

FOREIGN PRODUCTION AND EXPORTS
OF INDIVIDUAL FIRMS

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APPENDIX TABLES A-1 and A-2

TABLE A-1.—Equations Relating Exports by a Parent Company to an Area to its U.S. Domestic Sales, its Affiliate Activity in the Area, and Market Size, 1970

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | R^2 | Dependent Variable |
|----------|-------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 431 | -3.388 (1.82) | .0098 (2.33) | -.0340 (.83) | | .0843 (.75) | | .0136 (2.34) | .157 | Exp. to Area |
| | -3.302 (1.74) | .0092 (2.20) | | -.0345 (.61) | .0942 (.80) | | .0133 (2.19) | .154 | |
| | -2.069 (2.12) | .0049 (2.23) | .0033 (.15) | | .0783 (1.33) | | .0067 (2.21) | .244 | Exp. to Affil. |
| | -1.952 (1.98) | .0046 (2.12) | | .0117 (.40) | .0958 (1.57) | | .0061 (1.94) | .256 | |
| | -.2757 (.52) | .0005 (.46) | -.0020 (.17) | | .0837 (2.63) | | .0023 (1.38) | .145 | Exp. for Resale |
| | -.2364 (.44) | .0005 (.40) | | -.0001 (.01) | .0931 (2.82) | | .0020 (1.20) | .163 | |
| | -1.725 (2.63) | .0043 (2.90) | .0049 (.34) | | -.0087 (.22) | | .0042 (2.05) | .268 | Exp. for Proc. |
| | -1.6683 (2.50) | .0041 (2.81) | | .0097 (.49) | -.0014 (.03) | | .0039 (1.82) | .270 | |

(cont.)

^a
Total sales less imports from the United States.

^b
Net sales multiplied by the ratio of local sales to total sales.

