# Rajeev H. Dehejia

E-mail: rajeev@dehejia.net

2002

Robert F. Wagner Graduate School of Public Service

**Visiting Assistant Professor** 

Telephone: +12129987435 **New York University** 105 E. 17<sup>th</sup> Street, New York, NY 10003 Web: rajeev.dehejia.net **Employment New York University** Robert F. Wagner Graduate School of Public Service Associate Dean, Academic Affairs 2016-Professor of Economics and Public Service 2016-Associate Professor of Public Policy with tenure 2011-2016 Development Research Institute Co-director 2018-Department of Economics Professor of Economics, Associated Appointment 2019-Center for Data Science **Affiliated Appointment** 2016-**Tufts University Department of Economics** Associate Professor with tenure 2006-2011 The Fletcher School 2006-2011 **Cross-appointment** Royal Holloway College, University of London **Professor of Economics** 2007-2008 Columbia University, Department of Economics and SIPA Associate Professor 2004-2006 Assistant Professor 1998-2004 University of Toronto, Department of Economics **Assistant Professor** 1997-1998 **Visiting Positions** London School of Economics, Department of Economics **Visiting Professor** 2007-2008 Harvard University, Department of Economics. Visiting Associate Professor 2005-2006 **Visiting Scholar** 2001, 2006-2007 New York University, Robert F. Wagner Graduate School of Public Service **Visiting Scholar** 2005 Princeton University, Department of Economics

Education Harvard University, Cambridge, Massachusetts A.M. Ph.D. Carleton University, Ottawa, Canada, **Editorships** Joint Editor **Associate Editor** 

1994 1997

B.A. Honours, Economics 1988-1992 Governor General's Medal (highest undergraduate GPA) 1992

Journal of Business and Economic Statistics

2016-2018 2010-2015

Journal of Human Resources

Coeditor 2007-2015

Journal of the American Statistical Association

**Associate Editor** 2010-2013

**Affiliations** 

National Bureau of Economic Research

Research Associate 2016-Faculty Research Fellow 1998-2016

Institute for the Study of Labor Economics (IZA)

Research Fellow 2005-

CESifo

Research Network Fellow 2011-

Columbia University, Raj Center on Indian Economic Policies

Senior Fellow 2019-

**Teaching Experience** 

Undergraduate

Intermediate Microeconomics Toronto, Tufts

**Introductory Econometrics** Tufts **Development Economics Tufts** 

Masters

NYU Introduction to Statistics **Advanced Empirical Methods** NYU **Development Economics** NYU **Program Evaluation** NYU, LSE **MPA Microeconomics** Columbia

**Econometrics** NYU, Tufts, LSE

Doctoral

**Labor Economics** Harvard **Bayesian Econometrics** Columbia Research Methods NYU

#### **Articles in Refereed Journals**

"Why Do Households Leave School Value Added on the Table? The Role of Information and Preferences," with Robert Ainsworth, Cristian Pop-Eleches, and Miguel Urquiola, *American Economic Review*, Volume 114, Number 4 (April 2023), pp. 1049-82.

"Financial Development, Self-Employment, and the Service Sector in India" with Nandini Gupta, Journal of Financial and Quantitative Analysis, Volume 57, Issue 5 (August 2022), pp. 1834-1861.

"Working Conditions and Factory Survival: Evidence from Cambodia," with Brown Drusilla and Raymond Robertson, *Review of Development Economics*, Volume 25, Issue 1 (February 2021), pp. 228-254.

"The Effect of Fertility on Mothers' Labor Supply over the Last Two Centuries," with Dan Aaronson, Andrew Jordan, Cristian Pop-Eleches, Cyrus Samii, and Karl Schulze, *Economic Journal*, Volume 131, Issue 633 (January 2021), pp. 1-32 (**lead article**).

"From Local to Global: External Validity in a Fertility Natural Experiment," with Cristian Pop-Eleches and Cyrus Samii, *Journal of Business & Economic Statistics*, Volume 39, Number 1 (2021), pp. 217-243.

