

# Rajeev H. Dehejia

Robert F. Wagner Graduate School of Public Service  
New York University  
105 E. 17<sup>th</sup> Street, New York, NY 10003

E-mail: [rajeev@dehejia.net](mailto:rajeev@dehejia.net)  
Telephone: +12129987435  
Web: [rajeev.dehejia.net](http://rajeev.dehejia.net)

## Employment

### New York University

Robert F. Wagner Graduate School of Public Service	
Associate Dean, Academic Affairs	2016-
Professor of Economics and Public Service	2016-
Associate Professor of Public Policy with tenure	2011-2016
Development Research Institute	
Co-director	2018-
Department of Economics	
Professor of Economics, Associated Appointment	2019-
Center for Data Science	
Affiliated Appointment	2016-

### Tufts University

Department of Economics	
Associate Professor with tenure	2006-2011
The Fletcher School	
Cross-appointment	2006-2011

### Royal Holloway College, University of London

Professor of Economics	2007-2008
------------------------	-----------

### Columbia University, Department of Economics and SIPA

Associate Professor	2004-2006
Assistant Professor	1998-2004

### University of Toronto, Department of Economics

Assistant Professor	1997-1998
---------------------	-----------

## Visiting Positions

### London School of Economics, Department of Economics

Visiting Professor	2007-2008
--------------------	-----------

### Harvard University, Department of Economics.

Visiting Associate Professor	2005-2006
Visiting Scholar	2001, 2006-2007

### New York University, Robert F. Wagner Graduate School of Public Service

Visiting Scholar	2005
------------------	------

### Princeton University, Department of Economics

Visiting Assistant Professor	2002
------------------------------	------

## Education

Harvard University, Cambridge, Massachusetts	
A.M.	1994
Ph.D.	1997
Carleton University, Ottawa, Canada,	
B.A. Honours, Economics	1988-1992
Governor General's Medal (highest undergraduate GPA)	1992

## Editorships

<i>Journal of Business and Economic Statistics</i>	
Joint Editor	2016-2018
Associate Editor	2010-2015
<i>Journal of Human Resources</i>	
Coeditor	2007-2015
<i>Journal of the American Statistical Association</i>	
Associate Editor	2010-2013

## Affiliations

National Bureau of Economic Research	
Research Associate	2016-
Faculty Research Fellow	1998-2016
Institute for the Study of Labor Economics (IZA)	
Research Fellow	2005-
CESifo	
Research Network Fellow	2011-
Center for Evaluation and Development	
Research Fellow	2015-
Columbia University, Raj Center on Indian Economic Policies	
Senior Fellow	2019-

## Teaching Experience

Undergraduate	
Intermediate Microeconomics	Toronto, Tufts
Introductory Econometrics	Tufts
Development Economics	Tufts
Masters	
Introduction to Statistics	NYU
Advanced Empirical Methods	NYU
Development Economics	NYU
Program Evaluation	NYU, LSE
MPA Microeconomics	Columbia
Econometrics	NYU, Tufts, LSE
Doctoral	
Labor Economics	Harvard

### Articles in Refereed Journals

“Why Do Households Leave School Value Added on the Table? The Role of Information and Preferences,” with Robert Ainsworth, Cristian Pop-Eleches, and Miguel Urquiola, *American Economic Review*, Volume 114, Number 4 (April 2023), pp. 1049-82.

“Financial Development, Self-Employment, and the Service Sector in India” with Nandini Gupta, *Journal of Financial and Quantitative Analysis*, Volume 57, Issue 5 (August 2022), pp. 1834-1861.

“Working Conditions and Factory Survival: Evidence from Cambodia,” with Brown Drusilla and Raymond Robertson, *Review of Development Economics*, Volume 25, Issue 1 (February 2021), pp. 228-254.

“The Effect of Fertility on Mothers’ Labor Supply over the Last Two Centuries,” with Dan Aaronson, Andrew Jordan, Cristian Pop-Eleches, Cyrus Samii, and Karl Schulze, *Economic Journal*, Volume 131, Issue 633 (January 2021), pp. 1-32 (**lead article**).

