Statement and Motivation for Attending the Boot Camp

Dear Review Committee,

My research straddles both strategy and entrepreneurship, and most of my work focuses on how both economic and behavioral micro foundations determine entrepreneurial behavior and firm performance. Further, I have looked at both economic and behavioral micro-foundations within and beyond organizations.

Currently, in one of my studies, I analyze the local entrepreneurial outcomes resulted from certain regulatory interventions by leveraging census data to assess how the enactment of these regulations influences new business formation in my context. My research aims to disentangle the mechanisms through which these regulations influence entrepreneurship at the regional level. I want, in this respect, to continue this work and explore how institutional heterogeneity in my context influences new business formation. In this regard, attending this boot camp will be very beneficial for my research since I am often very involved with NBER papers that give rigorous empirical and theoretical lessons about economics of entrepreneurship.

I have presented my research in several management conferences within and beyond the field of strategy to foster interfiled dialogue. I believe the NBER boot camp provides a great opportunity to further my exposure to state-of-the-art research in the economics of entrepreneurship, meet scholars who work at the forefront of this field, and contribute to the promotion of research in this area. Ultimately, this workshop will enable me to integrate insights from both economics and strategy, strengthening my potential contribution to meaningful scholarship at the nexus of strategy and economic entrepreneurship. I am committed to use this opportunity to engage in constructive dialogue with peers and leading researchers and foster future collaborative projects.

Thank you for your time and consideration. I greatly appreciate the opportunity to apply and look forward to the possibility of participating.

Respectfully,

Amirsalar Jafari Gorizi

Applicant Information Summary

Applicant Information

Full Name: Amirsalar Jafari Gorizi
Email: axj220128@utdallas.edu
Phone Number: (571)328-4012
Mailing Address: 1165 Montgomery Blvd, # 106, Allen, TX 75013

Academic Background

Current Institution: University of Texas at Dallas
Field of Study: Organizations, Strategy and International Management
Area of Interest: Institutional Entrepreneurship, Property Rights
Year of Entry into PhD Program: 2023
Expected Year of Completion: 2027

Faculty Information

Recommending Faculty Member 1: Gregory Dess, Ph.D.
Title/Position: Andrew R. Cecil Chair in Applied Ethics Endowed Chair - Management
Email Address: gdess@utdallas.edu

Recommending Faculty Member 2: Mike Peng, Ph.D.
Title/Position: Jindal Distinguished Chair of Global Strategy, Professor of Organizations, Strategy and International Management
Email Address: mikepeng@utdallas.edu

Recommending Faculty Member 3: Haemin Park, Ph.D.
Title/Position: Associate Professor, Organizations, Strategy and International Management
Email Address: parkhd@utdallas.edu

AMIRSALAR JAFARI GORIZI

amirsalarjafarigorizi@gmail.com
https://www.linkedin.com/in/ajgorizi
Amirsalar Jafari Gorizi - Google Scholar

EDUCATION

University of Texas at Dallas Dallas, TX

Ph.D. International Management Studies *2023-2027*

- Relevant coursework: International Business, Advanced Strategic Management, Technology Innovation and Entrepreneurship, Social Network Theory, Organizational Behavior, Bayesian Analysis, Multivariate Regression, Time-series Analysis

American University Washington, DC

M.Sc., Sustainability Management *Aug 2023*

- Relevant coursework: Applied Econometrics, Geographical Information Systems, GIS Applications in Empirical Economics, Environmental Data Analysis and Visualization, Sustainability Analytics, Public Policy in Environment and Energy, Applied Sustainability Management

Shahid Beheshti University Tehran, Iran

M.A., Information Technology Management *Sep 2020*

- Relevant coursework: Statistical Analysis, Advanced Management Theories, Advanced Management Information Systems, Strategic Information Systems, Fuzzy Logic and Artificial Intelligence

Payam Noor University Tehran, Iran

BA, Business Administration and Management *Aug 2016*

- Relevant coursework: Microeconomics, Macroeconomics, Strategic Management, International Business