"Do Rewards Reinforce the Growth Mindset? Joint Effects of the Growth Mindset and Incentive Schemes in a Field Intervention," with Melody Chao, Sujata Visaria, and Anirban Mukhopadhyay, *Journal of Experimental Psychology: General*, Volume 146, Number 10 (2017), pp. 1402-1419.

"Local Instruments, Global Extrapolation: External Validity of the Same-Sex-Fertility-Labor Supply Local Average Treatment Effect," with James Bisbee, Cristian Pop-Eleches, and Cyrus Samii, *Journal of Labor Economics*, Volume 35, Number S1 (July 2017), pp. S99-S147.

"Do Factory Managers Know What Workers Want? Manger-Worker Information Asymmetries and Pareto Optimal Working Conditions," with George Domat, Paris Adler, Drusilla Brown, and Raymond Robertson, *Asian Development Review*, Volume 34, Number 1 (March 2017), pp. 65-87.

"Unintended Negative Consequences of Rewards for Student Attendance: Results from a Field Experiment in Indian Classrooms," with Melody Chao, Anirban Mukhopadhyay, and Sujata Visaria, *Economics of Education Review*, Volume 54 (October 2016), pp. 173-184.

"Trade Liberalization in Manufacturing and Accelerated Growth in Services in India" with Arvind Panagariya, *Economic Development and Cultural Change*, Volume 64, Number 2 (January 2016), pp. 221-264.

"Experimental and Non-Experimental Methods in Development Economics: A Porous Dialectic," *Journal of Globalization and Development*, Volume 6, Number 1 (June 2015), pp. 47-69.

"The Impact of Income and Non-Income Shocks on Child Labor: Evidence from a Panel Survey of Tanzania," with Amarakoon Bandara and Shaheen Lavie-Rouse, World Development, Volume 67 (March 2014), pp. 218-237.

"Financial Incentives and Fertility," with Alma Cohen and Dmitri Romanov, *Review of Economics and Statistics*, Volume 95, Number 1 (March 2013), pp. 1-20 (**lead article**).

"Do Interest Rates Matter? Credit Demand in the Dhaka Slums," with Heather Montgomery and Jonathan Morduch, *Journal of Development Economics*, Volume 92, Number 2 (March 2012), pp. 437-449.

"Public Disclosure and Labor Law Compliance: Evidence from Better Factories Cambodia," with Debra Ang, Drusilla Brown, and Raymond Robertson, *Review of Development Economics*, Volume 16, Number 4 (November 2012), pp. 594-607.

"Why Should We Care About Child Labor? Child Labor and the Returns to Schooling and Experience in Vietnam," with Roberta Gatti and Kathleen Beegle, *Journal of Human Resources*, Volume 44, Number 4 (Fall 2009), pp. 871-889.

"Optimal Minimum Wage in the Classic Labor Supply and Demand Paradigm," with Bjorn Jorgensen and Raphael Thomadsen, *Journal of Poverty*, Volume 12, Number 4 (2008), pp. 481-495.

"Financial Development and Pathways of Growth: State Branching and Deposit Insurance Laws in the United States from 1900 to 1940," with Adriana Lleras-Muney, *Journal of Law and Economics*, Volume 50, Number 2 (May 2007), pp. 239-272.

"Insuring Consumption and Happiness Through Religious Organizations," with Thomas DeLeire and Erzo Luttmer, *Journal of Public Economics*, Volume 91, Numbers 1-2 (February 2007), pp. 259-279.

"Child Labor, Crop Shocks, and Credit Constraints," with Roberta Gatti and Kathleen Beegle, Journal of Development Economics, Volume 81 (September 2006), pp. 80-96. Reprinted in Globalization and Poverty, Volume 3, Paul Collier and Jan Willem Gunning (eds.), Northampton, MA: Edward Elgar, 2008.

"Child Labor: The Role of Income Variability and Access to Credit in a Cross Section of Countries," with Roberta Gatti, *Economic Development and Cultural Change*, Volume 53, Number 4 (July 2005), pp. 913-932.