“From Local to Global: External Validity in a Fertility Natural Experiment,” with Cristian Pop-Eleches and Cyrus Samii, *Journal of Business & Economic Statistics*, Volume 39, Number 1 (2021), pp. 217-243.

“Do Rewards Reinforce the Growth Mindset? Joint Effects of the Growth Mindset and Incentive Schemes in a Field Intervention,” with Melody Chao, Sujata Visaria, and Anirban Mukhopadhyay, *Journal of Experimental Psychology: General*, Volume 146, Number 10 (2017), pp. 1402-1419.

“Local Instruments, Global Extrapolation: External Validity of the Same-Sex-Fertility-Labor Supply Local Average Treatment Effect,” with James Bisbee, Cristian Pop-Eleches, and Cyrus Samii, *Journal of Labor Economics*, Volume 35, Number S1 (July 2017), pp. S99-S147.

“Do Factory Managers Know What Workers Want? Manager-Worker Information Asymmetries and Pareto Optimal Working Conditions,” with George Domat, Paris Adler, Drusilla Brown, and Raymond Robertson, *Asian Development Review*, Volume 34, Number 1 (March 2017), pp. 65-87.

“Unintended Negative Consequences of Rewards for Student Attendance: Results from a Field Experiment in Indian Classrooms,” with Melody Chao, Anirban Mukhopadhyay, and Sujata Visaria, *Economics of Education Review*, Volume 54 (October 2016), pp. 173-184.

“Trade Liberalization in Manufacturing and Accelerated Growth in Services in India” with Arvind Panagariya, *Economic Development and Cultural Change*, Volume 64, Number 2 (January 2016), pp. 221-264.

“Experimental and Non-Experimental Methods in Development Economics: A Porous Dialectic,” *Journal of Globalization and Development*, Volume 6, Number 1 (June 2015), pp. 47-69.

“The Impact of Income and Non-Income Shocks on Child Labor: Evidence from a Panel Survey of Tanzania,” with Amarakoon Bandara and Shaheen Lavie-Rouse, *World Development*, Volume 67 (March 2014), pp. 218-237.

“Financial Incentives and Fertility,” with Alma Cohen and Dmitri Romanov, *Review of Economics and Statistics*, Volume 95, Number 1 (March 2013), pp. 1-20 (**lead article**).

“Do Interest Rates Matter? Credit Demand in the Dhaka Slums,” with Heather Montgomery and Jonathan Morduch, *Journal of Development Economics*, Volume 92, Number 2 (March 2012), pp. 437-449.

“Public Disclosure and Labor Law Compliance: Evidence from Better Factories Cambodia,” with Debra Ang, Drusilla Brown, and Raymond Robertson, *Review of Development Economics*, Volume 16, Number 4 (November 2012), pp. 594-607.

“Why Should We Care About Child Labor? Child Labor and the Returns to Schooling and Experience in Vietnam,” with Roberta Gatti and Kathleen Beegle, *Journal of Human Resources*, Volume 44, Number 4 (Fall 2009), pp. 871-889.

“Optimal Minimum Wage in the Classic Labor Supply and Demand Paradigm,” with Bjorn Jorgensen and Raphael Thomadsen, *Journal of Poverty*, Volume 12, Number 4 (2008), pp. 481-495.

“Financial Development and Pathways of Growth: State Branching and Deposit Insurance Laws in the United States from 1900 to 1940,” with Adriana Lleras-Muney, *Journal of Law and Economics*, Volume 50, Number 2 (May 2007), pp. 239-272.

“Insuring Consumption and Happiness Through Religious Organizations,” with Thomas DeLeire and Erzo Luttmer, *Journal of Public Economics*, Volume 91, Numbers 1-2 (February 2007), pp. 259-279.

“Child Labor, Crop Shocks, and Credit Constraints,” with Roberta Gatti and Kathleen Beegle, *Journal of Development Economics*, Volume 81 (September 2006), pp. 80-96. Reprinted in *Globalization and Poverty*, Volume 3, Paul Collier and Jan Willem Gunning (eds.), Northampton, MA: Edward Elgar, 2008.