WORK EXPERIENCE

University of Texas at Dallas Dallas, TX

Graduate Assistant – Teaching & Research *Aug 2023 – Present*

- Facilitated professor in teaching and grading
- Assessed and graded Essays
- Organized and directed students for class teamwork
- Assisted in the course: Human Resource Management, International Business, Strategic Management

American University Washington, DC

Graduate Assistant – Research and Teaching *Jan 2022 – Jul 2023*

- Facilitated professor in teaching and grading for about 50 students
- Assessed and graded approximately 150 Essays each semester
- Organized and directed 10 groups in each class for class teamwork
- Collected data, cleaned data, reviewed literature, and wrote reports

- Assisted in two courses: Fundamental of International Business, Strategic Management

SKILLS

- **Language***:* Persian (Fluent), English (Advanced)
- **Data Visualization**: Excel, PowerPoint, Power B.I, Tableau, R, ArcGIS Pro
- **Statistical Analysis:** Jamovi, R, SPSS, STATA, STAN, Python
- **Machine Learning:** NLP, LLM, BERT

HONORS AND AWARDS

- Awarded Conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present research at Western Decision Sciences Institute - 53rd Annual Meeting, Hawaii, April 2025
- Awarded Conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present at the Academy of Management Journal Paper Development Workshop, Washington, D.C., October 2024
- Awarded Conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present at the Journal of Management Studies Paper Development Workshop, Chicago, August 2024
- Awarded Conference support scholarship from the University of Texas at Dallas, Naveen Jindal School of Management to present at the MIS Quarterly Paper Development Workshop, Chicago, August 2024
- Awarded Conference support scholarship from Rice University, Jones Graduate School of Business to attend the conference and doctoral consortium on Emerging Market, May 2024
- Received full admission with a tuition waiver and scholarship to join the Ph.D. graduate program for an approximate value of $300,000 from Naveen Jindal School of Management, 2023
- Awarded Conference support scholarship from Kogod School of Business to attend AOM conference in Boston, August 2023
- Awarded Linda Latham Scholarship to attend the 2023 ACEEE Industry Summer Study, July 2023
- Awarded Graduate Excellence Fund from Kogod School of Business, 2023
- Awarded Conference support scholarship from Kogod School of Business to present research at the Seventh Edition of Global Energy Meet, 2023
- Awarded Conference support scholarship from Kogod School of Business to present research at Informs Annual Meeting, Indianapolis, 2022
- Awarded Conference support scholarship from Kogod School of Business to present research at Western Decision Sciences Institute - Fiftieth Annual Meeting, Hawaii, 2022
- Received admission with tuition waiver to join five certificate programs from the United Nations System Staff College (UNSSC), 2021-2022
- Received maximum merit-based admission Scholarship to join the master's graduate program for a value of $30,000 from Kogod School of Business, 2021

CAREER DEVELOPMENT

WORKING PAPERS

- **Institutional Press in Digital Era (The title is preserved for the review process)**
  - *Amirsalar Jafari Gorizi, Weimin Liang*
  - *Under review*

- **Property Rights and Power Structure (The title is preserved for the review process)**
  - *Amirsalar Jafari Gorizi, Mike W. Peng*
  - *Preparing for submission*
- **Does Commitment to Corporate Sustainability Benefits Firms?**
  - *Amirsalar Jafari Gorizi*
  - *Targeted at Management Science, SMJ*
  - *Data Collection & Analysis*