"Practical Propensity Score Matching," *Journal of Econometrics*, Volume 125, Issues 1-2 (May 2005), pp. 355-364.

"Program Evaluation as a Decision Problem," *Journal of Econometrics*, Volume 125, Issues 1-2 (May 2005), pp. 141-173.

"Uninsured Motorists and Unsafe Drivers: The Role of Compulsory Insurance Regulations," with Alma Cohen, *Journal of Law and Economics*, Volume 47, Number 2 (October 2004), pp. 357-394.

"Booms, Busts, and Babies' Health," with Adriana Lleras-Muney, *Quarterly Journal of Economics*, Volume 119, Number 3 (August 2004), pp. 1019-1130.

"Evaluation in Multi-Site Programs," *Journal of Business and Economic Statistics*, Volume 21, Number 1 (January 2003), pp. 1-11 (**lead article**).

"Propensity Score Matching Methods for Non-Experimental Causal Studies," with Sadek Wahba, *Review of Economics and Statistics*, Volume 84, Number 1 (February 2002), pp. 151-161 [sixth most cited article in *ReStat* from 1919-2017]. Reprinted in *Active Labour Market Policies*, Robert Lalonde (ed.), Cheltenham, United Kingdom: Edward Elgar, 2016.

"Causal Effects in Non-Experimental Studies: Re-Evaluating the Evaluation of Training Programs," with Sadek Wahba, *Journal of the American Statistical Association*, Volume 94, Number 448 (December 1999), pp. 1053-1062. Reprinted in *Active Labour Market Policies*, Robert Lalonde (ed.), Cheltenham, United Kingdom: Edward Elgar, 2016.

"Religion and Economic Activity in India: An Historical Perspective," with Vivek Dehejia, American Journal of Economics and Sociology, Volume 52, Number 2 (May 1993), pp. 145-154.

"Economic Sanctions and Econometric Policy Evaluation: A Cautionary Note," with Bernard Wood, *Journal of World Trade*, Volume 26, Number 1 (February 1992), pp. 73-84.

#### **Chapters in Books**

"Regulations, Monitoring, and Working Conditions: Evidence from Better Factories Cambodia and Better Work Vietnam" with Drusilla Brown and Raymond Robertson, forthcoming in Deidre McCann, Sengheon Lee, Patrick Besler, Colin Fenwick, John Howe, and Malte Luebker (eds.), Create Labor Regulation: Indeterminacy and Protection in an Uncertain World, New York and London: International Labour Organization and Palgrave Macmillan, 2014.

"Factory Decisions to Become Noncompliant with Labor Standards: Evidence from Better Factories Cambodia," with Drusilla Brown and Raymond Robertson, forthcoming in *Toward Better Work*, Amy Luinstra, John Pickles, and Arianna Rossi (eds.) New York: International Labour Organization and Palgrave Macmillan, 2014.

"Is There a Business Case for Improving Labor Standards? Some Evidence from Better Factories Cambodia," with Drusilla Brown and Raymond Robertson, forthcoming in *Workers' Rights and Labor Compliance in Global Supply Chains: Is a Social Label the Answer?* Jennifer Bair, Marsha Dickson, and Doug Miller (eds.) New York: Routledge, 2013.

"Services Growth in India: A Look Inside the Black Box," with Arvind Panagariya, forthcoming in *Reforms and Economic Transformation in India*, Jagdish Bhagwati and Arvind Panagariya (eds.), Chapter 4. New York, NY: Cambridge University Press, 2012.

"Entrepreneurship in Services and the Socially Disadvantaged in India," with Arvind Panagariya, forthcoming in *Reforms and Economic Transformation in India*, Jagdish Bhagwati and Arvind Panagariya (eds.), Chapter 10. New York, NY: Cambridge University Press, 2012.