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 432 | -3.707 (1.47) | .0025 (2.00) | .0172 (1.38) | | .1353 (.61) | | .0096 (.98) | .576 | Exp. to Area |
| | -3.989 (1.55) | .0031 (2.50) | | .0174 (1.26) | | -.0362 (.17) | .0108 (1.07) | .549 | |
| | .2577 (.86) | -.0001 (.56) | .0115 (7.81) | | -.0228 (.87) | | .0005 (.40) | .883 | Exp. to Affil. |
| | .3253 (1.12) | -.0001 (.64) | | .0123 (7.91) | | .0065 (.26) | .0008 (.71) | .888 | |
| | .0251 (.78) | .0000 (.45) | .0001 (.85) | | -.0022 (.78) | | -.0001 (.67) | .000 | Exp. for Resale |
| | .0294 (.92) | .0000 (.34) | | -.0016 (.59) | | -.0001 (.78) | -.0001 (.78) | .000 | |
| | .3499 (.76) | -.000501 (2.16) | .00693 (3.06) | | .0286 (.71) | | .0003 (.15) | .531 | Exp. for Proc. |
| | .3257 (.81) | -.000507 (2.65) | | .00793 (3.68) | | .0518 (1.52) | .0002 (.11) | .633 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|-------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|------------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 433 | -8.952 (3.20) | .011664 (5.04) | .1232 (4.85) | | -.0232 (.53) | | .0251 (2.63) | .584 | Exp. to Area |
| | -9.335 (3.47) | .012446 (6.07) | | .0237 (.58) | | .6638 (4.56) | .0273 (2.95) | .597 | |
| | -5.079 (2.85) | .006790 (4.60) | .0932 (5.75) | | -.0382 (1.37) | | .0105 (1.73) | .582 | Exp. to Affil. |
| | -5.897 (3.13) | .007591 (5.29) | | .0359 (1.26) | | .3009 (2.95) | .0145 (2.25) | .511 | |
| | -4.006 (3.16) | .005845 (5.58) | .0496 (4.31) | | -.0297 (1.50) | | .00785 (1.82) | .559 | Exp. for Resale |
| | -4.443 (3.40) | .006237 (6.25) | | .0142 (.72) | | .1593 (2.25) | .0102 (2.28) | .505 | |
| | -.6657 (1.09) | .000602 (1.19) | .0378 (6.81) | | -.00847 (.89) | | .00200 (.96) | .474 | Exp. for Proc. |
| | -1.1149 (1.67) | .001015 (2.00) | | .0249 (2.48) | | .0770 (2.13) | .00387 (1.69) | .343 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|------------------|-----------------------------|---|--------------------|--|--------------------|------------------|-------------|-----------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 440 | 18.218 (.98) | -.0038 (.51) | .0047 (.08) | | .9444 (1.93) | | -.1003 (1.27) | .682 | Exp. to Area |
| | 20.967 (1.20) | -.0067 (.75) | | .0296 (.38) | 1.1407 (2.17) | | -.1014 (1.45) | .751 | |
| | 17.336 (.99) | -.0052 (.74) | .0266 (.48) | | .8943 (1.94) | | -.1005 (1.35) | .665 | Exp. to Affil. |
| | 20.271 (1.10) | -.0083 (.89) | | .0571 (.70) | 1.1191 (2.03) | | -.1032 (1.40) | .675 | |
| | 12.872 (1.35) | -.0039 (1.03) | .0124 (.42) | | .5004 (2.00) | | -.0656 (1.63) | .490 | Exp. for Resale |
| | 15.341 (1.67) | -.0061 (1.31) | | .0333 (.82) | .6501 (2.36) | | -.0705 (1.92) | .582 | |
| | 2.9808 (.42) | .0002 (.07) | .0002 (.01) | | .2718 (1.47) | | -.0286 (.96) | .639 | Exp. for Proc. |
| | 3.0659 (.43) | -.0002 (.04) | | .0026 (.08) | .3036 (1.42) | | -.0260 (.91) | .673 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 450 | -1.5739 (.46) | .0064 (3.52) | .04492 (.89) | | .0166 (.25) | | .0127 (1.00) | .090 | Exp. to Area |
| | -1.7113 (.49) | .0066 (3.59) | | .02243 (.40) | .0293 (.23) | | .0141 (1.11) | .085 | |
| | .1010 (.31) | .0001 (.44) | .01732 (3.62) | | .0089 (1.41) | | .0011 (.94) | .109 | Exp. to Affil. |
| | .0888 (.27) | .0001 (.56) | | .01629 (3.03) | .0148 (1.21) | | .0013 (1.09) | .079 | |
| | .1553 (.66) | .0001 (.43) | .00545 (1.59) | | -.0006 (.14) | | .0004 (.50) | .000 | Exp. for Resale |
| | .1462 (.62) | .0001 (.47) | | .00499 (1.31) | .0005 (.06) | | .0005 (.59) | .000 | |
| | -.0007 (.003) | .0000 (.02) | .00828 (2.84) | | .0069 (1.80) | | .0005 (.71) | .068 | Exp. for Proc. |
| | -.0045 (.02) | .0000 (.16) | | .00726 (2.21) | .00991 (1.32) | | .0006 (.85) | .035 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|-------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 461 | -4.1713 (1.36) | -.0008 (.24) | .2455 (8.87) | | .2846 (7.18) | | .0180 (1.69) | .644 | Exp. to Area |
| | -6.8014 (1.58) | .0083 (1.83) | | .2174 (4.38) | .1361 (.49) | | .0297 (1.96) | .296 | |
| | -4.3001 (1.85) | -.0001 (.02) | .1973 (9.39) | | .0921 (3.06) | | .0139 (1.72) | .588 | Exp. to Affil. |
| | -6.0119 (2.10) | .0046 (1.51) | | .1864 (5.63) | .1085 (.59) | | .0213 (2.11) | .372 | |
| | -2.9626 (1.77) | -.0001 (.06) | .1326 (8.77) | | .0655 (3.02) | | .0083 (1.42) | .553 | Exp. for Resale |
| | -4.0179 (2.04) | .0025 (1.20) | | .1332 (5.86) | .1368 (1.08) | | .0125 (1.80) | .380 | |
| | -1.3363 (1.53) | .0000 (.05) | .0647 (8.17) | | .0266 (2.34) | | .0057 (1.86) | .519 | Exp. for Proc. |
| | -1.9932 (1.87) | .0021 (1.85) | | .0532 (4.31) | -.0285 (.41) | | .0088 (2.34) | .284 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|------------------|-----------------------------|---|--------------------|--|--------------------|-----------------|-------------|-----------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 463 | 12.469 (1.30) | .0023 (.41) | .0723 (3.94) | | .0576 (.85) | | .0058 (.16) | .545 | Exp. to Area |
| | 12.760 (1.35) | .0002 (.03) | | .1157 (4.08) | | .0892 (1.11) | .0043 (.12) | .560 | |
| | 11.303 (1.24) | .0002 (.04) | .0836 (4.80) | | .0785 (1.22) | | .0015 (.04) | .610 | Exp. to Affil. |