PUBLICATIONS

- **Exploring the Impact of COVID-19 Pandemic and Vaccine Dissemination on Airbnb's Popularity and Sentiment on Twitter**
  - *Accepted for publication at https://10.1504/IJWBC.2024.10056991*
- **Deconstruction of Sustainable Development Discourses: Avoiding Skepticism Pitfalls with a Postmodern Perspective**
  - *Published at World Review of Science, Technology and Sustainable Development: https://doi.org/10.1504/WRSTSD.2023.131934*
  - *Sina Shokoohyar Ph.D, Sajjad Shokouhyar Ph.D, Vahid Ghomi Ph.D, Amirsalar Jafari Gorizi*
- **Impact of COVID-19 Outbreak and Vaccination on Ride-sharing Services: A Social Media Analysis**
  - *Published at Transportation Letters: https://doi.org/10.1080/19427867.2023.2212998*
  - *Sina Shokoohyar Ph.D., Vahid Ghomi Ph.D., Amirsalar Jafari Gorizi, Weimin Liang, Andrew Sinclair*
- **Why Is Auto Repossession Agency Profitability Declining?**
  - *Published at SAGE Publications: SAGE Business Cases Originals: https://doi.org/10.4135/9781071914243*
  - *Sina Shokoohyar Ph.D, Jeremy Cross, Andrew Sinclair, Charlie Evert, Amirsalar Jafari Gorizi*
- **Sustainable Transportation in Practice: A Systematic Quantitative Review of Case Studies**
  - *Published at Sustainability: https://doi.org/10.3390/su14052617*
  - *Sina Shokoohyar Ph.D, Amirsalar Jafari Gorizi, Vahid Ghomi Ph.D, Weimin Liang, Hak J Kim Ph.D*
- **Shared Mobility in Post-covid Era: New Challenges and Opportunities**
  - *Published at Sustainable Cities and Society: https://doi.org/10.1016/j.scs.2021.102714*
  - *Sajjad Shokouhyar Ph.D, Sina Shokoohyar Ph.D, Anae Sobhani Ph.D, Amirsalar Jafari Gorizi*
  - ***Cited by United Nations, UN ESCAP, and Asian Development Bank***

CONFERENCE PROCEEDINGS

- **The Western Decision Sciences Institute – the 53rd Annual Meeting, Hawaii, April**
  - Does Commitment to Corporate Sustainability Benefits Firms?
    Amirsalar Jafari Gorizi
  - Institutional Press in Digital Era
    Amirsalar Jafari Gorizi, Weimin Liang
- **The 2023 Decision Sciences Institute Annual Conference, Phoenix, AZ, November 2024**
  - Impact of COVID on ride-sharing services: a social media analysis
  - *Sina Shokoohyar, Vahid Ghomi, Amirsalar Jafari Gorizi, Weimin Liang, Andrew Sinclair*
- **The Southeast Decision Sciences Institute 2024 Conference, Charleston, SC, February 2024**

- *Impact of COVID-19 Outbreak and Vaccination on Ride-sharing Services: A Social Media Analysis, Sina Shokoohyar, Vahid Ghomi, Amirsalar Jafari Gorizi, Weimin Liang, Andrew Sinclair*

- **The 2023 Decision Sciences Institute Annual Conference, Atlanta, GA, November 2023**
  - Impact of COVID-19 Outbreak and Vaccination on Ride-sharing Services: A Social Media Analysis, *Sina Shokoohyar, Vahid Ghomi, Amirsalar Jafari Gorizi, Weimin Liang, Andrew Sinclair*
- **The 24th Annual International Conference of the Global Business and Technology Association, Prague, July 2023**
  - The Use of Digital Technologies in Climate Smart Agriculture Management: A Quantitative Systematic Review of Objectives and Challenges, *Amirsalar Jafari Gorizi, Tomasz Mroczkowski Ph.D., Elżbieta Zysk Ph.D.*
- **The Seventh Edition of Global Energy Meet, Boston, March 2023**
  - *A Macro-micro-Analysis of the Impacts of Market and Non-market Factors on the Investment in the Energy Sector, Amirsalar Jafari Gorizi, Anna Fung Ph.D.*
- **The Informs Annual Meeting, Indianapolis, October 2022**
  - Shared Mobility in Post-covid era: New Challenges and Opportunities, *Sajjad Shokouhyar Ph.D, Sina Shokoohyar Ph.D, Anae Sobhani Ph.D, Amirsalar Jafari Gorizi*
  - Transformative Innovation Policies and Their Impacts on Innovation and Investment in the Energy Sector, *Amirsalar Jafari Gorizi, Anna Fung Ph.D.*
  - A Systematic Quantitative Review of Sustainable Transportation Case Studies, *Sina Shokoohyar Ph.D, Amirsalar Jafari Gorizi, Vahid Ghomi Ph.D, Weimin Liang, Hak J Kim Ph.D*
- **The Fourth Bridging Transportation Researchers (BTR) Conference, Virtual, August 2022**
  - Sustainable Transportation in Practice: A Systematic Quantitative Review of Case Studies, *Sina Shokoohyar Ph.D, Amirsalar Jafari Gorizi, Vahid Ghomi Ph.D, Weimin Liang, Hak J Kim Ph.D*
- **The Western Decision Sciences Institute - Fiftieth Annual Meeting, Hawaii, April 2022**
  - Transportation in the Path of Sustainability: A Systematic Quantitative Review of Case Studies, *Sina Shokoohyar Ph.D, Amirsalar Jafari Gorizi, Vahid Ghomi Ph.D, Weimin Liang, Hak J Kim Ph.D*
- **The Third Bridging Transportation Researchers (BTR) Conference, Virtual, August 2021**
  - Shared Mobility in Post-COVID era: Facing New Challenges & Opportunities, *Sajjad Shokouhyar Ph.D, Sina Shokoohyar Ph.D, Anae Sobhani Ph.D, Amirsalar Jafari Gorizi*