"The Role of Religious and Social Organizations in the Lives of Disadvantaged Youth" with Thomas DeLeire and Erzo Luttmer, and Josh Mitchell, in *The Problem of Disadvantaged Youth:* An Economic Perspective, Jonathan Gruber (ed.), Chicago, IL: University of Chicago Press for the National Bureau of Economic Research, 2009. Reprinted with edits in *The Cultural Matrix:* Understanding Black Youth, Orlando Bloom and Ethan Fosse (eds.), Cambridge, MA: Harvard University Press, 2015.

"When is ATE Enough? Rules of Thumb and Decision Analysis in Evaluating Training Programs", in *Advances in Econometrics: Modeling and Evaluating Treatment Effects in Econometrics*, Volume 21, D. Millimet, J. Smith, and E. Vytlacil (eds.) New York: Elsevier-Science, 2008.

## Manuscripts

"Judging Judges Judge: Partisanship and Politics in the Federal Courts of Appeals," with Alma Cohen, National Bureau of Economic Research Working Paper No. 32290.

"The Effects of Additional High School STEM exposure: Evidence from Admissions Cutoffs, Administrative Data, and Large-Scale Surveys," with Robert Ainsworth, Cristian Pop-Eleches, Andrei Munteanu, and Miguel Urquiola, in progress.

"Evaluating Ex Ante Counterfactual Predictions Using Ex Post Causal Inference," with Michael Gechter, Cyrus Samii, and Cristian Pop-Eleches, arXiv:1806.07016.

"Is there an Efficiency Case for International Labor Standards?" with Drusilla Brown and Raymond Robertson.

"Labor Law Compliance and Human Resources Management Innovation: Better Factories Cambodia," with Drusilla Brown, Raymond Robertson, and Debra Ang. Better Work Discussion Paper No. 1. ILO, Geneva.

"Two Steps Forward, One Step Back? Retrogression and Closure in Cambodian Apparel Factories in the Better Factories Cambodia Program," with Drusilla Brown and Raymond Robertson, manuscript.

"Work and Marriage: Child Labor, Marriage Matches, and Bride Prices in Rural Tanzania", (with Kathleen Beegle and Roberta Gatti), manuscript.

"The Consequences of Child Labor: Evidence from Longitudinal Data in Tanzania", (with Kathleen Beegle, Roberta Gatti, and Sofya Krutikova).

### **Students Trained**

Adriana Lleras Muney, Ph.D. Economics, Columbia University, June 2001. Initial placement: Department of Economics, Princeton University. Current: Tenured UCLA.

Monica Fuentes, Ph.D. Economics, Columbia University, June 2003. Initial placement: Goldman Sachs.

Laila Haider, Ph.D. Economics, Columbia University, June 2004. Initial placement: London School of Economics.

Prachi Mishra, Ph.D. Economics, Columbia University, June 2004. Initial placement: International Monetary Fund.

Sujata Visaria, Ph.D. Economics, Columbia University, June 2005. Initial placement: Department of Economics, Boston University. Current: Tenured, Bayes Business School, City University of London.

Stephan Litschig, Ph.D., Economics, Columbia University, June 2009. Initial placement: Universitat Pompeu Fabra. Current: Tenured, National Graduate Institute for Policy Studies, Japan.

Raimundo Undurraga, Ph.D., Public Policy, New York University, June 2017. Initial placement: Universidad de Chile.

Juan Matta, Ph.D., Public Policy, New York University, June 2020. Initial placement: Universidad Diego Portales, Chile.

Javiera Selman, Ph.D., Public Policy, New York University, June 2021. Initial placements: Tulane University, Post-doctoral Fellowship. Current: Department of Economics, Universidad de Chile.

Matías Morales Cerda, Ph.D., Public Policy, New York University, June 2024. Initial placement: Tulane University, Post-doctoral Fellowship.