| | 11.604 (1.31) | -.0023 (.41) | | .1339 (5.01) | | .1176 (1.55) | -.0003 (.01) | .628 | |
| | 14.164 (1.94) | -.0031 (.71) | .0273 (1.95) | | .0498 (.97) | | -.0191 (.70) | .039 | Exp. for Resale |
| | 14.419 (1.99) | -.0041 (.91) | | .0457 (2.10) | | .0688 (1.11) | -.0203 (.75) | .056 | |
| | -1.203 (.71) | .0021 (2.09) | .0447 (13.78) | | .0200 (1.67) | | .0074 (1.17) | .944 | Exp. for Proc. |
| | -1.1448 (.74) | .0009 (.94) | | .0702 (15.06) | | .0365 (2.76) | .0069 (1.20) | .953 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|-------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 471 | -6.7762 (1.53) | .008342 (8.16) | .1523 (3.56) | | .2264 (1.91) | | .0216 (1.27) | .788 | Exp. to Area |
| | -5.3193 (1.16) | .008253 (7.60) | | .1856 (3.41) | .1853 (.90) | .0196 (1.07) | .771 | | |
| | .2384 (.11) | .000158 (.32) | .0139 (.64) | | .3535 (5.84) | .0019 (.22) | .448 | | Exp. to Affil. |
| | 1.8861 (.68) | .000362 (.55) | | .0104 (.31) | .4004 (3.20) | -.0027 (.24) | .154 | | |
| | .9540 (.46) | -.000616 (1.29) | .0084 (.42) | | .3530 (6.39) | -.0014 (.18) | .495 | | Exp. for Resale |
| | 2.6110 (.99) | -.000432 (.69) | | .0049 (.16) | .3934 (3.32) | -.0059 (.56) | .169 | | |
| | -.7252 (1.26) | .000790 (5.98) | .0054 (.98) | | -.0010 (.07) | .0032 (1.47) | .581 | | Exp. for Proc. |
| | -.7404 (1.29) | .000798 (5.88) | | .0054 (.79) | .0030 (.11) | .0033 (1.44) | .577 | | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|-------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 473 | -7.0224 (1.78) | .005317 (3.37) | -.0112 (.81) | | .1538 (1.48) | | .0349 (2.51) | .372 | Exp. to Area |
| | -7.5491 (1.95) | .004915 (3.15) | | -.0288 (1.49) | | .2808 (2.18) | .0371 (2.75) | .406 | |
| | .1678 (.16) | .000219 (.53) | .0029 (.80) | | .0520 (1.91) | | .0039 (1.09) | .334 | Exp. to Affil. |
| | .0498 (.05) | .000136 (.33) | | .0008 (.17) | | .0773 (2.27) | .0046 (1.29) | .354 | |
| | .0988 (.11) | .000192 (.53) | -.0000 (.01) | | .0321 (1.34) | | .0035 (1.09) | .107 | Exp. for Resale |
| | .0249 (.03) | .000142 (.39) | | -.0017 (.37) | | .0474 (1.56) | .0039 (1.23) | .121 | |
| | .1494 (.61) | -.000048 (.49) | .0021 (2.43) | | .0080 (1.24) | | .0003 (.40) | .399 | Exp. for Proc. |
| | .1238 (.51) | -.000068 (.70) | | .0018 (1.49) | | .0147 (1.82) | .0004 (.52) | .411 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|-------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 481 | -1.1977 (.52) | .002800 (7.06) | .0017 (.38) | | -.0542 (3.07) | | .0090 (1.05) | .660 | Exp. to Area |
| | -.9157 (.40) | .002567 (5.98) | | .0070 (.96) | -.0527 (2.99) | | .0080 (.95) | .662 | |
| | -1.2373 (.77) | .001673 (6.04) | .0061 (1.92) | | -.0337 (2.73) | | .0042 (.70) | .679 | Exp. to Affil. |
| | -1.1796 (.75) | .001521 (5.11) | | .0114 (2.28) | -.0315 (2.58) | | .0041 (.70) | .686 | |
| | -1.4190 (1.65) | .001245 (8.36) | .0003 (.15) | | -.0186 (2.81) | | .0039 (1.21) | .733 | Exp. for Resale |
| | -1.4653 (1.71) | .00127 (7.88) | | .0004 (.14) | -.0186 (2.80) | | .0041 (1.28) | .732 | |
| | .2080 (.36) | .000224 (2.26) | .0054 (4.80) | | -.0062 (1.42) | | -.0006 (.26) | .631 | Exp. for Proc. |
| | .2463 (.46) | .000099 (.99) | | .0101 (5.98) | -.0042 (1.03) | | -.0006 (.30) | .682 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|-------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|------------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 482 | -21.580 (1.21) | .0290 (3.89) | -.2011 (.52) | | -.2644 (.19) | | .0625 (1.07) | .207 | Exp. to Area |
| | -21.187 (1.21) | .0290 (3.92) | | -.1979 (.47) | | -.5168 (.30) | .0606 (1.05) | .208 | |
| | .4832 (3.01) | -.0001 (1.66) | .0246 (7.06) | | -.0005 (.04) | | -.0007 (1.33) | .498 | Exp. to Affil. |
| | .5016 (3.05) | -.0001 (1.78) | | .0256 (6.50) | | -.0097 (.60) | -.0006 (1.09) | .457 | |
| | .4495 (3.44) | -.0001 (1.66) | .0019 (.69) | | -.0000 (.001) | | -.0008 (1.76) | .041 | Exp. for Resale |
| | .4694 (3.64) | -.0001 (1.78) | | .0013 (.42) | | -.0088 (.69) | -.0008 (1.77) | .045 | |
| | .0106 (.11) | -.0000 (.67) | .0222 (10.61) | | .0001 (.01) | | .0002 (.47) | .707 | Exp. for Proc. |
| | .0094 (.10) | -.0000 (.80) | | .0239 (10.16) | | -.0000 (.004) | .0002 (.77) | .688 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|-----------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 491 | -.6328 (.91) | .002085 (3.77) | .0106 (.78) | | .1304 (1.32) | | .0010 (.39) | .508 | Exp. to Area |
| | -.6141 (.88) | .002064 (3.69) | | .0119 (.82) | | .1358 (1.37) | .0010 (.39) | .511 | |
| | .7506 (.86) | -.000990 (1.42) | .0364 (2.13) | | .3137 (2.52) | | .0000 (.01) | .338 | Exp. to Affil. |
| | .8074 (.88) | .000885 (1.20) | | .0314 (1.63) | | .3342 (2.54) | -.0002 (.06) | .272 | |
| | .1413 (.43) | -.000305 (1.16) | .00381 (.59) | | .1603 (3.43) | | .0003 (.24) | .422 | Exp. for Resale |
| | .1500 (.45) | -.000275 (1.03) | | .00227 (.33) | | .1644 (3.47) | .0002 (.19) | .416 | |
| | .2633 (.50) | -.000501 (1.20) | .03175 (3.09) | | .1596 (2.14) | | .0002 (.11) | .389 | Exp. for Proc. |
| | .3104 (.54) | -.000432 (.94) | | .0286 (2.39) | | .1755 (2.15) | .0000 (.02) | .278 | |