INVITED DOCTORAL CONSORTIUMS AND WORKSHOPS

- Academy of Management Journal Paper Development Workshop, October 2024
- Academy of Management, International Management Division Doctoral Student Consortium, Chicago, August 2024
- MIS Quarterly Paper Development Workshop, Chicago, August 2024
- Journal of Management Studies Paper Development Workshop, Chicago, August 2024
- Jones Graduate School of Business, Rice University, the conference and doctoral student consortium on Emerging Markets, Houston, May 2024
- The 2023 ACEEE Industry Summer Study, July 2023

EXTRACURRICULAR COURSES (Click on the link)

- **Graduate Reflective Teaching Seminar**, 2023, UTD, 8 weeks

- **Anti-Corruption in the Context of the 2030 Agenda for Sustainable Development**, 2022, UNSSC, Five weeks
- **Policy Coherence and Systems Thinking for Sustainable Development**, 2022, UNSSC, Five weeks
- **Social Protection for Sustainable Development**, 2022, UNSSC, Five weeks
- **Circular Economy and the 2030 Agenda**, 2022, UNSSC, Six weeks
- **The Paris Agreement on Climate Change as a Development Agenda**, 2021, UNSSC, Six weeks

Ad-hoc REVIEWER

- "Journal of Business Venturing"
- "Academy of International Business Conference, 2025"
- "Academy of Management Conference, 2025"
- "Academy of Management Conference, 2024"
- "Cross Cultural & Strategic Management"
- "Energy Strategy Reviews"
- "World Development Sustainability"
- "Sustainable Production and Consumption"
- "Sustainable Manufacturing and Service Economics"
- "Papers in Applied Geography"
- "Technology in Society"
- "The Third Bridging Transportation Researchers (BTR) Conference, 2021"

NEWS and INTERVIEWS (Click on the link)

- Current MS in Sustainability Management students Are Ready to Play the Field
- Case Study Analysis of Sustainable Transportation (azom.com)
- Case Study Analysis of Sustainable Transportation - AZoM - Business Fast
- Studies from St. Joseph's University Reveal New Findings on Sustainability Research (Shared Mobility In Post-covid Era: New Challenges and Opportunities)

UT DALLAS
NAVEEN JINDAL SCHOOL OF MANAGEMENT
Organizations, Strategy and International Management

Mike Peng, Ph.D.
Jindal Chair of Global Strategy
Executive Director, Center for Global Business
V (972) 883-2714 / F (972) 883-6029 / *www.mikepeng.com*

February 10, 2025

NBER Entrepreneurship Research Boot Camp 2025

Subject: Recommendation for Amirsalar Jafari "AJ" Gorizi

Dear Colleagues on the Admissions Committee:

I am writing to support the application of Mr. Amirsalar Jafari "AJ" Gorizi to join NBER Entrepreneurship Research Boot Camp 2025. As his advisor and coauthor, I have been impressed by his intellectual curiosity, methodological savvy, and research competencies. I believe his participation in this boot camp will be very instrumental to his dissertation research and enhance his ability to contribute to the field of entrepreneurship and strategy.