#### **Academic Talks**

National Bureau of Economic Research Spring Education Conference, Keio University, University of Tokyo, Hitotsubashi University, National Taiwan Unviersity, Academia Sinica	2025
National Bureau of Economic Research, New York	2024

Collegio Carlo Alberto (Turin), Aix-Marseille, Harvard LEAPS 2022

NBER Summer Institute (Education), NASPAA, APPAM, NYU Abu Dhabi Economic History Conference	2020	
Cornell University, NBER Summer Institute (Labor Studies)	2019	
Brandeis, Tsinghua University Econometrics Conference (keynote) GRIPS/University of Tokyo, World Bank-Bank of Italy, Petralia Economics Workshop	2018	
Williams University, Aix-Marseille GREQAM, LISER, NBER SI, Amazon, University of Washington, Cornell	2017	
University of Connecticut, Atlantic Causal Inference Conference, Yale Cowles Conference, World Bank, BREAD Conference, Fordham, CUNY Graduate Center, UCLA, UCSD, Hunter College, Federal Reserve Board Cleveland, Asian Development Bank	2016	
NYU Development Research Institute, Harvard/MIT, NYU Economics, Columbia, Federal Reserve Board New York, Stanford SITE Conference, Aix-Marseille, Chicago Lalonde Festschrift, IZA, Maastricht, Stata Empirical Micro Conference (Dallas, keynote)	2015	
Indian Statistical Institute, World Bank-Cornell Labor Conference, NEUDC, NYU CASSR, Munich LMU	2014	
Aix-Marseille GREQAM	2013	
Indian School of Business, Columbia-NCAER Conference	2012	
Chicago Harris, Journées Gérard-Varet, Marseille GREQAM, 2011 Goethe University, Hong Kong Economic Association, Hong Kong Institute of Science and Technology, Columbia Program on Indian Economic Policy, University of Maryland College Park		
IZA, Cornell, Mercy Corps Roundtable, Pompeu Fabra	2010	
NBER Summer Institute, Institute for Advanced Economic Studies Stockholm	2009	
University of Miami, Bristol, Chicago, Brandeis, St. Gallen University of Cyprus, AEA Annual Meetings	2008	

Policy Studies Institute London, Sussex, Maryland College Park LSE, Tel Aviv, Hebrew University, CIDE Mexico, Center for the Studies of African Economies, Rutgers, AEA Annual Meetings	2007
UCLA, Boston University	2006
London Business School, USC, RAND, MSU, UNICEF Harvard, Brown, Duke	2005
NYU Wagner, NBER Summer Institute Labor LS, International IO Conference Chicago, Maryland, Oxford, Universidad Nova Lisbon, UCLA	2004
NEUDC, Bank of Italy-CEPR Conference Rome, NBER Summer Institute DAE, NBER Summer Institute LS, Indiana, Hunter	2003
Williams NEUDC, LSE, UCL, Princeton	2002
Wisconsin Madison, EUI, Statistics Canada	2001
Brown, UC Irvine, SUNY Albany, Columbia	2000
Johns Hopkins, Berkeley NSF Symposium, ZEW Mannheim, Columbia	1999
Canadian Econometrics Study Group, Columbia, Econometric Society Chicago	1998
Econometric Society Toulouse, Ohio State, UCL, Pompeu Fabra, Mathematica Policy Research, Penn State, Toronto, McGill, Johns Hopkins	1997
University Service University Working Group on Diversifying Faculty Recruiting University Faculty Affairs Leaders Working Group University Research Leadership Forum Climate Survey Working Group NYU Shanghai Faculty Search Committee Faculty Senators Council (alternate) Faculty Senators Council (active alternate) University Space Priorities Working Group Recruiting Committee for Dean, Wagner School	2021- 2018- 2016- 2016-2018 2016 2011-2014 2012 2012 2012
School Service, NYU Wagner Associate Dean, Academic Affairs	2016-

Faculty Director, MPA Policy Specialization	2016-
Faculty Director, Masters of Science in Public Policy (MSPP)	2016-2017
Junior Faculty Recruiting Committee	2018-2019
Junior Faculty Recruiting Committee	2017-2018
Junior Faculty Recruiting Committee	2016
Doctoral Board	2011-2015

# Personal

United States Citizen, Canadian Citizen, Overseas Citizen of India. Married, one child.