(cont.)

TABLE A-1 (cont.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|-----------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 495 | .1366 (.13) | .0000 (.01) | .0359 (2.33) | | .2011 (.99) | | .0055 (1.44) | .236 | Exp. to Area |
| | -.0531 (.05) | .0004 (.31) | | .0352 (1.86) | | .4710 (1.75) | .0059 (1.56) | .236 | |
| | -.0817 (.14) | -.0008 (1.23) | .0243 (2.84) | | .1427 (1.26) | | .0031 (1.46) | .316 | Exp. to Affil. |
| | -.1926 (.32) | -.0006 (.84) | | .0237 (2.24) | | .3077 (2.05) | .0034 (1.60) | .306 | |
| | -.0659 (.19) | -.0006 (1.53) | .0052 (1.03) | | .2128 (3.18) | | .0019 (1.54) | .295 | Exp. for Resale |
| | -.0807 (.26) | -.0004 (1.05) | | .0068 (1.23) | | .3710 (4.73) | .0015 (1.34) | .447 | |
| | -.0065 (.01) | -.0002 (.42) | .0165 (2.58) | | -.0574 (.68) | | .0010 (.64) | .167 | Exp. for Proc. |
| | -.0923 (.20) | -.0002 (.35) | | .0146 (1.77) | | -.0488 (.42) | .0017 (1.02) | .088 | |

(cont.)