Situated at the conflux of strategy and entrepreneurship, Mr. Gorizi's research explores the economic and behavioral microfoundations that dictate entrepreneurial decision-making and firm outcomes. His current research investigates how institutional environments, and strategic choices shape local entrepreneurial ecosystems, using advanced empirical methods and enriched theories. He has managed to combine insights from both the economic and behavioral approaches in a way that is distinctive and productive in entrepreneurship studies.

His research acumen is reflected in his growing record of publications and conference presentations. He has attended several leading conferences, furthering cross-disciplinary discussions that have enriched his scholarship. In addition, his academic excellence has been recognized in the form of prestigious scholarships and awards, which further manifest his dedication to and potential as a researcher.

This boot camp would be an invaluable opportunity for AJ as he advances his dissertation. He is very interested in the economics of entrepreneurship and has been a regular consumer of NBER outputs. This would allow him to further his knowledge of economic perspectives on entrepreneurship, fine-tune his empirical techniques with the sate-of-the-art methods, and receive constructive feedback from top scholars. He is collaborative, intellectually engaging, and an avid promoter of academic discussions. I

have no doubt that he will also be a great companion for other participants, contributing to a stimulating and enriching learning environment for all students.

In summary, I strongly recommend AJ for this opportunity. He possesses excellent research skills, dedication to academic inquiry, and great abilities for scholarly exchange, making him an ideal candidate for the boot camp. I am sure that his participation will benefit not only his research, but also will be a very positive contribution to the broader academic community within the program.

Sincerely,



Mike Peng, Ph.D.
Jindal Chair of Global Strategy
Executive Director, Center for Global Business
Jindal School of Management
Career Award Winner, National Science Foundation
Fellow, Academy of International Business
Fellow and President, Asia Academy of Management

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NAVEEN JINDAL
SCHOOL OF MANAGEMENT
Organizations, Strategy and International Management

DATE: February 14, 2025

SUJBECT: Letter of Recommendation for Mr. Gorizi to attend the NBER Entrepreneurship Research Boot Camp 2025

Dear Review Committee:

I am very pleased to write this letter of recommendation for Mr. Amirsalar Jafari Gorizi's application to the NBER Entrepreneurship Research Boot Camp 2025. Having closely monitored Mr. Gorizi performance in our doctoral program, and witnessed his progress as a scholar, I strongly vouch for his outstanding research skills, methodological rigor, and intellectual curiosity. His attendance at this program would be of great benefit, not only for his own growth but for the academic community as a whole in the economics of entrepreneurship and related fields.

Mr. Gorizi 's work sits at the nexus of strategy, entrepreneurship, and economics and explores the complex dynamics of entrepreneurial ecosystems and firm behavior. He uses cutting-edge empirical methods and combines interdisciplinary theoretical insights in his research. His capacity to integrate knowledge across various research traditions has enabled him to forge a unique and influential way of studying entrepreneurship.

Apart from his research potential, Mr. Gorizi has also shown a keen aptitude for scholarly interaction. He has been a consistent attendee of the leading conferences, has presented his work in top-tier fora, and engaged in interdisciplinary scholarly discussions. His scholarly skills have also been rewarded through merit-based awards and scholarships.

The NBER Boot Camp is a chance for Mr. Gorizi to propel his dissertation research forward. The program would enable him to arm himself with cutting-edge empirical techniques, and benefit from constructive dialogue with world-class experts.

In conclusion, I highly recommend Mr. Gorizi's application. His commitment to research, creativity, and academic involvement qualifies him as an exceptional candidate for this opportunity.

You may contact me if any additional information is required.

Sincerely,

Gregory Dess, Ph.D
Professor and Andrew R. Cecil Chair in Applied Ethics
gdess@utdallas.edu

THE UNIVERSITY OF TEXAS AT DALLAS
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