"Child Labor: The Role of Income Variability and Access to Credit in a Cross Section of Countries," with Roberta Gatti, *Economic Development and Cultural Change*, Volume 53, Number 4 (July 2005), pp. 913-932.

"Practical Propensity Score Matching," *Journal of Econometrics*, Volume 125, Issues 1-2 (May 2005), pp. 355-364.

"Program Evaluation as a Decision Problem," *Journal of Econometrics*, Volume 125, Issues 1-2 (May 2005), pp. 141-173.

"Uninsured Motorists and Unsafe Drivers: The Role of Compulsory Insurance Regulations," with Alma Cohen, *Journal of Law and Economics*, Volume 47, Number 2 (October 2004), pp. 357-394.

"Booms, Busts, and Babies' Health," with Adriana Lleras-Muney, *Quarterly Journal of Economics*, Volume 119, Number 3 (August 2004), pp. 1019-1130.

"Evaluation in Multi-Site Programs," *Journal of Business and Economic Statistics*, Volume 21, Number 1 (January 2003), pp. 1-11 (**lead article**).

"Propensity Score Matching Methods for Non-Experimental Causal Studies," with Sadek Wahba, *Review of Economics and Statistics*, Volume 84, Number 1 (February 2002), pp. 151-161 [**sixth most cited article in ReStat from 1919-2017**]. Reprinted in *Active Labour Market Policies*, Robert Lalonde (ed.), Cheltenham, United Kingdom: Edward Elgar, 2016.

"Causal Effects in Non-Experimental Studies: Re-Evaluating the Evaluation of Training Programs," with Sadek Wahba, *Journal of the American Statistical Association*, Volume 94, Number 448 (December 1999), pp. 1053-1062. Reprinted in *Active Labour Market Policies*, Robert Lalonde (ed.), Cheltenham, United Kingdom: Edward Elgar, 2016.

"Religion and Economic Activity in India: An Historical Perspective," with Vivek Dehejia, *American Journal of Economics and Sociology*, Volume 52, Number 2 (May 1993), pp. 145-154.

"Economic Sanctions and Econometric Policy Evaluation: A Cautionary Note," with Bernard Wood, *Journal of World Trade*, Volume 26, Number 1 (February 1992), pp. 73-84.

### Chapters in Books

"Regulations, Monitoring, and Working Conditions: Evidence from Better Factories Cambodia and Better Work Vietnam" with Drusilla Brown and Raymond Robertson, forthcoming in Deidre McCann, Sengheon Lee, Patrick Besler, Colin Fenwick, John Howe, and Malte Luebker (eds.), *Create Labor Regulation: Indeterminacy and Protection in an Uncertain World*, New York and London: International Labour Organization and Palgrave Macmillan, 2014.

"Factory Decisions to Become Noncompliant with Labor Standards: Evidence from Better Factories Cambodia," with Drusilla Brown and Raymond Robertson, forthcoming in *Toward*

*Better Work*, Amy Luinstra, John Pickles, and Arianna Rossi (eds.) New York: International Labour Organization and Palgrave Macmillan, 2014.

“Is There a Business Case for Improving Labor Standards? Some Evidence from Better Factories Cambodia,” with Drusilla Brown and Raymond Robertson, forthcoming in *Workers’ Rights and Labor Compliance in Global Supply Chains: Is a Social Label the Answer?* Jennifer Bair, Marsha Dickson, and Doug Miller (eds.) New York: Routledge, 2013.

“Services Growth in India: A Look Inside the Black Box,” with Arvind Panagariya, forthcoming in *Reforms and Economic Transformation in India*, Jagdish Bhagwati and Arvind Panagariya (eds.), Chapter 4. New York, NY: Cambridge University Press, 2012.

“Entrepreneurship in Services and the Socially Disadvantaged in India,” with Arvind Panagariya, forthcoming in *Reforms and Economic Transformation in India*, Jagdish Bhagwati and Arvind Panagariya (eds.), Chapter 10. New York, NY: Cambridge University Press, 2012.

