatment Effects Accounting for Substitution Between Matches

Treatment increases the jobseeker-level number of applications, as well as the match-level probability of applying. Recall from Section 3.3 that treatment is randomized for both jobseekers and firms, and that transport is only offered for matches where both the jobseeker and firm are treated. Hence treated jobseekers receive transport offers for a random subsample of their matches. This allows us to test if offering jobseekers transport to some of their matches leads to substitution of applications away from untreated to treated matches, leaving the total number of applications unchanged. Table E.1 uses data aggregated to the jobseeker $\times$ matching round level to show that this pattern does not hold. Within a set of job matches sent simultaneously in the same matching round, a offered transport for any one of their matches is 0.88pp more likely to apply to at least one match (column 1) and a jobseeker getting offered treatment for 1pp more of their matches applies to 0.01pp more of their matches (column 4). Aggregating data to the jobseeker level produces larger point estimates – respectively 1.62pp and 0.04pp – but the estimates are not statistically significant at conventional levels because the aggregation to jobseeker level reduces statistical power (Table E.2).

Table E.1: Treatment Effects at Jobseeker × Matching Round Level

	Any Applications		Prop. Applications	
	(1)	(2)	(3)	(4)
Offered any transport	0.0088*		0.0030	
	(0.0050)		(0.0040)	
Prop. offered any transport		0.0134**		0.0108**
		(0.0056)		(0.0050)
# observations	29495	29495	29495	29495
# jobseeker clusters	282	282	282	282
Mean outcome | T = 0	0.0172	0.0172	0.0146	0.0146
Controls	No	No	No	No

Notes: This table shows the effects of offering any type transport on job applications using data aggregated to the jobseeker × matching round level to account for possible substitution between treated and untreated matches that are simultaneously sent within a matching round. The outcomes are an indicator for applying to any matches in columns (1) and (2) and the share of matches applied to in columns (3) and (4). The right-hand side variables are an indicator for being offered transport for any match in columns (1) and (3) and the share of matches for which transport was offered in columns (2) and (4), instrumented by respectively an indicator for being assigned transport for match and the share of matches for which transport was assigned. The unit of observation is the jobseeker × matching round and the sample covers all female jobseekers during the duration of the experiment. Standard errors shown in parentheses are two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned.

Table E.2: Treatment Effects at Jobseeker Level

	Any Applications		Prop. Applications	
	(1)	(2)	(3)	(4)
Offered any transport	0.0162		0.0005	
	(0.0187)		(0.0035)	
Prop. offered any transport		0.0932		0.0385
		(0.0905)		(0.0301)
# observations	2653	2653	2653	2653
# jobseeker clusters	282	282	282	282
Mean outcome | T = 0	0.1181	0.1181	0.0150	0.0150
Controls	No	No	No	No

Notes: Notes: This table shows the effects of offering any type transport on job applications using data aggregated to the jobseeker level to account for possible substitution between treated and untreated matches over the entire experiment. The outcomes are an indicator for applying to any matches in columns (1) and (2) and the share of matches applied to in columns (3) and (4). The right-hand side variables are an indicator for being offered transport for any match in columns (1) and (3) and the share of matches for which transport was offered in columns (2) and (4), instrumented by respectively an indicator for being assigned transport for match and the share of matches for which transport was assigned. The unit of observation is the jobseeker and the sample covers all female jobseekers during the duration of the experiment. Standard errors shown in parentheses are two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned.

E.3 Intrahousehold Spillover Effects

Including both women and men in the experiment raises the possibility that treatment effects will spill over between household members. Both positive and negative spillovers through personal networks on job search have been found in existing work, within both households and other family or social networks (Afridi et al., 2023; Caria et al., 2018; Donald & Grosset-Touba, 2025; Kapoor & Gade, 2024).

We evaluate the possibility that our main findings might be affects by intrahousehold spillovers in two ways. First, we restrict attention to the roughly 90% of women in our sample who do co-reside with any other participant in the experiment. The effect of transport offers on their job applications is only slightly lower than for the full sample, with or without including controls (Table E.3, columns 1–4). We do not interpret the slightly lower effect as evidence of spillovers because the difference is small and because women who do and do not co-reside with other participants differ in other observed characteristics. Instead, we simply interpret this as evidence that the main finding still holds in a sample where intrahousehold spillovers on job applications are unlikely.

Second, we directly estimate intrahousehold spillovers using within-household variation in treatment exposure. Assignment to control versus transport is assigned at the enumeraction block level so it does not vary at the *jobseeker* level within household. But treatment assignment does vary at the *match* level within household due to the firm-side randomization. Using this variation, we find that women's job application decisions are not influenced by whether their co-residents have been offered transport, instrumented by whether their co-residents were assigned transport (columns 5–6). However, an important caveat is that our ability to detect spillovers is limited given that only 10% of female jobseekers on the platform live in a household where another person also registers for the platform. This limits the degree to which spillovers could influence the average magnitude of our estimated impacts, and also our ability to isolate spillover effects econometrically.

We cannot estimate intrahousehold spillover effects on applications to a specific job when multiple household members match to that job, both because these cases are very rare and because there is no intrahousehold variation in treatment status within a jobseeker $\times$ job match.

Table E.3: Within-Household Spillover Effects of Transport Offers on Job Applications

	Apply					
	(1)	(2)	(3)	(4)	(5)	(6)
Offered any at any price	0.0080**	0.0076**	0.0068*	0.0064*	0.0172*	0.0167**
	(0.0038)	(0.0035)	(0.0036)	(0.0036)	(0.0104)	(0.0080)
Offered to other HH member ever before					-0.0028	-0.0043
					(0.0074)	(0.0059)
# matches	54237	54237	48106	48106	6131	6131
# jobseekers	2653	2653	2387	2387	266	266
# jobseeker clusters	282	282	281	281	94	94
# firm clusters	46	46	46	46	46	46
Mean outcome | T = 0	0.0111	0.0111	0.0110	0.0110	0.0115	0.0115
First-stage strength: F-stat	62.57	61.66	66.70	65.35	27.24	32.17
First-stage strength: p-value	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000
Controls	No	Yes	No	Yes	No	Yes

This table shows the effects of each treatment on an indicator for application. In columns (1) and (2), the coefficient on Offered any transport at any price shows the effect of being offered either women-only or mixed-gender transport at any price level. Columns (3) and (4) show the same treatment effect excluding the subsample of women living in households with at least one other Job Talash subscriber. Columns (5) and (6) show the coefficients on Offered any transport at any price and Offered to other household member ever before that shows the effect of any other household member being offered women-only or mixed-gender transport at any price level in any previous round. These two columns are restricted to the subsample of women living in households with at least one other Job Talash subscriber. In columns (1) to (4), the indicator for being offered treatment X is instrumented by an indicator for being assigned to treatment X. In columns (5) and (6), the indicator for being offered treatment X is instrumented by an indicator for being assigned to treatment X, and the indicator for offered to other household member ever before is instrumented by the job matches received by other household members to date that were offered any transport as a proportion of the total number of job matches received by other household members to date. In even-numbered columns, we include pre-specified covariates listed on page 56 and interactions between the demeaned covariates and the treatment assignments. The unit of observation is the jobseeker x job match and the sample is all matches for female jobseekers during the duration of the experiment. Standard errors shown in parentheses are two-way clustered by jobseeker enumeration block and firm enumeration block, the units at which treatment was assigned.