TABLE A-1 (concl.)

| Industry | Constant Term | Parent Domestic Sales | Net Sales by Mfg. Affiliates in Area | | Net Sales by Nonmfg. Affiliates in Area | | GDP | \bar{R}^2 | Dependent Variable |
|----------|-------------------|-----------------------|--------------------------------------|--------------------|---|--------------------|-----------------|-------------|--------------------|
| | | | Total ^a | Local ^b | Total ^a | Local ^b | | | |
| 496 | -5.9749 (1.54) | .0171 (5.01) | .0474 (1.69) | | .0208 (.79) | | .0124 (.93) | .592 | Exp. to Area |
| | -5.9227 (1.52) | .0167 (4.78) | | .0661 (1.72) | .0236 (.88) | | .0129 (.98) | .594 | |
| | -3.6412 (1.04) | .0090 (2.92) | .0870 (3.43) | | .0605 (2.53) | | .0057 (.47) | .587 | Exp. to Affil. |
| | -3.6216 (1.03) | .0085 (2.68) | | .1200 (3.45) | .0633 (2.61) | | .0070 (.58) | .589 | |
| | -3.8129 (1.17) | .0093 (3.27) | .0684 (2.91) | | .0304 (1.37) | | .0039 (.35) | .537 | Exp. for Resale |
| | -3.6924 (1.14) | .0088 (3.03) | | .0965 (3.01) | .0314 (1.40) | | .0045 (.40) | .542 | |
| | -.1721 (.24) | .0001 (.23) | .0135 (2.58) | | .0148 (3.00) | | .0027 (1.10) | .337 | Exp. for Proc. |
| | -.2382 (.33) | .0001 (.21) | | .0168 (2.33) | .0159 (3.17) | | .0032 (1.29) | .334 | |

For industry code see notes to Table 1.

TABLE A-2.—Twelve U.S. Pharmaceutical Companies
Equations Relating Parent Exports to the World and to an
Area to Parent Size, Affiliate Activity, and Market Size

| Dependent Variable: Parent Exports to | Constant Term | Parent Domestic Sales | Affiliate Net Sales ^a | | Market Size ^b | Parent Innova- tiveness ^c | \bar{R}^2 |
|---|------------------|-----------------------------|----------------------------------|-------------------|-----------------------------|--|-------------|
| | | | Mfg. Affil. | Nonmfg. Affil. | | | |
| <u>World</u> | | | | | | | |
| Total | -18.97 (1.34) | .01 (.15) | .27 (2.32) | .39 (2.10) | | | .84 |
| All affiliates | 2.02 (.25) | -.041 (1.39) | .23 (3.41) | .105 (.97) | | | .77 |
| All affiliates, for resale | .83 (.10) | -.055 (1.89) | .20 (3.09) | .17 (1.62) | | | .72 |
| All affiliates, for processing | .93 (.15) | .014 (.63) | .024 (.48) | -.07 (.84) | | | .07 |
| <u>Areas</u> | | | | | | | |
| Two less developed areas | .49 (.03) | .020 (1.41) | .21 (.81) | .19 (1.01) | -.03 (1.04) | 33.85 (1.68) | .38 |
| Five developed areas | -2.68 (1.14) | .012 (3.52) | .061 (2.49) | .41 (3.36) | .79 (1.15) | -11.21 (1.91) | .61 |
| Affil. in dev. areas exc. Canada | -3.11 (2.35) | .006 (2.89) | .034 (2.27) | .11 (1.54) | .84 (1.85) | | .49 |
| Affil. in dev. areas exc. Canada, for resale | -2.08 (1.91) | .004 (2.74) | .007 (.53) | .16 (2.62) | .33 (.88) | | .38 |
| Affil. in dev. areas exc. Canada, for processing | -1.01 (1.51) | .001 (1.23) | .028 (3.66) | -.043 (1.17) | .48 (2.09) | | .39 |

^aTotal sales minus imports from the United States.

^bFor less developed areas, GDP; for developed areas, estimated consumption of pharmaceutical products. For details see Lipsey and Weiss (1976).

^cRatio of number of innovative drugs introduced to total number of drugs introduced. For definitions, see Cohen, Katz, and Beck (1975).