“The Role of Religious and Social Organizations in the Lives of Disadvantaged Youth” with Thomas DeLeire and Erzo Luttmer, and Josh Mitchell, in *The Problem of Disadvantaged Youth: An Economic Perspective*, Jonathan Gruber (ed.), Chicago, IL: University of Chicago Press for the National Bureau of Economic Research, 2009. Reprinted with edits in *The Cultural Matrix: Understanding Black Youth*, Orlando Bloom and Ethan Fosse (eds.), Cambridge, MA: Harvard University Press, 2015.

“When is ATE Enough? Rules of Thumb and Decision Analysis in Evaluating Training Programs”, in *Advances in Econometrics: Modeling and Evaluating Treatment Effects in Econometrics*, Volume 21, D. Millimet, J. Smith, and E. Vytlacil (eds.) New York: Elsevier-Science, 2008.

### **Manuscripts**

“Malleable Minds: The Effects of STEM- vs. Humanities-Focused Curricula,” with Robert Ainsworth, Cristian Pop-Eleches, Andrei Munteanu, and Miguel Urquiola, National Bureau of Economics Research Working Paper No. 34502.

“Judging Judges Judge: Partisanship and Politics in the Federal Courts of Appeals,” with Alma Cohen, National Bureau of Economic Research Working Paper No. 32290.

“Evaluating Ex Ante Counterfactual Predictions Using Ex Post Causal Inference,” with Michael Gechter, Cyrus Samii, and Cristian Pop-Eleches, arXiv:1806.07016.

“Is there an Efficiency Case for International Labor Standards?” with Drusilla Brown and Raymond Robertson.

“Labor Law Compliance and Human Resources Management Innovation: Better Factories Cambodia,” with Drusilla Brown, Raymond Robertson, and Debra Ang. Better Work Discussion Paper No. 1. ILO, Geneva.

“Two Steps Forward, One Step Back? Retrogression and Closure in Cambodian Apparel Factories in the Better Factories Cambodia Program,” with Drusilla Brown and Raymond Robertson, manuscript.

“Work and Marriage: Child Labor, Marriage Matches, and Bride Prices in Rural Tanzania”, (with Kathleen Beegle and Roberta Gatti), manuscript.

“The Consequences of Child Labor: Evidence from Longitudinal Data in Tanzania”, (with Kathleen Beegle, Roberta Gatti, and Sofya Krutikova).

### **Students Trained**

Adriana Lleras Muney, Ph.D. Economics, Columbia University, June 2001. Initial placement: Department of Economics, Princeton University. Current: Tenured UCLA.

Monica Fuentes, Ph.D. Economics, Columbia University, June 2003. Initial placement: Goldman Sachs.

Laila Haider, Ph.D. Economics, Columbia University, June 2004. Initial placement: London School of Economics.

Prachi Mishra, Ph.D. Economics, Columbia University, June 2004. Initial placement: International Monetary Fund.

Sujata Visaria, Ph.D. Economics, Columbia University, June 2005. Initial placement: Department of Economics, Boston University. Current: Tenured, Bayes Business School, City University of London.

Stephan Litschig, Ph.D., Economics, Columbia University, June 2009. Initial placement: Universitat Pompeu Fabra. Current: Tenured, National Graduate Institute for Policy Studies, Japan.

Raimundo Undurraga, Ph.D., Public Policy, New York University, June 2017. Initial placement: Universidad de Chile.

Juan Matta, Ph.D., Public Policy, New York University, June 2020. Initial placement: Universidad Diego Portales, Chile.

Javiera Selman, Ph.D., Public Policy, New York University, June 2021. Initial placements: Tulane University, Post-doctoral Fellowship. Current: Department of Economics, Universidad de Chile.

Matías Morales Cerda, Ph.D., Public Policy, New York University, June 2024. Initial placement: Tulane University, Post-doctoral Fellowship.

## **Academic Talks**

National Bureau of Economic Research Spring Education Conference, Keio University, University of Tokyo, Hitotsubashi University, National Taiwan University, Academia Sinica	2025
National Bureau of Economic Research, New York	2024
Collegio Carlo Alberto (Turin), Aix-Marseille, Harvard LEAPS	2022
NBER Summer Institute (Education), NASPAA, APPAM, NYU Abu Dhabi Economic History Conference	2020
Cornell University, NBER Summer Institute (Labor Studies)	2019
Brandeis, Tsinghua University Econometrics Conference (keynote) GRIPS/University of Tokyo, World Bank-Bank of Italy, Petralia Economics Workshop	2018
Williams University, Aix-Marseille GREQAM, LISER, NBER SI, Amazon, University of Washington, Cornell	2017
University of Connecticut, Atlantic Causal Inference Conference, Yale Cowles Conference, World Bank, BREAD Conference, Fordham, CUNY Graduate Center, UCLA, UCSD, Hunter College, Federal Reserve Board Cleveland, Asian Development Bank	2016
NYU Development Research Institute, Harvard/MIT, NYU Economics, Columbia, Federal Reserve Board New York, Stanford SITE Conference, Aix-Marseille, Chicago Lalonde Festschrift, IZA, Maastricht, Stata Empirical Micro Conference (Dallas, keynote)	2015
Indian Statistical Institute, World Bank-Cornell Labor Conference, NEUDC, NYU CASSR, Munich LMU	2014
Aix-Marseille GREQAM	2013
Indian School of Business, Columbia-NCAER Conference	2012
Chicago Harris, Journées Gérard-Varet, Marseille GREQAM, Goethe University, Hong Kong Economic Association, Hong Kong Institute of Science and Technology, Columbia Program on Indian Economic Policy, University of Maryland College Park	2011
IZA, Cornell, Mercy Corps Roundtable, Pompeu Fabra	2010



NBER Summer Institute, Institute for Advanced Economic Studies Stockholm	2009
University of Miami, Bristol, Chicago, Brandeis, St. Gallen University of Cyprus, AEA Annual Meetings	2008
Policy Studies Institute London, Sussex, Maryland College Park LSE, Tel Aviv, Hebrew University, CIDE Mexico, Center for the Studies of African Economies, Rutgers, AEA Annual Meetings	2007
UCLA, Boston University	2006
London Business School, USC, RAND, MSU, UNICEF Harvard, Brown, Duke	2005
NYU Wagner, NBER Summer Institute Labor LS, International IO Conference Chicago, Maryland, Oxford, Universidad Nova Lisbon, UCLA	2004
NEUDC, Bank of Italy-CEPR Conference Rome, NBER Summer Institute DAE, NBER Summer Institute LS, Indiana, Hunter	2003
Williams NEUDC, LSE, UCL, Princeton	2002
Wisconsin Madison, EUI, Statistics Canada	2001
Brown, UC Irvine, SUNY Albany, Columbia	2000
Johns Hopkins, Berkeley NSF Symposium, ZEW Mannheim, Columbia	1999
Canadian Econometrics Study Group, Columbia, Econometric Society Chicago	1998
Econometric Society Toulouse, Ohio State, UCL, Pompeu Fabra, Mathematica Policy Research, Penn State, Toronto, McGill, Johns Hopkins	1997
<b>University Service</b>	
University Working Group on Diversifying Faculty Recruiting	2021-
University Faculty Affairs Leaders Working Group	2018-
University Research Leadership Forum	2016-
Climate Survey Working Group	2016-2018
NYU Shanghai Faculty Search Committee	2016
Faculty Senators Council (alternate)	2011-2014

Faculty Senators Council (active alternate)	2012
University Space Priorities Working Group	2012
Recruiting Committee for Dean, Wagner School	2012

**School Service, NYU Wagner**

Associate Dean, Academic Affairs	2016-
Faculty Director, MPA Policy Specialization	2016-2025
Faculty Director, Masters of Science in Public Policy (MSPP)	2016-2017
Junior Faculty Recruiting Committee	2018-2019
Junior Faculty Recruiting Committee	2017-2018
Junior Faculty Recruiting Committee	2016
Doctoral Board	2011-2015

**Personal**

United States Citizen, Canadian Citizen, Overseas Citizen of India  
Married, one child